# Operating Budget

## Fiscal Year 2022



think beyond the possible

The Fiscal Year 2022 Operating Budget was approved by the Case Western Reserve University Board of Trustees on June 4, 2021.

This document may also be found at: www.case.edu/finance/financial-information and www.case.edu/financialplanning/operating-budget

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## **PREFACE — 2022 OPERATING BUDGET**

Case Western Reserve University (the "University") has traditionally operated under a decentralized structure with the philosophy that each management center is responsible for the planning and implementation of academic programs, revenue development and expense management; significantly following a Responsibility Center Management (RCM) philosophy. Beginning in 2021, direct cost management was emphasized with a historical cost improvement of \$76.8 M included in the 2021 Operating Budget. This change enabled additional improvements in the 2022 Operating Budget.

#### 

The 2022 Operating Budget was constructed using Unrestricted Direct Expense as the primary budget guideline for planning purposes. Prior to 2021, Operating Margin was the primary budget guideline. The result is a guideline target based on Unrestricted Direct Expense as opposed to total revenue less total expense.

Further, unrestricted expense guidelines were developed using the 2021 budget as the base guideline; rigorously controlling increases in the guideline for the 2022 Operating Budget. Guideline increases in Unrestricted Direct Expense were largely salary related with the exception of incremental Unrestricted Revenue sources. The result is a relatively lower Unrestricted Direct Expense budget for 2021, allowing Operating Margin to flow to each Management Center's Retained Surplus.

Lastly, the budget preparation process focused attention on available Retained Surplus within each Management Center due to an anticipated increase in the amount of Retained Surplus available. Retained Surplus has traditionally been used for strategic investment within each management center, as authorized by the Provost and Chief Financial Officer of the University. This policy has been further developed in the 2022 budget process. Management Centers prepared tentative strategic investment initiatives during the 2022 budget process. The result of this development is increased planning and communication.

#### The overall objectives of the above modifications are reflected below:

• Control unrestricted direct expense increase to provide additional funding of the University's Strategic Plan and management center strategic investment

- The ability to provide strategic investment funding for the Management Centers and to ensure strategic investment is aligned across the University
- Establish a guideline target for management centers that reflects the activity controlled within each management center

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#### **KEY FACTS AND ASSUMPTIONS**

|   | 2021              | 2022              | % Variance to |
|---|-------------------|-------------------|---------------|
| housands of dollars                               | Budget            | Budget            | 2021 Budget   |
| NDERGRADUATE ENROLLMENT (Fall semester, full-tim  | <u>іе)</u>        |                   |               |
| Continuing Students                               | 3,842             | 4,024             | 4.70%         |
| Entering Class                                    | 1,220             | 1,250             | 2.50%         |
| TOTAL UNDERGRADUATE ENROLLMENT                    | 5,062             | 5,274             | 4.20%         |
|   |                   |                   |               |
| NDERGRADUATE TUITION                              | <i>t</i> /0       | ¢r, 070           | 2.00%         |
| Tuition Rate (In dollars)<br>Funded Discount Rate | \$52,448<br>3.60% | \$54,020<br>3,40% | 3.00%         |
| Unfunded Discount Rate                            | 46.80%            | 47.10%            |               |
| omunded Discount Rate                             | 40.00%            | 47.10%            |               |
| TOTAL DISCOUNT RATE                               | 50.40%            | 50.50%            |               |
|   |                   |                   |               |
| NDOWMENT  |                   |                   |               |
| Endowment Pool Spending (current & prior year)    | \$82,529          | \$83,373          | 1.00%         |
| Outside Trust Spending                            | 17,306            | 15,571            | -10.00%       |
| TOTAL ENDOWMENT REVENUE                           | \$99,835          | \$98,944          | -0.90%        |
|   |                   |                   |               |
| ESEARCH & TRAINING (R&T)<br>R&T Revenue           | \$318,413         | \$322,682         | 1.30%         |
| ESTRICTED GIFTS                                   | J) 10,415         | \$322,082         | 1.50%         |
| Restricted Gift Revenue                           | \$45,359          | \$46,947          | 3.50%         |
|   |                   | Ψ+0,0+ <i>i</i>   | 5.50%         |
| Overhead Recovery Revenue                         | \$75,825          | \$75,809          | -0.00%        |
| TOTAL RESEARCH & RESTRICTED REVENUE               | \$439,597         | \$445,438         | 1.30%         |
|   | ,                 | , .,              |               |
| VERHEAD RECOVERY                                  |                   |                   |               |
| Federal Indirect Cost Rate                        | 61.00%            | 61.00%            | 0.00%         |
| RINGE   |                   |                   |               |
| Non-federal Fringe Benefit Rate                   | 30.00%            | 33.00%            | 10.00%        |
| Federal Fringe Benefit Rate                       | 30.00%            | 29.00%            | -3.30%        |
| Term Fringe Benefit Rate                          | 18.50%            | 17.00%            | -8.10%        |

#### **CONSOLIDATED STATEMENT OF OPERATIONS**

Fiscal Year 2022 Budget

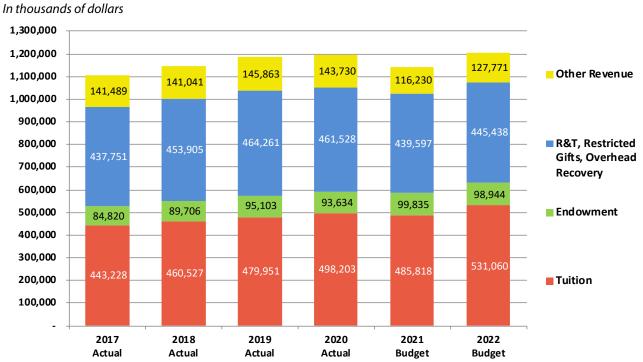
|  |             |             |             | \$ Increase/ |             |
|--|-------------|-------------|-------------|--------------|-------------|
|  | 2020        | 2021        | 2022        | (Decrease)   | % Variance  |
| n thousands of dollars   | Actual      | Budget      | Budget      | 2021 Budget  | 2021 Budget |
| REVENUE  |             |             |             |              |             |
| UITION   |             |             |             |              |             |
| Undergraduate  | \$250,255   | \$253,763   | \$271,478   | \$17,715     | 7.00%       |
| Summer   | 18,573      | 20,372      | 19,642      | (730)        | -3.60%      |
| Professional   | 162,335     | 149,403     | 172,260     | 22,857       | 15.30%      |
| Graduate   | 63,258      | 58,563      | 63,941      | 5,738        | 9.20%       |
| Fees   | 3,782       | 3,717       | 3,739       | 22           | 0.60%       |
| FOTAL TUITION  | 498,203     | 485,818     | 531,060     | 45,242       | 9.30%       |
| ENDOWMENT  |             |             |             |              |             |
| Restricted Endowment   | 57,147      | 59,001      | 58,626      | (375)        | -0.60%      |
| Unrestricted Endowment   | 36,487      | 40,834      | 40,318      | (516)        | -1.30%      |
| TOTAL ENDOWMENT  | 93,634      | 99,835      | 98,944      | (891)        | -0.9%       |
| OTHER REVENUE  |             | •           | •           |              |             |
| Research & Training  | 331,053     | 318,413     | 322,682     | 4,269        | 1.30%       |
| Restricted Gifts   | 53,628      | 45,359      | 46,947      | 1,588        | 3.50%       |
| Overhead Recovery  | 76,847      | 75,825      | 75,809      | (16)         | 0.00%       |
| Unrestricted Gifts   | 3,799       | 3,532       | 4,231       | 699          | 19.80%      |
| State Support  | 2,492       | 1,590       | 1,575       | (15)         | -0.90%      |
| Organized Activities   | 9,312       | 7,628       | 10,200      | 2,572        | 33.70%      |
| Other Income   | 60,130      | 33,544      | 39,077      | 5,533        | 16.50%      |
| Auxiliaries  | 67,997      | 69,936      | 72,688      | 2,752        | 3.90%       |
| TOTAL OTHER REVENUE  | 605,258     | 555,827     | 573,209     | 17,382       | 3.10%       |
| TOTAL REVENUE  | \$1,197,095 | \$1,141,480 | \$1,203,213 | \$61,733     | 5.40%       |
|  |             |             |             |              |             |
|  |             |             |             |              |             |
| DIRECT EXPENSE   |             | ¢152500     | ¢150.00/    | ¢= 4-77      | 2 20%       |
| Faculty Salaries   | \$155,435   | \$153,560   | \$158,684   | \$5,124      | 3.30%       |
| Other Salaries   | 105,246     | 104,101     | 107,269     | 3,168        | 3.00%       |
| TOTAL SALARIES   | 260,681     | 257,661     | 265,953     | 8,292        | 3.20%       |
| Fringe   | 82,463      | 76,325      | 83,876      | 7,551        | 9.90%       |
| Student Salaries   | 29,853      | 27,912      | 31,660      | 3,748        | 13.40%      |
| Student Aid  | 201,081     | 215,621     | 227,704     | 12,083       | 5.60%       |
| Non-salary   | 331,487     | 297,077     | 302,547     | 5,470        | 1.80%       |
| FOTAL DIRECT EXPENSE   | 902,544     | 874,596     | 911,740     | 37,144       | 4.20%       |
| Restricted Direct Expense  | 445,527     | 422,773     | 428,255     | 5,482        | 1.30%       |
| Unrestricted Direct Expense  | 457,017     | 451,823     | 483,485     | 31,662       | 7.00%       |
| NDIRECT EXPENSE  |             |             |             |              |             |
| Library  | 15,553      | 13,336      | 14,306      | 970          | 7.30%       |
| Student Services   | 32,978      | 28,573      | 29,923      | 1,350        | 4.70%       |
| Plant  | 71,266      | 66,803      | 68,318      | 1,515        | 2.30%       |
| Information Services   | 31,946      | 28,106      | 29,427      | 1,321        | 4.70%       |
| University Services  | 73,792      | 59,641      | 74,380      | 14,739       | 24.70%      |
| TOTAL INDIRECT EXPENSE   | 225,535     | 196,459     | 216,354     | 19,895       | 10.10%      |
| Auxiliaries  | 60,212      | 61,630      | 64,536      | 2,906        | 4.70%       |
| TOTAL EXPENSE  | \$1,195,338 | \$1,132,685 | \$1,192,630 | \$59,945     | 5.30%       |
|  | <b>4</b>    |             | <b>.</b>    | 4            |             |
| OPERATING MARGIN   | \$1,757     | \$8,795     | \$10,583    | \$1,788      | 20.30%      |
| Undergraduate Tuition Subvention<br>Use of Retained Surplus/Encumbered Funds | - 388       | - 1,977     | - 2,098     | 121          | -           |
| •  |             |             |             |              |             |
| SURPLUS/(DEFICIT)  | \$2,145     | \$10,772    | \$12,681    | \$1,909      |             |

#### **TOTAL REVENUE**

Fiscal Year 2022 Budget

| In thousands of dollars | 2020<br>Actual | 2021<br>Budget | 2022<br>Budget | \$ Increase/<br>(Decrease)<br>2021 Budget | % Variance<br>2021 Budget |
|-------------------------|----------------|----------------|----------------|---|---------------------------|
| REVENUE                 | Actual         | Buuget         | Buuger         | 202 i Buuget                              | 202 i Buuget              |
| TUITION                 |                |                |                |   |                           |
|                         | \$250,255      | \$253,763      | \$271,478      | \$17,715                                  | 7.00%                     |
| Undergraduate<br>Summer |                |                |                |   | -3.60%                    |
|                         | 18,573         | 20,372         | 19,642         | (730)                                     |                           |
| Professional            | 162,335        | 149,403        | 172,260        | 22,857                                    | 15.30%                    |
| Graduate                | 63,258         | 58,563         | 63,941         | 5,378                                     | 9.20%                     |
| Fees                    | 3,782          | 3,717          | 3,739          | 22  | 0.60%                     |
| TOTAL TUITION           | 498,203        | 485,818        | 531,060        | 45,242                                    | 9.30%                     |
| ENDOWMENT               |                |                |                |   |                           |
| Restricted Endowment    | 57,147         | 59,001         | 58,626         | (375)                                     | -0.60%                    |
| Unrestricted Endowment  | 36,487         | 40,834         | 40,318         | (516)                                     | -1.30%                    |
| TOTAL ENDOWMENT         | 93,634         | 99,835         | 98,944         | (891)                                     | -0.90%                    |
| OTHER REVENUE           |                |                |                |   |                           |
| Research & Training     | 331,053        | 318,413        | 322,682        | 4,269                                     | 1.30%                     |
| Restricted Gifts        | 53,628         | 45,359         | 46,947         | 1,588                                     | 3,50%                     |
| Overhead Recovery       | 76,847         | 75,825         | 75,809         | (16)                                      | 0.00%                     |
| Unrestricted Gifts      | 3,799          | 3,532          | 4,231          | 699                                       | 19.80%                    |
| State Support           | 2,492          | 1,590          | 1,575          | (15)                                      | -0.90%                    |
| Organized Activities    | 9,312          | 7,628          | 10,200         | 2,572                                     | 33.70%                    |
| Other Income            | 60,130         | 33,544         | 39,077         | 5,533                                     | 16.50%                    |
| Auxiliaries             | 67,997         | 69,936         | 72,688         | 2,752                                     | 3.90%                     |
| TOTAL OTHER REVENUE     | 605,258        | 555,827        | 573,209        | 17,382                                    | 3.10%                     |
| TOTAL REVENUE           | \$1,197,095    | \$1,141,480    | \$1,203,213    | \$61,733                                  | 5.40%                     |

#### **REVENUE COMPARISON BY YEAR**



#### **REVENUE DETAIL**

#### **NOTES TO REVENUE**

Fiscal Year 2022 Budget vs. Fiscal Year 2021 Budget

#### TUITION

#### **Undergraduate Tuition**

Increased \$17.7 M or 7.0% as a result of a 3.0% tuition rate increase and a 4.2% enrollment increase.

#### **Summer Tuition**

Decreased (\$0.7 M) or -3.6% due to lower enrollment in CAS, CSE and MSASS. Partially offset by higher enrollment in WSOM, LAW, DENT, NURS and CSOM.

#### **Professional Tuition**

Increased \$22.9 M or 15.3% due to higher enrollment/price in CSE, WSOM, MSASS, LAW, DENT and CSOM. Partially offset by lower enrollment in NURS.

