

Monica Dumitriu, MBA

Project Director, Professional Education
The Laura & Alvin Siegal Lifelong Learning Program
Case Western Reserve University (CWRU)



Monica Dumitriu earned a Master in Business Administration (MBA) degree in 2000, specializing in Finance and Marketing, with Concentrations in Entrepreneurial Studies and graduated summa cum laude with dual bachelor degrees in Management with a concentration in Accounting and French from Case Western Reserve University (CWRU) in 1999.

Dumitriu serves as Project Director, Professional Education for the Siegal Lifelong Learning Program and is a continuing professional studies faculty member at CWRU. She also advises the Executive Director of the Siegal Lifelong Learning Program on new internal and external strategic partnerships for revenue-generating opportunities.

Dumitriu is charged with the design and implementation of career development programs at the Siegal Lifelong Learning Program and engaging new partners and stakeholders in industry and community organizations. The Siegal Lifelong Learning Program serves as a mechanism for connecting the intellectual resources of CWRU with the general community.

At CWRU, Dumitriu's accomplishments include the expansion of the Case School of Engineering's (CSE) industry outreach, resulting in over \$50,000 in fundraising attainment for strategic academic programs. Prior to joining CWRU, Dumitriu held the position of senior program manager at The Ohio Aerospace Institute (OAI), a global not-for-profit organization whose mission is to enhance their partners' aerospace competitiveness through research and technology development, workforce preparedness, and engagement with global networks for innovation and advocacy. She engaged senior management, board leadership and development teams across all sectors of the aerospace community, building institutional vision into industry services and the membership program. Dumitriu also worked with large Aerospace Prime Contracts including Boeing, Airbus, Northrop Grumman, Lockheed Martin, UTC Aerospace Systems/Goodrich, Honeywell, Embraer, Bombardier and small business technology companies. Prior to OAI, Dumitriu served as an independent advisor to a multitude of private and public organizations, responsible for opening and expanding new markets, business opportunities and revenue-generating programs.

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