#### **Graduate Tuition**

Increased \$5.4 M or 9.2% due to higher enrollment/price in CAS, CSE, NURS and CSOM. Partially offset by lower enrollment in WSOM.

**ENDOWMENT** — Endowment payout rate of 4.70% of the endowment pool balance as of June 30, 2020.

#### **Restricted Endowment**

Decreased (\$0.4 M) or -0.6% as a result of lower income in CAS, WSOM and LAW. Partially offset by higher income in UGEN.

#### Unrestricted Endowment

Decreased (\$0.5 M) or -1.3% as a result of lower income in CSOM.

#### OTHER REVENUE

#### **Research & Training**

Increased \$4.3 M or 1.3% due to increased activity in CSE, MSASS and LAW. Partially offset with decreased activity in WSOM, DENT, NURS, CSOM and UGEN.

#### **Restricted Gifts**

Increased \$1.6 M or 3.5% due to increased gifts in CAS, CSE, MSASS, NURS and UGEN. Partially offset by decreased gifts in WSOM, LAW and DENT.

#### **Overhead Recovery**

In line with 2021 Operating Budget. Increased activity in CSE, MSASS and CSOM offset with decreased activity in DENT, NURS, and UGEN.

#### **Unrestricted Gifts**

Increased \$0.7 M or 19.8% due to increased activity in CAS and CSE.

#### **Organized Activities**

Increased \$2.6 M or 33.7% due to increased activity in DENT.

#### Other Income

Increased \$5.5 M or 16.5% due to increased activity in CSE, WSOM, MSASS, LAW and UGEN. Partially offset with decreased activity in CSOM.

#### **Auxiliaries**

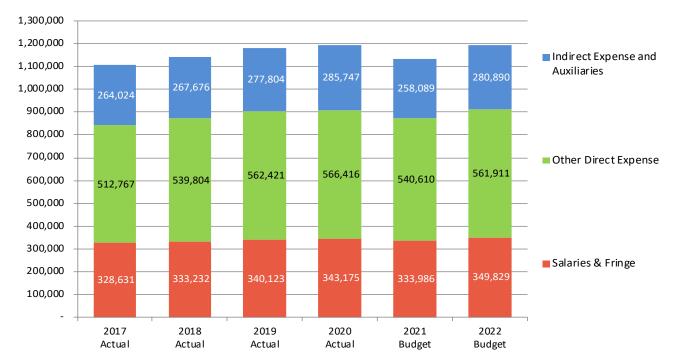
Increased \$2.8 M or 3.9% due to increased revenue in Food Service, Student Housing and Parking.

#### TOTAL EXPENSE

Fiscal Year 2022 Budget

|                         | 2020        | 2021        | 2022        | \$ Increase/<br>(Decrease) | % Variance  |
|-------------------------|-------------|-------------|-------------|----------------------------|-------------|
| In thousands of dollars | Actual      | Budget      | Budget      | 2021 Budget                | 2021 Budget |
| EXPENSE                 |             |             |             |                            |             |
| DIRECT EXPENSE          |             |             |             |                            |             |
| Faculty Salaries        | \$155,435   | \$153,560   | \$158,684   | \$5,124                    | 3.30%       |
| Other Salaries          | 105,246     | 104,101     | 107,269     | 3,168                      | 3.00%       |
| TOTAL SALARIES          | 260,681     | 257,661     | 265,953     | 8,292                      | 3.20%       |
| Fringe                  | 82,494      | 76,325      | 83,876      | 7,551                      | 9.90%       |
| Student Salaries        | 31,008      | 27,912      | 31,660      | 3,748                      | 13.40%      |
| Student Aid             | 216,150     | 215,621     | 227,704     | 12,083                     | 5.60%       |
| Non-salary              | 319,258     | 297,077     | 302,547     | 5,470                      | 1.80%       |
| TOTAL DIRECT EXPENSE    | 909,591     | 874,596     | 911,740     | 37,144                     | 4.20%       |
| Total Restricted        | 441,828     | 422,773     | 428,255     | 5,482                      | 1.30%       |
| Total Unrestricted      | 467,763     | 451,823     | 483,485     | 31,662                     | 7.00%       |
| INDIRECT EXPENSE        |             |             |             |                            |             |
| Library                 | 15,553      | 13,336      | 14,306      | 970                        | 7.30%       |
| Student Services        | 32,978      | 28,573      | 29,923      | 1,350                      | 4.70%       |
| Plant                   | 71,266      | 66,803      | 68,318      | 1,515                      | 2.30%       |
| Information Services    | 31,946      | 28,106      | 29,427      | 1,321                      | 4.70%       |
| University Services     | 73,792      | 59,641      | 74,380      | 14,739                     | 24.70%      |
| TOTAL INDIRECT EXPENSE  | 225,535     | 196,459     | 216,354     | 19,895                     | 10.10%      |
| Auxiliaries             | 60,212      | 61,630      | 64,536      | 2,906                      | 4.70%       |
| TOTAL EXPENSE           | \$1,195,338 | \$1,132,685 | \$1,192,630 | \$59,945                   | 5.30%       |

#### **EXPENSE COMPARISON BY YEAR**



In thousands of dollars

#### EXPENSE DETAIL

#### **NOTES TO EXPENSE**

Fiscal Year 2022 Budget vs. Fiscal Year 2021 Budget

#### DIRECT EXPENSE

#### **Faculty Salaries**

Increased \$5.1 M or 3.3% in CAS, CSE, WSOM, DENT, NURS, CSOM and UGEN. Partially offsetting is a decrease in MSASS.

#### **Other Salaries**

Increased \$3.2 M or 3.0% in CSE, WSOM, MSASS, LAW, DENT, CSOM and UGEN.

#### **Fringe Benefits**

Increased \$7.6 M or 9.9%. The federal fringe benefit rate decreased from 30.0% to 29.0%. The non-federal fringe rate increased from 30.0% to 33.0%.

#### **Student Salaries**

Increased \$3.7 M or 13.4% in CAS, CSE, MSASS and CSOM. Partially offsetting are lower salaries in WSOM and NURS.

#### Student Aid

Increased \$12.1 M or 5.6% in CAS, WSOM, LAW, NURS, CSOM and UGEN. Partially offsetting are decreases in CSE and MSASS. The increase in UGEN reflects an Undergraduate Student Aid discount rate of 50.5%.

#### **Non-salary**

Increased \$5.5 M or 1.8% in CSE, MSASS, LAW, CSOM and UGEN. Partially offsetting are decreases in CAS, WSOM, DENT and NURS.

#### INDIRECT EXPENSE AND AUXILIARIES

#### Library

Increased \$1.0 M or 7.3% due to guideline increase and incremental Other Income offset.

#### **Student Services**

Increased \$1.4 M or 4.7% due to guideline increase and incremental Other Income offset.

#### Plant

Increased \$1.5 M or 2.3% due to guideline increase.

#### Information Services

Increased \$1.3 M or 4.7% due to guideline increase and incremental Other Income offset.

#### **University Services**

Increased \$14.7 M or 24.7% due to guideline increase and incremental Other Income offset. Also included \$10.0 M increase for continued COVID-19 costs.

#### Auxiliaries

Increased \$2.9 M or 4.7% due to due to increased expense in Food Service, Student Housing and Parking.

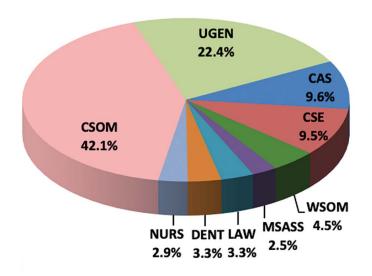
#### SUMMARY OF OPERATIONS BY MANAGEMENT CENTER

Fiscal Year 2022 Budget

|                         |             |             |           | Use of   |           |
|-------------------------|-------------|-------------|-----------|----------|-----------|
|                         | Total       | Total       | Operating | Retained | Surplus/  |
| In thousands of dollars | Revenue     | Expense     | Margin    | Surplus  | (Deficit) |
| CAS                     | \$115,304   | \$112,684   | \$2,620   | -        | \$2,620   |
| CSE                     | 114,226     | 110,622     | 3,604     | -        | 3,604     |
| WSOM                    | 53,761      | 56,885      | (3,124)   | 2,098    | (1,026)   |
| MSASS                   | 29,863      | 29,862      | 1         | -        | 1         |
| LAW                     | 39,241      | 41,241      | (2,000)   | -        | (2,000)   |
| DENT                    | 39,730      | 39,152      | 578       | -        | 578       |
| NURS                    | 34,795      | 34,629      | 166       | -        | 166       |
| CSOM                    | 506,514     | 500,598     | 5,916     | -        | 5,916     |
| UGEN                    | 269,392     | 266,570     | 2,822     | -        | 2,822     |
| OPERATING BUDGET        | \$1,202,826 | \$1,192,243 | \$10,583  | \$2,098  | \$12,681  |

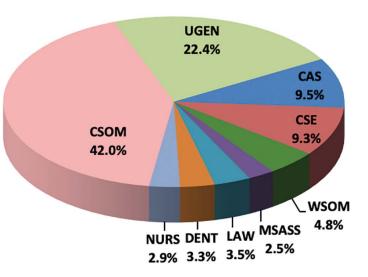
#### **REVENUE BY MANAGEMENT CENTER**

2021 Budget — \$1,202,826



**EXPENSE BY MANAGEMENT CENTER** 

2021 Budget — \$1,192,243



#### **STATEMENT OF OPERATIONS BY MANAGEMENT CENTER**

| In thousands of dollars                               | CAS            | CSE                        | WSOM           | MSASS          | LAW             | DENT              | NURS                        | CSOM            | UGEN      | Total<br>University                          |
|---|----------------|----------------------------|----------------|----------------|-----------------|-------------------|-----------------------------|-----------------|-----------|--|
| REVENUE   | 0.10           |                            |                |                |                 |                   |                             |                 |           |  |
| TUITION   |                |                            |                |                |                 |                   |                             |                 |           |  |
| Undergraduate   | \$67,722       | \$36,210                   | \$14,724       | \$154          | \$82            | \$77              | \$6,418                     | \$5,590         | \$140,501 | \$271,478                                    |
| Summer  | 4,500          | 2,107                      | 1,475          | 1,932          | 464             | 512               | 2,630                       | 6,022           | -         | 19,642                                       |
| Professional  | -              | 486                        | 26,864         | 11,945         | 31,337          | 23,184            | 10,530                      | 67,914          | -         | 172,260                                      |
| Graduate  | 12,500         | 14,602                     | 929            | 643            | -               | 2,093             | 1,156                       | 32,018          | -         | 63,941                                       |
| Fees  | 586            | 617                        | 262            | -              | -               | 486               | 290                         | 500             | 998       | 3,739  |
| TOTAL TUITION   | 85,308         | 54,022                     | 44,254         | 14,674         | 31,883          | 26,352            | 21,024                      | 112,044         | 141,499   | 531,060                                      |
| ENDOWMENT   |                |                            |                |                |                 |                   |                             |                 |           |  |
| Restricted Endowment                                  | 8,392          | 5,629                      | 2,456          | 1,794          | 5,137           | 704               | 3,636                       | 16,947          | 13,931    | 58,626                                       |
| Unrestricted Endowment                                | 7,663          | 3,966                      | 2,101          | 492            | 462             | 663               | 1,006                       | 11,256          | 12,709    | 40,318                                       |
| TOTAL ENDOWMENT                                       | 16,055         | 9,595                      | 4,557          | 2,286          | 5,599           | 1,367             | 4,642                       | 28,203          | 26,640    | 98,944                                       |
| OTHER REVENUE   |                | -,                         | .,             | _,             | -1              | .,                | .,                          |                 |           | ,  |
| Research & Training                                   | 7,269          | 33,724                     | 71             | 6,643          | 182             | 1,554             | 4,417                       | 267,226         | 1,596     | 322,682                                      |
| Restricted Gifts                                      | 3,241          | 4,116                      | 432            | 1,991          | 317             | 553               | 2,988                       | 21,148          | 12,161    | 46,947                                       |
| Overhead Recovery                                     | 2,918          | 9,423                      | 33             | 1,854          | 60              | 800               | 2,500<br>1,484              | 59,180          | 59        | 75,809                                       |
| Unrestricted Gifts                                    | 600            | 765                        | 400            | 125            | 1,000           | 176               | 240                         | 825             | 100       | 4,231  |
| State Support   | - 000          |                            | 400            | 125            | 1,000           | 170               | - 240                       | 1,575           | 100       | 1,575  |
| Organized Activities                                  | _              | _                          | 3,269          | _              | -               | 6,386             | -                           | 545             | _         | 10,200                                       |
| Other Income  | 300            | 2,581                      | 745            | 2,290          | 200             | 2,542             | -                           | 15,768          | 14,651    | 39,077                                       |
| Auxiliaries   | -              | 2,501                      | -45            | 2,290          | 200             | 2,542             | _                           | - 15,700        | 72,688    | 72,688                                       |
| TOTAL OTHER REVENUE                                   | 14,328         | 50,609                     | 4,950          | 12,903         | 1,759           | 12,011            | 9,129                       | 366,267         | 101,253   | 573,209                                      |
| TOTAL REVENUE   | \$115,691      | \$114,226                  | \$53,761       | \$29,863       | \$39,241        | \$39,730          | \$34,795                    | \$506,514       | \$269,392 | \$1,203,213                                  |
|   | φ113,031       | <i>\$</i> 11 <b>9</b> ,220 | <i>455,701</i> | <i>423,003</i> | <i>433,</i> 241 | 455,750           | #J4,7JJ                     | #J00,J14        | 4203,352  | <i>μ</i> 1,203,213                           |
|   |                |                            |                |                |                 |                   |                             |                 |           |  |
| DIRECT EXPENSE  | \$28,906       | \$19,792                   | \$15,178       | \$5,074        | \$7,152         | ¢11 7/ 7          | to cor                      | \$62,250        | \$405     | \$158,684                                    |
| Faculty Salaries<br>Other Salaries                    |                |                            |                |                |                 | \$11,242<br>5 506 | \$8,685<br>4,616            |                 |           |  |
|   | 8,702          | 11,676                     | 5,017          | 6,254          | 3,057           | 5,506             | 4,616                       | 59,981          | 2,460     | 107,269                                      |
| TOTAL SALARIES  | 37,608         | 31,468                     | 20,195         | 11,328         | 10,209          | 16,748            | 13,301                      | 122,231         | 2,865     | 265,953                                      |
| Fringe  | 12,124         | 9,932                      | 6,639          | 3,563          | 3,327           | 5,489             | 4,290                       | 37,641          | 871       | 83,876                                       |
| Student Salaries                                      | 7,341          | 13,880                     | 669            | 837            | 126             | 93                | 857                         | 7,650           | 207       | 31,660                                       |
| Student Aid   | 11,432         | 3,265                      | 7,354          | 4,908          | 15,396          | 639               | 2,933                       | 33.044          | 148,733   | 227,704                                      |
| Non-salary  | 10,288         | 24,270                     | 8,729          | 4,482          | 4,296           | 7,080             | 4,934                       | 233,465         | 5,003     | 302,547                                      |
| TOTAL DIRECT EXPENSE                                  | 78,793         | 82,815                     | 43,586         | 25,118         | 33,354          | 30,049            | 26,315                      | 434,031         | 157,679   | 911,740                                      |
| Restricted Direct Expense                             |                | 43,469                     | 2,959          | 10,428         | 5,636           | 2,811             | 11,041                      | 305,321         | 27,688    | 428,255                                      |
| Unrestricted Direct Expens                            | e 59,891       | 39,346                     | 40,627         | 14,690         | 27,718          | 27,238            | 15,274                      | 128,710         | 129,991   | 483,485                                      |
| INDIRECT EXPENSE                                      |                |                            |                |                |                 |                   |                             |                 |           |  |
| Library   | 3,159          | 2,099                      | 1,498          | 580            | 1,951           | 508               | 670                         | 2,523           | 1,318     | 14,306                                       |
| Student Services                                      | 8,737          | 5,209                      | 2,340          | 245            | 319             | 346               | 1,021                       | 2,342           | 9,364     | 29,923                                       |
| Plant   | 10,951         | 10,578                     | 3,488          | 1,126          | 1,857           | 3,652             | 2,434                       | 30,283          | 3,949     | 68,318                                       |
| Information Services                                  | 6,362          | 4,601                      | 2,799          | 1,184          | 1,360           | 1,918             | 1,744                       | 9,298           | 161       | 29,427                                       |
| University Services                                   | 5,069          | 5,320                      | 3,174          | 1,609          | 2,400           | 2,679             | 2,445                       | 22,121          | 29,563    | 74,380                                       |
| TOTAL INDIRECT EXPENSE                                | 34,278         | 27,807                     | 13,299         | 4,744          | 7,887           | 9,103             | 8,314                       | 66,567          | 44,355    | 216,354                                      |
| Auxiliaries   | -              | -                          | -              | -              | -               | -                 | -                           | -               | 64,536    | 64,536                                       |
| TOTAL EXPENSE   | \$113,071      | \$110,622                  | \$56,885       | \$29,862       | \$41,241        | \$39,152          | \$34,629                    | \$500,598       | \$266,570 | \$1,192,630                                  |
| OPERATING MARGIN                                      | \$2,620        | \$3,604                    | (\$3,124)      | ¢ 1            | (\$2,000)       | ¢=70              | \$166                       | ¢E 010          | ¢2 022    | \$10,583                                     |
|   |                | <b>⊅3,004</b>              | (\$5,124)      | \$1            | (\$2,000)       | \$578             | \$166                       | \$5,916         | \$2,822   | ₽ IU,583                                     |
| Undergraduate Tuition Subv<br>Use of Retained Surplus | /ention -<br>- | -                          | -<br>2,098     | -              | -               | -                 | -                           | -               | -         | -<br>2,098                                   |
| SURPLUS/(DEFICIT)                                     | \$2,620        | \$3,604                    | (\$1,026)      | \$ 1           | (\$2,000)       | \$578             | \$166                       | \$5,916         | \$2,822   | \$12,681                                     |
|   | 72,020         | #5,504                     | (+ 1,020)      | 7 I            | (+=,000)        | <i>\$</i> 370     | <i>\(\begin{bmm} 100 \)</i> | <i>\$3,3</i> ,0 | #2,522    | <i><i><i>q</i></i> . <i><i>L</i>,001</i></i> |

#### **COLLEGE OF ARTS AND SCIENCES**

| In thousands of dollars          | 2020<br>Actual   | 2021<br>Budgot    | 2022<br>Budget    | \$ Increase/<br>(Decrease)<br>2021 Budget | % Variance to<br>2021 Budget |
|----------------------------------|------------------|-------------------|-------------------|---|------------------------------|
| In thousands of dollars          | Actual           | Budget            | Budget            | 2021 Budget                               | 202 i Budget                 |
|                                  |                  |                   |                   |   |                              |
| TUITION                          | \$63,802         | \$63,270          | \$67,722          | \$4,452                                   | 7.0%                         |
| Undergraduate<br>Summer          | ∌05,802<br>3,254 | \$05,270<br>5,255 | ¢7,722<br>4,500   | ,µ4,452<br>(755)                          | -14.40%                      |
| Professional                     | 5,254            |                   | 4,500             | (207)                                     | - 14.40%                     |
| Graduate                         | 11,984           | 12,000            | 12,500            | 500                                       | 4.20%                        |
| Fees                             | 524              | 533               | 586               | 53  | 9.90%                        |
| TOTAL TUITION                    | 79,564           | <u> </u>          | 85,308            | 4,250                                     | <u> </u>                     |
|                                  | 75,504           | 61,056            | 65,508            | 4,230                                     | 5.20%                        |
| ENDOWMENT                        | 7 0 5 0          | 0.0/0             | 0 202             |   | 5 20%                        |
| Restricted Endowment             | 7,959            | 8,849             | 8,392             | (457)                                     | -5.20%                       |
| Unrestricted Endowment           | 7,568            | 7,625             | 7,63              | 38  | 0.50%                        |
| TOTAL ENDOWMENT                  | 15,527           | 16,474            | 16,055            | (419)                                     | -2.50%                       |
| OTHER REVENUE                    |                  |                   |                   |   |                              |
| Research & Training              | 6,508            | 7,200             | 7,269             | 69  | 1.00%                        |
| Restricted Gifts                 | 2,952            | 2,948             | 3,241             | 293                                       | 9.90%                        |
| Overhead Recovery                | 2,649            | 2,872             | 2,918             | 46  | 1.60%                        |
| Unrestricted Gifts               | 456              | 500               | 600               | 100                                       | 20.00%                       |
| State Support                    | -                | -                 | -                 | -   | 0.00%                        |
| Organized Activities             | 4                | -                 | -                 | -   | 0.00%                        |
| Other Income                     | 534              | 300               | 300               | -   | 0.00%                        |
| Auxiliaries                      | -                | -                 | -                 | -   | 0.00%                        |
| TOTAL OTHER REVENUE              | 13,103           | 13,820            | 14,328            | 508                                       | 3.70%                        |
| TOTAL REVENUE                    | \$108,194        | \$111,352         | \$115,691         | \$4,339                                   | 3.90%                        |
|                                  | , , .            | , ,               | r - r             | ,   |                              |
| EXPENSE<br>DIRECT EXPENSE        |                  |                   |                   |   |                              |
| Faculty Salaries                 | 28,548           | \$28,488          | \$28,906          | \$418                                     | 1.50%                        |
| Other Salaries                   | 8,861            | \$28,488<br>8,613 | \$28,900<br>8,702 | ¥18<br>89                                 | 1.00%                        |
|                                  |                  | •                 | •                 |   |                              |
| TOTAL SALARIES                   | 37,409           | 37,101            | 37,608            | 507                                       | 1.40%                        |
| Fringe                           | 12,111           | 10,942            | 12,124            | 1,182                                     | 10.80%                       |
| Student Salaries                 | 7,141            | 7,222             | 7,341             | 119                                       | 1.60%                        |
| Student Aid                      | 8,907            | 9,618             | 11,432            | 1,814                                     | 18.90%                       |
| Non-salary                       | 8,581            | 10,482            | 10,288            | (194)                                     | -1.90%                       |
| TOTAL DIRECT EXPENSE             | 74,149           | 75,365            | 78,793            | 3,428                                     | 4.50%                        |
| Restricted Direct Expense        | 17,419           | 18,997            | 18,902            | (95)                                      | -0.50%                       |
| Unrestricted Direct Expense      | 56,730           | 56,368            | 59,891            | 3,523                                     | 6.30%                        |
| INDIRECT EXPENSE                 |                  |                   |                   |   |                              |
| Library                          | 3,373            | 3,019             | 3,159             | 140                                       | 4.60%                        |
| Student Services                 | 9,485            | 8,388             | 8,737             | 349                                       | 4.20%                        |
| Plant                            | 12,713           | 11,256            | 10,951            | (305)                                     | -2.70%                       |
| Information Services             | 7,271            | 6,200             | 6,362             | 162                                       | 2.60%                        |
| University Services              | 5,503            | 4,549             | 5,069             | 520                                       | 11.40%                       |
| TOTAL INDIRECT EXPENSE           | 38,345           | 33,412            | 34,278            | 866                                       | 2.60%                        |
| Auxiliaries                      | 50,545           | 55,412            | 54,270            |   | 0.00%                        |
|                                  | ¢117 /0/         | ¢100 777          | ¢112 071          | ¢/. 70/.                                  |                              |
| TOTAL EXPENSE                    | \$112,494        | \$108,777         | \$113,071         | \$4,294                                   | 3.90%                        |
| OPERATING MARGIN                 | (\$4,300)        | \$2,575           | \$2,620           | \$45                                      | 1.70%                        |
| Undergraduate Tuition Subvention | _                | _                 | _                 | _   |                              |
| Use of Retained Surplus          | -                | -                 | -                 | -   |                              |
| SURPLUS/(DEFICIT)                | (\$4,300)        | \$2,575           | \$2,620           | \$45                                      |                              |
| JORFLOJ/(DEFICIT)                | (#4,300)         | 92,373            | \$Z,020           | <b>P4</b> 5                               |                              |

#### **CASE SCHOOL OF ENGINEERING**

| In thousands of dollars                                     | 2020<br>Actual | 2021<br>Budgot  | 2022<br>Budget | \$ Increase/<br>(Decrease)<br>2021 Budget | % Variance to<br>2021 Budget |
|---|----------------|-----------------|----------------|---|------------------------------|
|   | Actual         | Budget          | Dudgei         | 202 i Budget                              | 202 i Buuget                 |
|   |                |                 |                |   |                              |
| TUITION   | #26.04/        | fac 4/0         | ¢26.240        | #4.0CD                                    | 2.00%                        |
| Undergraduate   | \$36,814       | \$35,148        | \$36,210       | \$1,062                                   | 3.00%                        |
| Summer<br>Professional                                      | 1,891<br>505   | 2,756<br>415    | 2,107<br>486   | (649)<br>71                               | -23.50%<br>17.10%            |
| Graduate  |                |                 |                |   | 17.10%                       |
| Fees  | 113,368<br>565 | 13,147<br>605   | 14,602<br>617  | 1,455<br>12                               |                              |
|   |                |                 |                |   | 2.00%                        |
| TOTAL TUITION   | 53,143         | 52,071          | 54,022         | 1,951                                     | 3.70%                        |
| ENDOWMENT   |                |                 |                |   |                              |
| Restricted Endowment  | 6,110          | 5,676           | 5,629          | (47)                                      | -0.80%                       |
| Unrestricted Endowment                                      | 4,136          | 4,053           | 3,966          | (87)                                      | -2.10%                       |
| TOTAL ENDOWMENT   | 10,246         | 9,729           | 9,595          | (134)                                     | -1.40%                       |
| OTHER REVENUE   | -              | -               | -              |   |                              |
| Research & Training   | 28,797         | 29,616          | 33,724         | 4,108                                     | 13.90%                       |
| Restricted Gifts  | 3,891          | 3,818           | 4,116          | 298                                       | 7.80%                        |
| Overhead Recovery   | 9,040          | 9,260           | 9,423          | 163                                       | 1.80%                        |
| Unrestricted Gifts  | 321            | 330             | 9,425<br>765   | 435                                       | 131.80%                      |
| State Support   | J21            | -               | -              | -   | 0.00%                        |
| Organized Activities  |                | _               |                |   | 0.00%                        |
| Other Income  | 1,688          | 1,599           | 2,581          | 982                                       | 61.40%                       |
| Auxiliaries   | 1,000          |                 | 2,501          | 902                                       | 0.00%                        |
|   |                | -               | 50.000         |   |                              |
| TOTAL OTHER REVENUE   | 43,737         | 44,623          | 50,609         | 5,986                                     | 13.40%                       |
| TOTAL REVENUE   | \$107,126      | \$106,423       | \$114,226      | \$7,803                                   | 7.30%                        |
| EXPENSE   |                |                 |                |   |                              |
| DIRECT EXPENSE  |                |                 |                |   |                              |
| Faculty Salaries  | \$19,953       | \$18,029        | \$19,792       | \$1,763                                   | 9.80%                        |
| Other Salaries  | 11,678         | 11,517          | 11,676         | 159                                       | 1.40%                        |
| TOTAL SALARIES  | 31,631         | 29,546          | 31,468         | 1,922                                     | 6.50%                        |
| Fringe  | 10,171         | 8,746           | 9,932          | 1,186                                     | 13.60%                       |
| Student Salaries  | 13,016         | 10,985          | 13,880         | 2,895                                     | 26.40%                       |
| Student Aid   | 3,803          | 3,466           | 3,265          | (201)                                     | -5.80%                       |
| Non-salary  | 18,845         | 21,238          | 24,270         | 3,032                                     | 14.30%                       |
| TOTAL DIRECT EXPENSE  | -              |                 |                |   |                              |
|   | 77,466         | 73,981          | 82,815         | 8,834                                     | 11.90%                       |
| Restricted Direct Expense                                   | 38,798         | 39,110          | 43,469         | 4,359                                     | 11.10%                       |
| Unrestricted Direct Expense                                 | 38,668         | 34,871          | 39,346         | 4,475                                     | 12.80%                       |
| INDIRECT EXPENSE  |                |                 |                |   |                              |
| Library   | 2,313          | 2,092           | 2,099          | 7   | 0.30%                        |
| Student Services  | 5,631          | 5,101           | 5,209          | 108                                       | 2.10%                        |
| Plant   | 12,076         | 10,784          | 10,578         | (206)                                     | -1.90%                       |
| Information Services  | 5,300          | 4,689           | 4,601          | (88)                                      | -1.90%                       |
| University Services   | 6,378          | 4,867           | 5,320          | 453                                       | 9.30%                        |
| TOTAL INDIRECT EXPENSE                                      | 31,698         | 27,533          | 27,807         | 274                                       | 1.00%                        |
| Auxiliaries   | -              | -               | -              | -   | 0.00%                        |
| TOTAL EXPENSE   | \$109,164      | \$101,514       | \$110,622      | \$9,108                                   | 9.00%                        |
|   |                | 4.              | 4              |   |                              |
| OPERATING MARGIN  | (\$2,038)      | \$4,909         | \$3,604        | (\$1,305)                                 | -26.60%                      |
| Undergraduate Tuition Subvention<br>Use of Retained Surplus | -              | -               | -              | -   |                              |
| SURPLUS/(DEFICIT)   | (\$2,038)      | \$4,909         | \$3,604        | (\$1,305)                                 |                              |
|   | (+=,330)       | <i>+</i> -1,505 | <i>\$3,004</i> | (9.,303)                                  |                              |

#### WEATHERHEAD SCHOOL OF MANAGEMENT

|                                  | 2020            | 2021            | 2022            | \$ Increase/<br>(Decrease) | % Variance to     |
|----------------------------------|-----------------|-----------------|-----------------|----------------------------|-------------------|
| In thousands of dollars          | Actual          | Budget          | Budget          | 2021 Budget                | 2021 Budget       |
| REVENUE                          |                 |                 |                 |                            |                   |
| TUITION                          | 4               | 4               | 4               | 4                          |                   |
| Undergraduate                    | \$14,807        | \$14,258        | \$14,724        | \$466                      | 3.30%             |
| Summer                           | 1,708           | 1,445           | 1,475           | 30                         | 2.10%             |
| Professional                     | 27,006          | 22,586          | 26,864          | 4,278                      | 18.90%<br>-11.60% |
| Graduate<br>Fees                 | 1,564<br>317    | 1,051<br>306    | 929<br>262      | (122)<br>(44)              |                   |
|                                  |                 |                 |                 |                            | -14.40%           |
| TOTAL TUITION                    | 45,402          | 39,646          | 44,254          | 4,608                      | 11.60%            |
| ENDOWMENT                        |                 |                 |                 | <i>i</i>                   |                   |
| Restricted Endowment             | 3,050           | 3,654           | 2,456           | (1,198)                    | -32.80%           |
| Unrestricted Endowment           | 2,135           | 2,089           | 2,101           | 12                         | 0.60%             |
| TOTAL ENDOWMENT                  | 5,185           | 5,743           | 4,557           | (1,186)                    | -20.70%           |
| OTHER REVENUE                    |                 |                 |                 |                            |                   |
| Research & Training              | 414             | 363             | 71              | (292)                      | -80.40%           |
| Restricted Gifts                 | 1,034           | 1,832           | 432             | (1,400)                    | -76.40%           |
| Overhead Recovery                | 87              | 74              | 33              | (41)                       | -55.40%           |
| Unrestricted Gifts               | 646             | 322             | 400             | 78                         | 24.20%            |
| State Support                    | -               | -               | -               | -                          | 0.00%             |
| Organized Activities             | 2,981           | 3,239           | 3,269           | 30                         | 0.90%             |
| Other Income                     | 1,069           | 381             | 745             | 364                        | 95.50%            |
| Auxiliaries                      | -               | -               | -               | -                          | 0.00%             |
| TOTAL OTHER REVENUE              | 6,231           | 6,211           | 4,950           | (1,261)                    | -20.30%           |
| TOTAL REVENUE                    | \$56,818        | \$51,600        | \$53,761        | \$2,161                    | 4.20%             |
| EXPENSE                          |                 |                 |                 |                            |                   |
| DIRECT EXPENSE                   |                 |                 |                 |                            |                   |
| Faculty Salaries                 | \$15,652        | \$15,025        | \$15,178        | \$153                      | 1.00%             |
| Other Salaries                   | 4,803           | 4,737           | 5,017           | 280                        | 5.90%             |
| TOTAL SALARIES                   | 20,455          | 19,762          | 20,195          | 433                        | 2.20%             |
| Fringe                           | 6,726           | 5,819           | 6,639           | 820                        | 14.10%            |
| Student Salaries                 | 522             | 774             | 669             | (105)                      | -13.60%           |
| Student Aid                      | 7,409           | 7,055           | 7,354           | 299                        | 4.20%             |
| Non-salary                       | 6,749           | 8,991           | 8,729           | (262)                      | -2.90%            |
| TOTAL DIRECT EXPENSE             | 41,861          | 42,401          | 43,586          | 1,185                      | 2.80%             |
| Restricted Direct Expense        |                 | -               |                 |                            | -49.40%           |
| Unrestricted Direct Expense      | 4,498<br>37,363 | 5,849<br>36,552 | 2,959<br>40,627 | (2,890)<br>4,075           | -49.40%           |
|                                  | دەد, ۱ د        | 20,332          | 40,027          | 4,075                      | 11.10%            |
|                                  | 1 ( ) (         | 1 / 7 1         | 1/00            | דר                         | 1.00%             |
| Library<br>Student Services      | 1,649<br>2,486  | 1,471           | 1,498           | 27<br>57                   | 1.80%<br>2.50%    |
| Plant                            | 2,486<br>4,122  | 2,283           | 2,340<br>3,488  | (93)                       | -2.60%            |
| Information Services             | 3,236           | 3,581<br>2,820  | 2,799           | (21)                       | -0.70%            |
| University Services              | 3,852           | 3,065           | 3,174           | 109                        | 3.60%             |
| TOTAL INDIRECT EXPENSE           | 15,345          | 13,220          | 13,299          | 79                         | 0.60%             |
|                                  |                 | 13,220          | 13,233          | /3                         |                   |
| Auxiliaries                      | -               | -               | -               | -                          | 0.00%             |
| TOTAL EXPENSE                    | \$57,206        | \$55,621        | \$56,885        | \$1,264                    | 2.30%             |
| OPERATING MARGIN                 | (\$388)         | (\$4,021)       | (\$3,124)       | \$897                      | 22.30%            |
| Undergraduate Tuition Subvention | _               | _               | _               | -                          |                   |
| Use of Retained Surplus          | 388             | 1,759           | 2,098           | 339                        |                   |
| SURPLUS/(DEFICIT)                | \$ -            | (\$2,262)       | (\$1,026)       | \$1,236                    |                   |
|                                  |                 |                 |                 |                            |                   |

#### **MANDEL SCHOOL OF APPLIED SOCIAL SCIENCES**

|                                  | 2020          | 2021      | 2022<br>Dudeot        | \$ Increase/<br>(Decrease) | % Variance to |
|----------------------------------|---------------|-----------|-----------------------|----------------------------|---------------|
| In thousands of dollars          | Actual        | Budget    | Budget                | 2021 Budget                | 2021 Budget   |
| REVENUE                          |               |           |                       |                            |               |
| TUITION                          | <i>t</i> 150  | ¢407      | <i>t</i> • <i>t</i> • | <i>t</i> ( ¬               | ( 2.00%       |
| Undergraduate                    | \$150         | \$107     | \$154                 | \$47                       | 43.90%        |
| Summer                           | 3,605         | 2,542     | 1,932                 | (610)                      | -24.00%       |
| Professional                     | 14,544        | 11,847    | 11,945                | 98<br>55                   | 0.80%         |
| Graduate                         | 501           | 588<br>87 | 643                   |                            | 9.40%         |
| Fees                             | -             |           | -                     | (87)                       | -100.00%      |
| TOTAL TUITION                    | 18,800        | 15,171    | 14,674                | (497)                      | -3.30%        |
| ENDOWMENT                        |               |           |                       |                            |               |
| Restricted Endowment             | 1,963         | 1,847     | 1,794                 | (53)                       | -2.90%        |
| Unrestricted Endowment           | 508           | 511       | 492                   | (19)                       | -3.70%        |
| TOTAL ENDOWMENT                  | 2,471         | 2,358     | 2,286                 | (72)                       | -3.10%        |
| OTHER REVENUE                    | •             | -         | -                     |                            |               |
| Research & Training              | 7,744         | 5,452     | 6,643                 | 1,191                      | 21.80%        |
| Restricted Gifts                 | 1,441         | 920       | 1,991                 | 1,071                      | 116.40%       |
| Overhead Recovery                | 1,441         | 1,359     | 1,991                 | 495                        | 36.40%        |
| Unrestricted Gifts               | 100           | 75        | 1,854                 | 495<br>50                  | 66.70%        |
| State Support                    | -             | -         | -                     | -                          | 0.00%         |
| Organized Activities             | _             | _         | _                     | -                          | 0.00%         |
| Other Income                     | 5,294         | 1,770     | 2,290                 | 520                        | 29.40%        |
| Auxiliaries                      | 5,254         | -         | 2,250                 | 520                        | 0.00%         |
| TOTAL OTHER REVENUE              | 15,957        | 9,576     | 12,903                | 3,327                      | 34.70%        |
|                                  |               |           |                       |                            |               |
| TOTAL REVENUE                    | \$37,228      | \$27,105  | \$29,863              | \$2,758                    | 10.20%        |
| EXPENSE                          |               |           |                       |                            |               |
| DIRECT EXPENSE                   |               |           |                       |                            |               |
| Faculty Salaries                 | \$5,407       | \$5,127   | \$5,074               | \$(53)                     | -1.00%        |
| Other Salaries                   | 6,499         | 5,389     | 6,254                 | 865                        | 16.10%        |
| TOTAL SALARIES                   | 11,906        | 10,516    | 11,328                | 812                        | 7.70%         |
| Fringe                           | 3,888         | 3,117     | 3,563                 | 446                        | 14.30%        |
| Student Salaries                 | 489           | 529       | 837                   | 308                        | 58.20%        |
| Student Aid                      | 5,474         | 5,170     | 4,908                 | (262)                      | -5.10%        |
| Non-salary                       | 9,689         | 3,496     | 4,482                 | 986                        | 28.20%        |
| TOTAL DIRECT EXPENSE             | 31,446        | 22,828    | 25,118                | 2,290                      | 10.00%        |
|                                  |               | -         |                       |                            |               |
| Restricted Direct Expense        | 11,148        | 8,219     | 10,428                | 2,209                      | 26.90%        |
| Unrestricted Direct Expense      | 20,298        | 14,609    | 14,690                | 81                         | 0.60%         |
| INDIRECT EXPENSE                 |               |           |                       |                            |               |
| Library                          | 561           | 535       | 580                   | 45                         | 8.40%         |
| Student Services                 | 297           | 222       | 245                   | 23                         | 10.40%        |
| Plant                            | 1,311         | 1,127     | 1,126                 | (1)                        | -0.10%        |
| Information Services             | 1,130         | 874       | 1,184                 | 310                        | 35.50%        |
| University Services              | 1,942         | 1,737     | 1,609                 | (128)                      | -7.40%        |
| TOTAL INDIRECT EXPENSE           | 5,421         | 4,495     | 4,744                 | 249                        | 5.50%         |
| Auxiliaries                      | -             | -         | -                     | -                          | 0.00%         |
| TOTAL EXPENSE                    | \$36,687      | \$27,323  | \$29,862              | \$2,539                    | 9.30%         |
| OPERATING MARGIN                 | \$541         | (\$218)   | \$1                   | \$219                      | 100.50%       |
| Undergraduate Tuition Subvention | _             | _         | -                     | -                          |               |
| Use of Retained Surplus          | -             | 218       | -                     | (218)                      |               |
| SURPLUS/(DEFICIT)                | \$541         | \$-       | \$1                   | \$1                        |               |
| JORFLUS/(DEFICIT)                | ₽ <b>54</b> I | <b>⊅-</b> | ٦¢                    | ٦¢                         |               |

#### SCHOOL OF LAW

| In thousands of dollars                                     | 2020<br>Actual | 2021<br>Budget | 2022<br>Pudgot | \$ Increase/<br>(Decrease)<br>2021 Budget | % Variance to<br>2021 Budget |
|---|----------------|----------------|----------------|---|------------------------------|
| In thousands of dollars                                     | Actual         | Buuget         | Budget         | 2021 Budget                               | 202 i Buuget                 |
|   |                |                |                |   |                              |
| TUITION   | ¢422           | too            | <i>t</i> 02    | t(a=)                                     | 17 20%                       |
| Undergraduate   | \$122<br>441   | \$99           | \$82           | \$(17)                                    | -17.20%                      |
| Summer<br>Professional                                      | 31,270         | 328            | 464            | 136                                       | 41.50%<br>7.20%              |
| Graduate  | 51,270         | 29,239         | 31,337         | 2,098                                     | 0.00%                        |
| Fees  | -              | -              | -              | -   | 0.00%                        |
| TOTAL TUITION   | -              | -              | -              | -   |                              |
|   | 31,833         | 29,666         | 31,883         | 2,217                                     | 7.50%                        |
| ENDOWMENT   |                |                |                |   |                              |
| Restricted Endowment  | 4,021          | 5,430          | 5,137          | (293)                                     | -5.40%                       |
| Unrestricted Endowment                                      | 470            | 470            | 462            | (8)                                       | -1.70%                       |
| TOTAL ENDOWMENT   | 4,491          | 5,900          | 5,599          | (301)                                     | -5.10%                       |
| OTHER REVENUE   |                |                |                |   |                              |
| Research & Training   | 300            | 44             | 182            | 138                                       | 313.60%                      |
| Restricted Gifts  | 764            | 482            | 317            | (165)                                     | -34.20%                      |
| Overhead Recovery   | 97             | 70             | 60             | (10)                                      | -14.30%                      |
| Unrestricted Gifts  | 908            | 1,000          | 1,000          | -   | 0.00%                        |
| State Support   | -              | -              | -              | -   | 0.00%                        |
| Organized Activities  | -              | -              | -              | -   | 0.00%                        |
| Other Income  | 161            | 50             | 200            | 150                                       | 300.00%                      |
| Auxiliaries   | -              | -              | -              | -   | 0.00%                        |
| TOTAL OTHER REVENUE   | 2,230          | 1,646          | 1,759          | 113                                       | 6.90%                        |
| TOTAL REVENUE   | \$38,554       | \$37,212       | \$39,241       | \$2,029                                   | 5.50%                        |
| EXPENSE   |                |                |                |   |                              |
| DIRECT EXPENSE  |                |                |                |   |                              |
| Faculty Salaries  | \$7,012        | \$7,151        | \$7,152        | \$1                                       | 0.0%                         |
| Other Salaries  | 3,081          | 2,842          | 3,057          | 215                                       | 7.6%                         |
| TOTAL SALARIES  | 10,093         | 9,993          | 10,209         | 216                                       | 2.2%                         |
|   |                |                |                |   |                              |
| Fringe  | 3,270          | 2,949          | 3,327          | 378                                       | 12.80%                       |
| Student Salaries  | 211            | 125            | 126            | 1   | 0.80%                        |
| Student Aid   | 15,192         | 14,585         | 15,396         | 811                                       | 5.60%                        |
| Non-salary  | 3,565          | 4,106          | 4,296          | 190                                       | 4.60%                        |
| TOTAL DIRECT EXPENSE  | 32,331         | 31,758         | 33,354         | 1,596                                     | 5.00%                        |
| Restricted Direct Expense                                   | 5,085          | 5,956          | 5,636          | (320)                                     | -5.40%                       |
| Unrestricted Direct Expense                                 | 27,246         | 25,802         | 27,718         | 1,916                                     | 7.40%                        |
| INDIRECT EXPENSE  |                |                |                |   |                              |
| Library   | 2,125          | 1,696          | 1,951          | 255                                       | 15.0%                        |
| Student Services  | 361            | 333            | 319            | (14)                                      | -4.2%                        |
| Plant   | 2,117          | 1,863          | 1,857          | (6)                                       | -0.3%                        |
| Information Services  | 1,492          | 1,388          | 1,360          | (28)                                      | -2.0%                        |
| University Services   | 2,725          | 2,229          | 2,400          | 171                                       | 7.7%                         |
| TOTAL INDIRECT EXPENSE                                      | 8,820          | 7,509          | 7,887          | 378                                       | 5.0%                         |
| Auxiliaries   | -              | -              | -              | -   | 0.00%                        |
| TOTAL EXPENSE   | \$41,151       | \$39,267       | \$41,241       | \$1,974                                   | 5.0%                         |
| OPERATING MARGIN  | (\$2,597)      | (\$2,055)      | (\$2,000)      | \$55                                      | 2.7%                         |
| Undergraduate Tuition Subvention<br>Use of Retained Surplus | -              | -              | -              | -   |                              |
| SURPLUS/(DEFICIT)   | (\$7 607)      | (\$2.055)      | (\$2,000)      | \$55                                      |                              |
| SURPLUS/(DEFICIT)   | (\$2,597)      | (\$2,055)      | (\$2,000)      | <b>\$55</b>                               |                              |

#### **SCHOOL OF DENTAL MEDICINE**

| In thousands of dollars              | 2020<br>Actual | 2021<br>Budget | 2022<br>Budget                        | \$ Increase/<br>(Decrease)<br>2021 Budget | % Variance to<br>2021 Budget |
|--------------------------------------|----------------|----------------|---------------------------------------|---|------------------------------|
| /                                    | Actual         | Buuget         | Buuger                                | 2021 Buuget                               | 2021 Buuget                  |
|                                      |                |                |                                       |   |                              |
| TUITION                              | <i>t</i> ro    | ¢ ¬ /          | <i>t</i> 77                           | ¢٦  | 1 10%                        |
| Undergraduate<br>Summer              | \$58<br>491    | \$74<br>504    | \$77<br>512                           | \$3<br>8                                  | 4.10%<br>1.60%               |
| Professional                         | 21,079         |                |                                       | 8<br>932                                  |                              |
| Graduate                             |                | 22,252         | 23,184                                |   | 4.20%<br>-1.80%              |
| Fees                                 | 2,003<br>535   | 2,131<br>391   | 2,093<br>486                          | (38)<br>95                                |                              |
|                                      |                |                |                                       |   | 24.30%                       |
| TOTAL TUITION                        | 24,166         | 25,352         | 26,352                                | 1,000                                     | 3.90%                        |
| ENDOWMENT                            |                |                |                                       |   |                              |
| Restricted Endowment                 | 918            | 709            | 704                                   | (5)                                       | -0.70%                       |
| Unrestricted Endowment               | 662            | 652            | 663                                   | 11  | 1.70%                        |
| TOTAL ENDOWMENT                      | 1,580          | 1,361          | 1,367                                 | 6   | 0.40%                        |
| OTHER REVENUE                        | -              | -              | -                                     |   |                              |
| Research & Training                  | 1,975          | 2,118          | 1,554                                 | (564)                                     | -26.60%                      |
| Restricted Gifts                     | 1,028          | 773            | 553                                   | (220)                                     | -28.50%                      |
| Overhead Recovery                    |                | 1,101          | 800                                   | (220)<br>(301)                            | -28.50%<br>-27.30%           |
| Unrestricted Gifts                   | 1,013<br>157   | 1,101          | 800<br>176                            | (301)<br>(4)                              | -27.30%<br>-2.20%            |
|                                      | 157            | 100            | 170                                   | (4)                                       | -2.20%                       |
| State Support                        | -              | -              | -<br>-                                | -<br>2 E/E                                |                              |
| Organized Activities<br>Other Income | 6,069          | 3,841          | 6,386                                 | 2,545                                     | 66.30%                       |
|                                      | 2,907          | 2,478          | 2,542                                 | 64  | 2.60%                        |
| Auxiliaries                          | -              | -              | -                                     | -   | 0.00%                        |
| TOTAL OTHER REVENUE                  | 13,149         | 10,491         | 12,011                                | 1,520                                     | 14.50%                       |
| TOTAL REVENUE                        | \$38,895       | \$37,204       | \$39,730                              | \$2,526                                   | 6.80%                        |
| EXPENSE                              |                |                |                                       |   |                              |
| DIRECT EXPENSE                       |                |                |                                       |   |                              |
| Faculty Salaries                     | \$9,685        | \$10,363       | \$11,242                              | \$879                                     | 8.50%                        |
| Other Salaries                       | 4,611          | 5,327          | 5,506                                 | 179                                       | 3.40%                        |
| TOTAL SALARIES                       | 14,296         | 15,690         | 16,748                                | 1,058                                     | 6.70%                        |
|                                      | -              |                |                                       | •   |                              |
| Fringe                               | 4,690          | 4,615          | 5,489                                 | 874                                       | 18.90%                       |
| Student Salaries                     | 115            | 73             | 93                                    | 20  | 27.40%                       |
| Student Aid                          | 564            | 581            | 639                                   | 58  | 10.00%                       |
| Non-salary                           | 9,368          | 7,736          | 7,080                                 | (656)                                     | -8.50%                       |
| TOTAL DIRECT EXPENSE                 | 29,033         | 28,695         | 30,049                                | 1,354                                     | 4.70%                        |
| Restricted Direct Expense            | 3,921          | 3,600          | 2,811                                 | (789)                                     | -21.90%                      |
| Unrestricted Direct Expense          | 25,112         | 25,095         | 27,238                                | 2,143                                     | 8.50%                        |
| INDIRECT EXPENSE                     | · · · ·        | · · · · ·      | · · · · · · · · · · · · · · · · · · · |   |                              |
| Library                              | 461            | 419            | 508                                   | 89  | 21.20%                       |
| Student Services                     | 311            | 287            | 346                                   | 59  | 20.60%                       |
| Plant                                | 3,266          | 3,483          | 3,652                                 | 169                                       | 4.90%                        |
| Information Services                 | 1,844          | 1,853          | 1,918                                 | 65  | 3.50%                        |
| University Services                  | 2,298          | 2,299          | 2,679                                 | 380                                       | 16.50%                       |
| TOTAL INDIRECT EXPENSE               | 8,180          | 8,341          | <u>9,103</u>                          | 762                                       | 9.10%                        |
|                                      | 0,100          | 0,341          | 9,105                                 | /62                                       |                              |
| Auxiliaries                          | -              | -              | -                                     | -   | 0.00%                        |
| TOTAL EXPENSE                        | \$37,213       | \$37,036       | \$39,152                              | \$2,116                                   | 5.70%                        |
| OPERATING MARGIN                     | \$1,682        | \$168          | \$578                                 | \$410                                     | 244.00%                      |
| Undergraduate Tuition Subvention     |                |                | -                                     | -<br>-                                    |                              |
| Use of Retained Surplus              | -              | -              | -                                     | -   |                              |
| SURPLUS/(DEFICIT)                    | \$1,682        | \$168          | \$578                                 | \$410                                     |                              |
|                                      |                |                |                                       |   |                              |

#### FRANCES PAYNE BOLTON SCHOOL OF NURSING

| In thousands of dollars                                     | 2020<br>Actual  | 2021<br>Budget | 2022<br>Budget | \$ Increase/<br>(Decrease)<br>2021 Budget | % Variance to<br>2021 Budget |
|---|-----------------|----------------|----------------|---|------------------------------|
| /   | Actual          | Dudget         | Dudget         | 2021 Duuget                               | 2021 Dudget                  |
| REVENUE<br>TUITION  |                 |                |                |   |                              |
|   | \$5,699         | \$5,653        | \$6,418        | \$765                                     | 13.50%                       |
| Undergraduate<br>Summer                                     | ₽5,099<br>2,112 | ¢2,440 ي       | 2,630          | ∌765<br>190                               | 7.80%                        |
| Professional  | 11,672          | 10,642         | 10,530         | (112)                                     | -1.10%                       |
| Graduate  | 975             | 681            | 1,156          | 475                                       | 69.80%                       |
| Fees  | 304             | 297            | 290            | (7)                                       | -2.40%                       |
|   |                 |                |                |   |                              |
| TOTAL TUITION   | 20,762          | 19,713         | 21,024         | 1,311                                     | 6.70%                        |
| ENDOWMENT   |                 |                |                | ()  |                              |
| Restricted Endowment  | 3,828           | 3,664          | 3,636          | (28)                                      | -0.80%                       |
| Unrestricted Endowment                                      | 1,038           | 1,045          | 1,006          | (39)                                      | -3.70%                       |
| TOTAL ENDOWMENT   | 4,866           | 4,709          | 4,642          | (67)                                      | -1.40%                       |
| OTHER REVENUE   |                 |                |                |   |                              |
| Research & Training   | 6,301           | 5,389          | 4,417          | (972)                                     | -18.00%                      |
| Restricted Gifts  | 978             | 2,059          | 2,988          | 929                                       | 45.10%                       |
| Overhead Recovery   | 2,018           | 1,820          | 1,484          | (336)                                     | -18.50%                      |
| Unrestricted Gifts  | 229             | 240            | 240            | -   | 0.00%                        |
| State Support   | -               | -              | -              | -   | 0.00%                        |
| Organized Activities  | -               | -              | -              | -   | 0.00%                        |
| Other Income  | 134             | -              | -              | -   | 0.00%                        |
| Auxiliaries   | -               | -              | -              | -   | 0.00%                        |
| TOTAL OTHER REVENUE   | 9,660           | 9,508          | 9,129          | (379)                                     | -4.00%                       |
| TOTAL REVENUE   | \$35,288        | \$33,930       | \$34,795       | \$865                                     | 2.50%                        |
| EXPENSE   |                 |                |                |   |                              |
| DIRECT EXPENSE  |                 |                |                |   |                              |
| Faculty Salaries  | \$8,838         | \$8,205        | \$8,685        | \$480                                     | 5.90%                        |
| Other Salaries  | 4,278           | 4,615          | 4,616          | ¢.00<br>1                                 | 0.00%                        |
| TOTAL SALARIES  | 13,116          | 12,820         | 13,301         | 481                                       | 3.80%                        |
|   |                 |                |                |   |                              |
| Fringe  | 4,304           | 3,799          | 4,290          | 491                                       | 12.90%                       |
| Student Salaries<br>Student Aid                             | 1,015           | 957            | 857            | (100)                                     | -10.40%                      |
|   | 3,065           | 2,831          | 2,933          | 102                                       | 3.60%                        |
| Non-salary  | 4,975           | 5,205          | 4,934          | (271)                                     | -5.20%                       |
| TOTAL DIRECT EXPENSE  | 26,475          | 25,612         | 26,315         | 703                                       | 2.7%                         |
| Restricted Direct Expense                                   | 11,107          | 11,112         | 11,041         | (71)                                      | -0.6%                        |
| Unrestricted Direct Expense                                 | 15,368          | 14,500         | 15,274         | 774                                       | 5.3%                         |
| INDIRECT EXPENSE  |                 |                |                |   |                              |
| Library   | 731             | 656            | 670            | 14  | 2.10%                        |
| Student Services  | 1,111           | 972            | 1,021          | 49  | 5.00%                        |
| Plant   | 2,538           | 2,413          | 2,434          | 21  | 0.90%                        |
| Information Services  | 1,628           | 1,689          | 1,744          | 55  | 3.30%                        |
| University Services   | 2,216           | 2,232          | 2,445          | 213                                       | 9.50%                        |
| TOTAL INDIRECT EXPENSE                                      | 8,224           | 7,962          | 8,314          | 352                                       | 4.40%                        |
| Auxiliaries   | -               | -              | -              | -   | 0.00%                        |
| TOTAL EXPENSE   | \$34,699        | \$33,574       | \$34,629       | \$1,055                                   | 3.10%                        |
| OPERATING MARGIN  | \$589           | \$356          | \$166          | (\$190)                                   | -53.40%                      |
|   | #J0J            | 000            | <i>\$</i> 100  | (#150)                                    | -55.40%                      |
| Undergraduate Tuition Subvention<br>Use of Retained Surplus | -               | -              | -              | -   |                              |
| SURPLUS/(DEFICIT)   | \$589           | \$356          | \$166          | (\$190)                                   |                              |
|   |                 |                |                |   |                              |

#### **SCHOOL OF MEDICINE**

| In thousands of dollars          | 2020<br>Actual                                 | 2021<br>Budgat   | 2022<br>Budgot     | \$ Increase/<br>(Decrease)<br>2021 Budget | % Variance to    |
|----------------------------------|--|------------------|--------------------|---|------------------|
| In thousands of dollars          | Actual   | Budget           | Budget             | 2021 Budget                               | 2021 Budget      |
|                                  |  |                  |                    |   |                  |
| TUITION                          | <i>t</i> , , , , , , , , , , , , , , , , , , , | ¢/ 077           | <i>t</i> = = = 0.0 | \$713                                     | 1/ 00%           |
| Undergraduate<br>Summer          | \$4,476<br>5,132                               | \$4,877<br>5,102 | \$5,590<br>6,022   | ⇒713<br>920                               | 14.60%<br>18.00% |
| Professional                     | 56,259   | 58,422           | 67,914             | 9,492                                     | 16.20%           |
| Graduate                         |  |                  | 32,018             |   | 3.40%            |
| Fees                             | 32,886<br>518                                  | 30,965<br>500    | 52,018             | 1,053                                     | 0.00%            |
| TOTAL TUITION                    |  |                  |                    | - 17 170                                  |                  |
|                                  | 99,271   | 99,866           | 112,044            | 12,178                                    | 12.20%           |
| ENDOWMENT                        | 1//17  | 10017            | 10017              |   | 0.00%            |
| Restricted Endowment             | 14,413   | 16,947           | 16,947             | -   | 0.00%            |
| Unrestricted Endowment           | 11,951   | 11,694           | 11,256             | (438)                                     | -3.70%           |
| TOTAL ENDOWMENT                  | 26,364   | 28,641           | 28,203             | (438)                                     | -1.50%           |
| OTHER REVENUE                    |  |                  |                    | ·   |                  |
| Research & Training              | 277,170  | 272,300          | 267,226            | (5,074)                                   | -1.90%           |
| Restricted Gifts                 | 23,076   | 21,148           | 21,148             | -   | 0.00%            |
| Overhead Recovery                | 60,465   | 59,000           | 59,180             | 180                                       | 0.30%            |
| Unrestricted Gifts               | 971  | 800              | 825                | 25  | 3.10%            |
| State Support                    | 258  | 548              | 545                | (3)                                       | -0.50%           |
| Other Income                     | 22,083   | 17,236           | 15,768             | (1,468)                                   | -8.50%           |
| Auxiliaries                      | -  | -                | -                  | -   | 0.00%            |
| TOTAL OTHER REVENUE              | 386,515  | 372,622          | 366,267            | (6,355)                                   | -1.70%           |
| TOTAL REVENUE                    | \$512,150                                      | \$501,129        | \$506,514          | \$5,385                                   | 1.10%            |
| EXPENSE                          |  |                  |                    |   |                  |
| DIRECT EXPENSE                   |  |                  |                    |   |                  |
| Faculty Salaries                 | \$59,856                                       | \$61,000         | \$62,250           | \$1,250                                   | 2.0%             |
| Other Salaries                   | 60,290   | 59,000           | 59,981             | 981                                       | 1.7%             |
| TOTAL SALARIES                   | 120,146  | 120,000          | 122,231            | 2,231                                     | 1.9%             |
| Fringe                           | 36,821   | 35,673           | 37,641             | 1,968                                     | 5.5%             |
| Student Salaries                 | 7,074  | 7,100            | 7,650              | 550                                       | 7.7%             |
| Student Aid                      | 30,269   | 31,199           | 33,044             | 1,845                                     | 5.9%             |
| Non-salary                       | 247,576  | 231,292          | 233,465            | 2,173                                     | 0.9%             |
| TOTAL DIRECT EXPENSE             | 441,886  | 425,264          | 434,031            | 8,767                                     | 2.1%             |
| Restricted Direct Expense        | 314,659  | 310,395          | 305,321            | (5,074)                                   | -1.6%            |
| Unrestricted Direct Expense      | 127,227  | 114,869          | 128,710            | 13,841                                    | 12.0%            |
| INDIRECT EXPENSE                 | 121,221  | 114,005          | 120,710            | 15,041                                    | 12.0/0           |
| Library                          | 2,915  | 2,677            | 2,523              | (154)                                     | -5.8%            |
| Student Services                 | 2,313  | 2,250            | 2,323              | 92  | -5.8%            |
| Plant                            | 32,959   | 30,222           | 30,283             | 61  | 0.2%             |
| Information Services             | 9,103  | 9,410            | 9,298              | (112)                                     | -1.2%            |
| University Services              | 24,521   | 20,365           | 22,121             | 1,756                                     | 8.6%             |
| TOTAL INDIRECT EXPENSE           |  |                  |                    |   |                  |
|                                  | 71,811   | 64,924           | 66,567             | 1,643                                     | 2.5%             |
| Auxiliaries                      | -  | -                | -                  | -   | 0.00%            |
| TOTAL EXPENSE                    | \$513,697                                      | \$490,188        | \$500,598          | \$10,410                                  | 2.1%             |
| OPERATING MARGIN                 | (\$1,547)                                      | \$10,941         | \$5,916            | (\$5,025)                                 | -45.9%           |
| Undergraduate Tuition Subvention | -  | -                | -                  | -   |                  |
| Use of Retained Surplus          | -  | -                | -                  | -   |                  |
| SURPLUS/(DEFICIT)                | (\$1,547)                                      | \$10,941         | \$5,916            | (\$5,025)                                 |                  |
|                                  |  | • •              | • •                |   |                  |

#### **UNIVERSITY GENERAL**

| In the warm da of de llaws                                  | 2020<br>Actual    | 2021<br>Budget   | 2022<br>Budget       | \$ Increase/<br>(Decrease) | % Variance to<br>2021 Budget |
|---|-------------------|------------------|----------------------|----------------------------|------------------------------|
| In thousands of dollars                                     | Actual            | Budget           | Budget               | 2021 Budget                | 202 i Budget                 |
| REVENUE   |                   |                  |                      |                            |                              |
| TUITION   | ¢121 227          | £424 277         | ¢1/0 F01             | ¢0.227                     | 7.00%                        |
| Undergraduate<br>Summer                                     | \$124,327<br>(61) | \$131,277        | \$140,501            | \$9,224                    | 7.00%<br>0.00%               |
| Professional  | (01)              | -                | -                    | -                          | 0.00%                        |
| Graduate  | (23)              | _                |                      |                            | 0.00%                        |
| Fees  | 1,019             | 998              | 998                  | _                          | 0.00%                        |
| TOTAL TUITION   | 125,262           | 132,275          | 141,499              | 9,224                      | 7.00%                        |
|   | 125,202           | 132,275          | 141,499              | 9,224                      | 7.00%                        |
| ENDOWMENT   | 44.005            | 42.225           | 42.024               | 4 705                      | 11.00%                       |
| Restricted Endowment  | 14,885            | 12,225           | 13,931               | 1,706                      | 14.00%                       |
| Unrestricted Endowment                                      | 8,019             | 12,695           | 12,709               | 14                         | 0.10%                        |
| TOTAL ENDOWMENT   | 22,904            | 24,920           | 26,640               | 1,720                      | 6.90%                        |
| OTHER REVENUE   |                   |                  |                      |                            |                              |
| Research & Training   | 1,844             | 1,931            | 1,596                | (335)                      | -17.30%                      |
| Restricted Gifts  | 18,464            | 11,379           | 12,161               | 782                        | 6.90%                        |
| Overhead Recovery   | 100               | 269              | 57                   | (212)                      | -78.80%                      |
| Unrestricted Gifts  | 11                | 85               | 100                  | 15                         | 17.60%                       |
| State Support   | -                 | -                | -                    | -                          | 0.00%                        |
| Organized Activities  | -                 | -                | -                    | -                          | 0.00%                        |
| Other Income  | 26,260            | 12,730           | 14,651               | 1,921                      | 15.10%                       |
| Auxiliaries   | 67,997            | 69,936           | 72,688               | 2,752                      | 3.90%                        |
| TOTAL OTHER REVENUE   | 114,676           | 96,330           | 101,253              | 4,923                      | 5.10%                        |
| TOTAL REVENUE   | \$262,842         | \$253,525        | \$269,392            | \$15,867                   | 6.30%                        |
| EXPENSE   |                   |                  |                      |                            |                              |
| DIRECT EXPENSE  |                   |                  |                      |                            |                              |
| Faculty Salaries  | \$484             | \$172            | \$405                | \$233                      | 135.50%                      |
| Other Salaries  | 1,145             | 2,061            | 2,460                | 399                        | 19.40%                       |
| TOTAL SALARIES  | 1,629             | 2,233            | 2,865                | 632                        | 28.30%                       |
|   |                   | •                |                      |                            |                              |
| Fringe<br>Student Salaries                                  | 513<br>1,425      | 665<br>147       | 871<br>207           | 206<br>60                  | 31.00%<br>40.80%             |
| Student Salaries  | 1,425             | 147              | 148,733              | 7,617                      | 40.80%                       |
| Non-salary  | 9,910             | 4,531            | 5,003                | 472                        | 10.40%                       |
|   |                   |                  |                      |                            |                              |
| TOTAL DIRECT EXPENSE  | 154,944           | 148,692          | 157,679              | 8,987                      | 6.00%                        |
| Restricted Direct Expense                                   | 35,193            | 25,535           | 27,688               | 2,153                      | 8.40%                        |
| Unrestricted Direct Expense                                 | 119,751           | 123,157          | 129,991              | 6,834                      | 5.50%                        |
| INDIRECT EXPENSE  |                   |                  |                      |                            |                              |
| Library   | 1,425             | 771              | 1,318                | 547                        | 70.90%                       |
| Student Services  | 10,983            | 8,737            | 9,364                | 627                        | 7.20%                        |
| Plant   | 164               | 2,074            | 3,949                | 1,875                      | 90.40%                       |
| Information Services  | 942               | (817)            | 161                  | 978                        | 119.70%                      |
| University Services   | 24,357            | 8,298            | 29,563               | 21,265                     | 256.30%                      |
| TOTAL INDIRECT EXPENSE                                      | 37,871            | 19,063           | 44,355               | 25,292                     | 132.70%                      |
| Auxiliaries   | 60,212            | 61,630           | 64,536               | 2,906                      | 4.70%                        |
| TOTAL EXPENSE   | \$253,027         | \$229,385        | \$266,570            | \$37,185                   | 16.20%                       |
| OPERATING MARGIN  | \$9,815           | \$24,140         | \$2,822              | \$(21,318)                 | -88.30%                      |
|   | φ <i>3</i> ,013   | Ψ <b>2</b> 4,140 | <i><b>#</b>2,022</i> | Ψ(21,510)                  | -00.50%                      |
| Undergraduate Tuition Subvention<br>Use of Retained Surplus | -                 | -                | -                    | -                          |                              |
|   |                   |                  |                      |                            |                              |

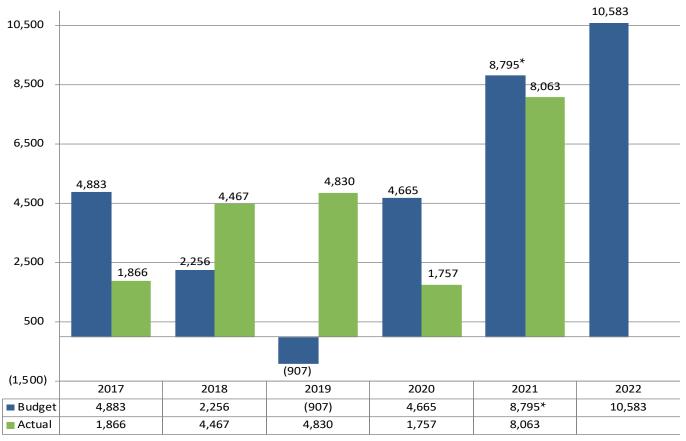
#### **UNIVERSITY OPERATING MARGIN**

**BY MANAGEMENT CENTER** 

| In thousands of dollars     | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Actual | 2021<br>Budget* | 2022<br>Budget |
|-----------------------------|----------------|----------------|----------------|----------------|-----------------|----------------|
| CAS                         | \$(2,324)      | \$(4,707)      | \$(5,295)      | \$(4,300)      | 2,575           | 2,620          |
| CSE                         | 39             | (1,459)        | (1,233)        | (2,038)        | 4,909           | 3,604          |
| WSOM                        | (292)          | (271)          | 855            | (388)          | (4,021)         | (3,124)        |
| MSASS                       | 1,206          | 688            | (787)          | 541            | (218)           | 1              |
| LAW                         | (6,030)        | (5,943)        | (4,367)        | (2,597)        | (2,055)         | (2,000)        |
| DENT                        | 2,068          | 3,147          | 2,314          | 1,682          | 168             | 578            |
| NURS                        | 222            | 596            | 457            | 589            | 356             | 166            |
| CSOM                        | (5,644)        | (4,979)        | (4,872)        | (1,547)        | 10,941          | 5,916          |
| UGEN                        | 12,621         | 17,395         | 17,758         | 9,815          | 24,140          | 2,822          |
| UNIVERSITY CONTINGENCY      | -              | -              | -              | -              | (28,000)        | -              |
| UNIVERSITY OPERATING MARGIN | \$1,866        | \$4,467        | \$4,830        | \$1,757        | \$8,795         | \$10,583       |

#### UNIVERSITY OPERATING MARGIN

In thousands of dollars



\* 2021 Budget includes contingencies of \$28 M for expected COVID-19 impact

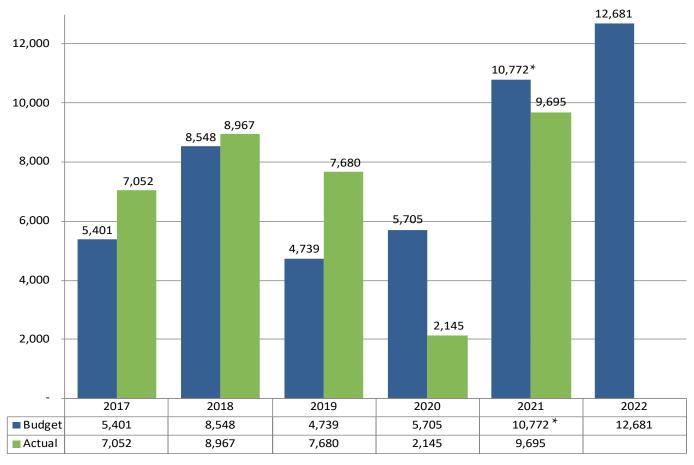
#### **UNIVERSITY SURPLUS/(DEFICIT)**

BY MANAGEMENT CENTER

| In thousands of dollars      | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Actual | 2021<br>Budget* | 2022<br>Budget |
|------------------------------|----------------|----------------|----------------|----------------|-----------------|----------------|
| CAS                          | \$(2,324)      | \$(4,707)      | \$(5,295)      | \$(4,300)      | \$2,575         | \$2,620        |
| CSE                          | 39             | (1,459)        | (1,233)        | (2,038)        | 4,909           | 3,604          |
| WSOM                         | -              | -              | 855            | -              | (2,262)         | (1,026)        |
| MSASS                        | 1,206          | 688            | -              | 541            | -               | 1              |
| LAW                          | (6,030)        | (5,943)        | (4,367)        | (2,597)        | (2,055)         | (2,000)        |
| DENT                         | 2,068          | 3,147          | 2,314          | 1,682          | 168             | 578            |
| NURS                         | -              | -              | (2,809)        | (1,547)        | 10,941          | 5,916          |
| UGEN                         | 11,871         | 16,645         | 17,758         | 9,815          | 24,140          | 2,822          |
| UNIVERSITY CONTINGENCY       | -              | -              | -              | -              | (28,000)        | -              |
| UNIVERSITY SURPLUS/(DEFICIT) | \$7,052        | \$8,967        | \$7,680        | \$2,145        | \$10,772        | \$12,681       |

#### UNIVERSITY SURPLUS/(DEFICIT)

In thousands of dollars



\* 2021 Budget includes contingencies of \$28 M for expected COVID-19 impact

#### SIGNIFICANT REVENUE AND EXPENSE MOVEMENTS

FISCAL YEAR 2022 BUDGET

| FISCAL YEAR 2022 BUDGET   | 2021*<br>Budget | 2022<br>Budget | \$ Increase/<br>(Decrease)<br>2021 Budget | % Variance<br>to 2021<br>Budget |
|---|-----------------|----------------|---|---------------------------------|
| In thousands of dollars   | Budget          | Budget         | 202 i Budget                              | Budget                          |
| TUITION   |                 |                |   |                                 |
| <b>Undergraduate</b> - 3.00% tuition rate increase; 4.2% enrollment increase<br><b>Summer</b> - enrollment increase in WSOM, LAW, | \$253,763       | \$271,478      | \$17,715                                  | 7.00%                           |
| DENT, NURS & CSOM; decrease in CAS & CSE  | 20,372          | 19,642         | (730)                                     | -3.60%                          |
| Professional - price/enrollment increase in   |                 |                |   |                                 |
| all schools except NURS<br><b>Graduate</b> - enrollment increase in CAS, CSE, MSASS,  | 149,403         | 172,260        | 22,857                                    | 15.30%                          |
| NURS & CSOM; decrease in WSOM & DENT  | 58,563          | 63,941         | 5,378                                     | 9.20%                           |
| <b>Fees</b> - increase in CAS, CSE & DENT; decrease in WSOM, MSASS & NURS   | 3,717           | 3,739          | 22  | 0.60%                           |
| ENDOWMENT<br><b>Restricted</b> - decrease in all management centers except UGEN   | 59,001          | 58,626         | (375)                                     | -0.60%                          |
| <b>Unrestricted</b> - increase in CAS, WSOM, DENT & UGEN; decrease<br>in CSE, MSASS, LAW, NURS & CSOM                             | 40,834          | 40,318         | (516)                                     | -1.30%                          |
| OTHER REVENUE   |                 |                |   |                                 |
| <b>Research and Training</b> - increase in CSE, MSASS & LAW; decrease<br>in WSOM, DENT, NURS, CSOM & UGEN                         | 318,413         | 322,682        | 4,269                                     | 1.30%                           |
| Restricted Gifts - increase in CAS, CSE, MSASS, NURS & UGEN;  |                 |                |   |                                 |
| decrease in WSOM, LAW & DENT  | 45,359          | 46,947         | 1,588                                     | 3.50%                           |
| Overhead Recovery - increase in CSE, MSASS & CSOM; decrease in  |                 |                |   |                                 |
| DENT, NURS & UGEN   | 75,825          | 75,809         | (16)                                      | 0.00%                           |
| Unrestricted Gifts - increase in CAS & CSE  | 3,532           | 4,231          | 699                                       | 19.80%                          |
| State Support - decrease in CSOM  | 1,590           | 1,575          | (15)                                      | -0.90%                          |
| Organized Activities - increase in DENT   | 7,628           | 10,200         | 2,572                                     | 33.70%                          |
| <b>Other Income</b> - increase in CSE, WSOM, MSASS, LAW & UGEN;   |                 |                |   |                                 |
| decrease in CSOM  | 33,544          | 39,077         | 5,533                                     | 16.50%                          |
| Auxiliaries - increase in Food Service, Student Housing & Parking   | 69,936          | 72,688         | 2,752                                     | 3.90%                           |
| TOTAL REVENUE   | 51,141,480      | \$1,203,213    | \$61,733                                  | 5.40%                           |
| EXPENSE<br>DIRECT EXPENSE<br>Faculty Salaries - increase in CAS, CSE, WSOM, DENT, NURS,   |                 |                |   |                                 |
| CSOM & UGEN   | \$153,560       | \$158,684      | \$5,124                                   | 3.30%                           |
| Other Salaries - increase in CAS, CSE, WSOM, MSASS, LAW, DENT,  | \$100,200       | ₽156,064       | ₽J,124                                    | 2.JC%                           |
| CSOM & UGEN   | 104,101         | 107,269        | 3,168                                     | 3.00%                           |
| Fringe - federal rate decreased to 29.0%; non-federal rate  |                 |                |   |                                 |
| increased to 33.0%  | 76,325          | 83,876         | 7,551                                     | 9.90%                           |
| Student Salaries - increase in CAS, CSE, MSASS & CSOM; decrease   |                 |                |   |                                 |
| in WSOM & NURS  | 27,912          | 31,660         | 3,748                                     | 13.40%                          |
| Student Aid - increase in aid awarded; UG discount rate of 50.5%  | 215,621         | 227,704        | 12,083                                    | 5.60%                           |
| <b>Non-salary</b> - increase in CSE, MSASS, LAW, CSOM & UGEN;<br>decrease in CAS, WSOM, DENT & NURS                               | 297,077         | 302,547        | 5,470                                     | 1.80%                           |
| INDIRECT EXPENSE AND AUXILIARIES  |                 |                | -   |                                 |
| Library - increase in most departments  | 13,336          | 14,306         | 970                                       | 7.30%                           |
| Student Services - increase in most departments   | 28,573          | 29,923         | 1,350                                     | 4.70%                           |
| Plant Services - increase in most departments   | 66,803          | 68,318         | 1,515                                     | 2.30%                           |
| Information Services - increase in most departments   | 28,106          | 29,427         | 1,321                                     | 4.70%                           |
| University Services - increase in most departments  | 59,641          | 74,380         | 14,739                                    | 24.70%                          |
| Auxiliaries - increase in Food Service, Student Housing & Parking   | 61,630          | 64,536         | 2,906                                     | 4.70%                           |
|   | 51,132,685      | \$1,192,630    | \$59,945                                  | 5.30%                           |
|   |                 |                |   |                                 |
| OPERATING MARGIN  | \$8,795         | \$10,583       | \$1,788                                   | 20.30%                          |

\*2021 Budget includes contingencies of \$28 M for expected COVID-19 impact

## **STUDENT ENROLLMENT – FALL SEMESTER**

Case Western Reserve University students only

|   | 2019<br>Actual          | 2020<br>Actual      | 2021<br>Budget      | 2022<br>Budget |
|---|-------------------------|---------------------|---------------------|----------------|
| UNDERGRADUATE   |                         |                     |                     |                |
| FULL-TIME *   | 5,096                   | 5,237               | 5,062               | 5,231          |
| PART-TIME   | 166                     | 146                 | 103                 | 128            |
| <ul> <li>Includes Cooperative Education stu<br/>since these students are not charg</li> </ul> |                         |                     | ו                   |                |
| PROFESSIONAL  |                         |                     |                     |                |
| FULL-TIME   |                         |                     |                     |                |
| CSE   | 32                      | 22                  | 18                  | 20             |
| WSOM  | 722                     | 681                 | 561                 | 617            |
| MSASS   | 237                     | 447                 | 175                 | 173            |
|   | 600                     | 588                 | 568                 | 623            |
| DENT  | 299                     | 300                 | 300                 | 295            |
| NURS<br>CSOM  | 219                     | 236                 | 230                 | 210            |
| TOTAL FULL-TIME   | 823<br><b>2,932</b>     | 831<br><b>3,164</b> | 942<br><b>2,794</b> | 1,112<br>3,050 |
|   | <i>L<sub>1</sub>JJL</i> | 5,104               | 2,134               | 5,050          |
| PART-TIME<br>CSE  | _                       | _                   |                     |                |
| WSOM  | - 242                   | - 238               | - 239               | -<br>132       |
| MSASS   | 117                     | 101                 | 277                 | 231            |
| LAW   | 21                      | 26                  | 25                  | 25             |
| DENT  | -                       | -                   | 2                   | -              |
| NURS  | 223                     | 189                 | 121                 | 115            |
| CSOM  | -                       | -                   | -                   | -              |
| TOTAL PART-TIME   | 603                     | 554                 | 664                 | 503            |
| GRADUATE<br>FULL-TIME   |                         |                     |                     |                |
| CAS   | 495                     | 465                 | 500                 | 500            |
| CSE   | 592                     | 602                 | 379                 | 420            |
| WSOM  | 67                      | 57                  | 68                  | 80             |
| MSASS   | 31                      | 29                  | 12                  | 28             |
| LAW<br>DENT   | -<br>112                | -<br>59             | -<br>62             | -<br>61        |
| NURS  | 49                      | 42                  | 30                  | 34             |
| CSOM  | 903                     | 897                 | 983                 | 900            |
| Non-Degree  | 8                       | 24                  | 14                  | 14             |
| TOTAL FULL-TIME   | 2,257                   | 2,116               | 2,048               | 2,037          |
| PART-TIME   | • • •                   | •                   | • • •               | •              |
| CAS   | 43                      | 33                  | 45                  | 45             |
| CSE   | 109                     | 109                 | 119                 | 133            |
| WSOM  | 3                       | 6                   | -                   | -              |
| MSASS   | 3                       | 2                   | 15                  | 8              |
| LAW   | -                       | -                   | -                   | -              |
| DENT  | -                       | -                   | 14                  | -              |
| NURS  | 3                       | 2                   | 6                   | 6              |
| CSOM  | 167                     | 218                 | 168                 | 252            |
| Non-Degree  | 106                     | 127                 | 120                 | 120            |
| TOTAL PART-TIME   | 434                     | 497                 | 487                 | 564            |
| TOTAL FULL-TIME STUDENTS  | 10,285                  | 10,517              | 9,904               | 10,149         |
| TOTAL PART-TIME STUDENTS  | 1,203                   | 1,197               | 1,254               | 1,170          |
| TOTAL STUDENT HEAD COUNT  | 11,488                  | 11,714              | 11,158              | 11,319         |

## **TUITION RATES**

Full-Time

| Per academic year  | 2019     | 2020     | 2021     | 2022     | % Increase<br>from 2021 |
|--|----------|----------|----------|----------|-------------------------|
| Undergraduate  | \$48,604 | \$50,450 | \$52,448 | \$54,020 | 3.00%                   |
| Graduate   | 45,168   | 46,524   | 47,920   | 49,358   | 3.00%                   |
| MS Engineering Management                                | 44,160   | 39,422   | 39,422   | 40,608   | 3.00%                   |
| Management - Full time MBA                               | 40,572   | 42,450   | 44,700   | 46,020   | 3.00%                   |
| Management - Executive MBA                               | 46,920   | 47,800   | 49,120   | 49,856   | 1.50%                   |
| Management - MS Management                               | 49,508   | 51,000   | 52,500   | 53,280   | 1.50%                   |
| Management - MS Operations Research                      | 54,522   | 55,770   | 48,510   | 49,962   | 3.00%                   |
| Management - MSM - Healthcare                            | 34,736   | 41,250   | 42,450   | 43,710   | 3.00%                   |
| Management - MSM - Business Analytics                    | 49,896   | 54,432   | 54,972   | 55,800   | 1.50%                   |
| Management - Master of Accountancy                       | 39,200   | 40,180   | 41,400   | 42,640   | 3.00%                   |
| Management - MPOD  | 51,400   | 52,740   | 54,360   | 55,965   | 3.00%                   |
| Management - DM/PhD/DSS                                  | 50,000   | 50,000   | 50,000   | 50,750   | 1.50%                   |
| Management - DBA   | N/A      | N/A      | 52,000   | 52,780   | 1.50%                   |
| MSASS - Graduate   | 44,500   | 45,500   | 46,500   | 47,700   | 2.60%                   |
| Law - JD   | 51,900   | 53,500   | 55,100   | 56,700   | 2.90%                   |
| Law - Master in Patent Practice                          | 36,500   | 38,000   | 39,000   | 39,000   | 0.00%                   |
| Law - Master in Financial Integrity                      | 43,260   | 36,000   | 36,000   | 36,000   | 0.00%                   |
| Law - Master in Financial Integrity - Residential        | N/A      | 53,500   | 55,100   | 56,700   | 2.90%                   |
| Law - Master in Compliance and Risk Managemen            | t N/A    | N/A      | N/A      | 39,000   |                         |
| Dental Medicine - DMD                                    | 69,770   | 72,420   | 75,136   | 77,916   | 3.70%                   |
| Dental Medicine - Graduate                               | 56,580   | 58,280   | 60,030   | 61,830   | 3.00%                   |
| Nursing - Professional                                   | 49,704   | 51,192   | 52,728   | 54,312   | 3.00%                   |
| Medicine - MD  | 63,262   | 65,476   | 67,440   | 68,788   | 2.00%                   |
| Medicine - MS Anesthesia                                 | 48,048   | 49,490   | 51,468   | 53,270   | 3.50%                   |
| Medicine - MS Physician Assistant<br>Studies (By Cohort) | 25,136   | 26,392   | 27,710   | 28,680   | 3.50%                   |

Part-time rates may be found on the Bursar's Office website: *http://www.case.edu/studentaccounts/* 

## **BOARD RATES**

|   |         |         |         |         | % Increase |
|---|---------|---------|---------|---------|------------|
| Per academic year                             | 2019    | 2020    | 2021    | 2022    | from 2021  |
| 17 meal swipes + \$150 in CaseCash/week       | \$6,360 | \$6,534 | \$6,730 | \$6,898 | 2.50%      |
| Unlimited meal swipes + \$75 in CaseCash/week | 6,708   | 6,892   | 6,892   | 7,064   | 2.50%      |
| 14 Kosher meal swipes/week                    | 6,400   | 6,576   | 6,774   | 6,944   | 2.50%      |
| 10 Kosher meal swipes/week                    | 5,876   | 6,038   | 6,220   | 6,376   | 2.50%      |
| 14 meal swipes + \$200 CaseCash/week          | 6,108   | 6,276   | 6,464   | 6,626   | 2.50%      |
| 10 meal swipes + \$250 CaseCash/week          | 5,966   | 6,130   | 6,314   | 6,472   | 2.50%      |
| 5 meal swipes + \$150 CaseCash/week           | 3,132   | 3,218   | 3,314   | 3,396   | 2.50%      |
| 7 meal swipes + \$100 CaseCash/week           | 4,408   | 4,530   | 4,666   | 4,784   | 2.50%      |
| Greek Supplemental                            | N/A     | 2,500   | 2,576   | 2,640   | 2.50%      |

## **ROOM RATES**

#### Per academic year

|  | 2018               | 2019               | 2020               | 2021               | % Increase<br>from 2021 |
|--|--------------------|--------------------|--------------------|--------------------|-------------------------|
| FIRST AND SECOND-YEAR STUDENTS             |                    |                    |                    |                    |                         |
| NORTH RESIDENTIAL VILLAGE<br>Double/Triple | \$8,830            | \$9,080            | \$9,350            | \$9,584            | 2.50%                   |
| Single                                     | 10,070             | 10,340             | 10,650             | 10,916             | 2.50%                   |
| SOUTH RESIDENTIAL VILLAGE                  |                    |                    |                    |                    |                         |
| Single                                     | 10,070             | 10,340             | 10,650             | 10,916             | 2.50%                   |
| TIPPIT/STALEY HOUSE SUITES                 |                    |                    |                    |                    |                         |
| Single                                     | 10,410             | 10,690             | 11,000             | 11,274             | 2.50%                   |
| GREEK                                      |                    |                    |                    |                    |                         |
| Single                                     | 10,070             | 10,340             | 10,650             | 10,916             | 2.50%                   |
| Double/Triple/Quad                         | 8,830              | 9,080              | 9,350              | 9,584              | 2.50%                   |
| UPPER-CLASS STUDENT HOUSING                |                    |                    |                    |                    |                         |
| VILLAGE @ 115 APARTMENTS                   | ¢42 500            | ¢42.050            | <i>t</i> 1 -       | ¢42 570            |                         |
| 1 bedroom/Studio<br>2 and 3 bedroom        | \$12,500<br>12,320 | \$12,850<br>12,650 | \$13,240<br>13.020 | \$13,570<br>13,346 | 2.50%<br>2.50%          |
| 4 and 5 bedroom                            | 12,090             | 12,650             | 12,800             | 13,120             | 2.50%                   |
| 6 and 7 bedroom                            | 11,340             | 11,650             | 11,990             | 12,290             | 2.50%                   |
| 9 bedroom                                  | 11,340             | 11,650             | 11,990             | 12,290             | 2.50%                   |
| THE TRIANGLE                               |                    |                    |                    |                    |                         |
| Studio/1 bedroom Single                    | \$12,500           | \$12,850           | \$13,240           | \$13,570           | 2.50%                   |
| 1 bedroom Double                           | 10,650             | 10,950             | 11,270             | 11,552             | 2.50%                   |
| 2 bedroom Single                           | 12,320             | 12,650             | 13,020             | 13,346             | 2.50%                   |
| 2 bedroom Quad                             | 10,650             | 10,950             | 11,270             | 11,552             | 2.50%                   |
| STEPHANIE TUBBS JONES HALL                 |                    |                    |                    |                    |                         |
| 1 bedroom                                  | \$12,500           | \$12,850           | \$13,240           | \$13,570           | 2.50%                   |
| 2 and 3 bedroom                            | 12,090             | 12,420             | 12,800             | 13,120             | 2.50%                   |
| 4 bedroom                                  | 11,826             | 12,150             | 12,530             | 12,844             | 2.50%                   |
| 2 bedroom Townhouse                        | 12,950             | 13,000             | 13,390             | 13,724             | 2.50%                   |
| PROPERTY MANAGEMENT APARTMENTS             |                    |                    |                    |                    |                         |
| 1 bedroom                                  | \$10,650           | \$10,950           | \$11,270           | \$11,552           | 2.50%                   |
| 2 and 3 bedroom                            | 10,650             | 10,950             | 11,270             | 11,552             | 2.50%                   |

## REVENUE AND EXPENSE ALLOCATION PRACTICES

In thousands of dollars, unless otherwise noted

Case Western Reserve University (the "University") operates under a decentralized structure with the philosophy that each management center is responsible for the planning and implementation of academic programs, revenue development and expense management. This concept is implemented with all revenue, except Undergraduate tuition revenue, and direct expense flowing to their respective management center. Because not all revenue or expense is directly developed by a school, allocation rules assign certain revenue and indirect expense for support services. The operating principle guiding these rules is that they fairly assign revenue or expense as a proxy for actual direct generation of revenue or occurrence of expense.

#### **REVENUE ASSIGNED**

#### Tuition

A significant portion of Graduate and Professional Tuition is assigned to the schools in which the student is registered as a degree student. Credit hours taken in a school outside a student's home school are assigned to the school teaching the credit hours for purposes of partial tuition revenue allocation.

The rate used to calculate the Tuition assignment will be \$823 per credit hour in 2022, increasing at the same rate as the increase in Graduate Tuition revenue in subsequent years. Any program exemptions from this model must be approved through a formal process administered by the University Budget Committee.

Undergraduate Tuition is assigned to those schools that teach undergraduates, primarily the College of Arts and Sciences, the Case School of Engineering, Weatherhead School of Management and the Frances Payne Bolton School of Nursing. SAGES tuition is distributed to the units teaching those courses. Tuition revenue, net of unfunded financial aid, is distributed among the schools as follows: 85% is assigned based upon the proportion of undergraduate student credit hours taught by each school in 2019 and 2020; the remaining 15% is assigned based upon the proportion of baccalaureate majors of the graduating students in 2019 and 2020.

| <b>Undergraduate tuition assignment is based on:</b><br>5,274 students for the academic year<br>29.3 credit hours/student | Undergraduate Tuition Revenue<br>Less: Strategic Reserve<br>Less: Unfunded Student Aid | \$271,478<br>(3,765)*<br>(132,252)* |
|---|--|-------------------------------------|
| 1,250 first-year students   | UG Tuition Distributed to Schools  | \$135,461                           |
|   | Regular Credit Hour Distribution   | \$105,390                           |
|   | SAGES Credit Hour Distribution   | 9,752                               |
|   | Majors Granted Distribution  | 20,319                              |
|   | Total UG Tuition Distribution  | \$135,461                           |

\*100% assigned to UGEN

Undergraduate tuition revenue is distributed using the average credit hours taught by the management center in 2019 and 2020 to calculate the percentage distribution. The majors of the graduating students is an average of 2019 and 2020.

#### Undergraduate Tuition Distribution and Total Revenue:

|                    | -  | Regular<br>redit Hour<br>istribution | <br>SAGES<br>edit Hour<br>stribution | Dis | Majors<br>Granted<br>tribution | Di | Total<br>Tuition<br>istribution |
|--------------------|----|--------------------------------------|--------------------------------------|-----|--------------------------------|----|---------------------------------|
| CAS                | \$ | 57,535                               | \$<br>3,176                          | \$  | 7,009                          | \$ | 67,722                          |
| CSE                |    | 27,100                               | 920                                  |     | 8,190                          |    | 36,210                          |
| WSOM               |    | 11,510                               | 510                                  |     | 2,704                          |    | 14,724                          |
| MSASS              |    | 154                                  | -                                    |     | -                              |    | 154                             |
| LAW                |    | 1                                    | 81                                   |     | -                              |    | 82                              |
| DENT               |    | -                                    | 77                                   |     | -                              |    | 77                              |
| NURS               |    | 5,017                                | 368                                  |     | 1,033                          |    | 6,418                           |
| CSOM               |    | 4,073                                | 134                                  |     | 1,383                          |    | 5,590                           |
| UGEN               |    | -                                    | 4,486                                |     | -                              |    | 4,484                           |
| TOTAL              | \$ | 105,390                              | \$<br>9,752                          | \$  | 20,319                         | \$ | 135,461                         |
| Unfunded Aid       |    |                                      |                                      |     |                                |    | 132,252                         |
| Strategic Reserve  |    |                                      |                                      |     |                                |    | 3,765                           |
| TOTAL UNDERGRADUAT |    | DEVENIIE                             |                                      |     |                                | \$ | 271,478                         |

#### Endowment

Endowment funds are classified as belonging to a school or University General, and largely pooled for investment purposes. The amount or payout rate made available from the pool to operations each year is approved by the Trustees and considers not only current operational needs, but also long-term interests of intergenerational equity for future endowment beneficiaries. For 2022, the payout rate for the current year spending pool allocation is 4.70%. In addition, the Trustees approved a distribution of 0.8% (\$12.5 million) for administrative expense to administer the endowment. Endowment revenue is allocated based on the market value of funds as of June 30, 2020. Revenue from new gifts and/or additions to existing gifts will be allocated one year after receipt. The revenue from a small number of endowment funds jointly shared by the schools teaching undergraduates is assigned based upon undergraduate credit hours taught. Funds Held by Others (FHBO) and Un-pooled funds are managed outside the University's pooled investment and are not considered in the spending allocation. Income generated by FHBO and Un-pooled funds is sent to the University, then distributed to the appropriate management center(s).

|         | Estimated<br>Unused Income<br>Beginning of Year | Current Year<br>Allocation | FHBO     | Un-pooled | Total<br>Available | 2022<br>Budget* | Estimated<br>Unused Income<br>End of Year |
|---------|---|----------------------------|----------|-----------|--------------------|-----------------|---|
| CAS     | \$8,638   | \$12,597                   | \$2,891  | \$ -      | \$24,126           | 16,054          | \$8,072                                   |
| CSE     | 5,379   | 9,303                      | 947      | 39        | 15,668             | 9,595           | 6,073                                     |
| WSOM    | 2,312   | 3,498                      | 299      | 1,469     | 7,578              | 4,557           | 3,021                                     |
| MSASS   | 484   | 2,353                      | -        | -         | 2,837              | 2,287           | 550                                       |
| LAW     | 2,041   | 4,242                      | 656      | 131       | 7,070              | 5,602           | 1,468                                     |
| DENT    | 1,077   | 761                        | 591      | -         | 2,429              | 1,367           | 1,062                                     |
| NURS    | 2,382   | 3,943                      | -        | -         | 6,325              | 4,642           | 1,683                                     |
| CSOM    | 27,771  | 18,552                     | 8,387    | -         | 54,710             | 28,203          | 26,507                                    |
| UGEN    | 9,602   | 13,537                     | 1,800    | -         | 24,939             | 14,076          | 10,863                                    |
| TOTAL   | \$59,685  | \$68,786                   | \$15,571 | \$1,639   | \$145,682          | \$86,383        | \$59,299                                  |
| Supplem | nental Distribution - Ac                        | Iministrative supp         | ort      |           | 12,561             |                 |   |
| TOTAL E | NDOWMENT REVENU                                 | IE                         |          |           | \$ 98,944          |                 |   |

\* Includes temporarily restricted funds functioning as endowments and board-designated funds for LAW.

#### **Other Revenue**

All other revenue is developed directly by the schools' efforts and the schools receive full credit for sums received. Revenue generated for the University as a whole is attributed to University General. Revenue shown as restricted is only to be used by a particular school or for a particular purpose. Restricted revenue (restricted endowment, research and training grants, and restricted gifts) supports "funded" expense. In these instances, revenue is recognized as the matching expense is incurred. All other revenue is unrestricted and flows directly to the management center that generated the revenue. This revenue is recorded when received and supports a school's unrestricted and "indirect" expense.

#### INDIRECT EXPENSE ASSIGNED

Each school incurs operating expense that appears in the budget as "Direct Expense." These expenditures include faculty, staff and student salaries, fringe benefits, graduate and professional student aid, and non-salary expense. In addition, each school is allocated a share of the expense to provide central and support services. These expenditures are categorized as Library, Student Services, Plant Services, Information Technology Services and University Services and are recorded in each budget summary as indirect expense.

#### Indirect Expense Simplification

Beginning in 2019, certain changes were implemented in Indirect Expense assigned. The change reduced the number of cost drivers to five and retained the current Library allocation and the current Utilities Non-salary cost allocation. In summary, Indirect Expense is allocated using the following cost drivers:

| Cost Driver                             | Indirect Expense Proportion         |
|---|-------------------------------------|
| Current Utilities Non-salary Allocation | Historical Calculation              |
| Current Library Allocation              | Historical Calculation              |
| Undergraduate FTE                       | 9.8% of Remaining Indirect Expense  |
| Student Head Count                      | 14.7% of Remaining Indirect Expense |
| Faculty/Staff Count                     | 2.9% of Remaining Indirect Expense  |
| Square Footage                          | 19.4% of Remaining Indirect Expense |
| Direct Expense Percentage               | 31.7% of Remaining Indirect Expense |

The data used to calculate the expense allocation represent a sub-set of existing cost drivers historically used to calculate the Indirect Expense allocation. The final Indirect Expense allocation, as shown below, is not reported in the Operating Statement as a single line item for each management center. For comparability with prior years, we have retained the former Indirect Expense allocation, as described within this appendix. Any reconciling differences between the historical Indirect Expense allocation and the below Indirect Expense allocation are reflected in the University Services cost pool on the Operating Statement.

#### **Indirect Expense Allocation**

| Unde                  | rgraduate<br>FTE | Student<br>Headcount | Faculty/Staff<br>Count | Square<br>Footage | Direct Expense<br>Percentage | Utilities<br>Non-salary | Library<br>Allocation | Total<br>Allocation |
|-----------------------|------------------|----------------------|------------------------|-------------------|------------------------------|-------------------------|-----------------------|---------------------|
| CAS                   | \$8,274          | \$6,908              | \$786                  | \$6,358           | \$6,365                      | \$2,428                 | \$3,159               | \$ 34,278           |
| CSE                   | 4,510            | 4,641                | 486                    | 6,441             | 6,536                        | 3,094                   | 2,099                 | 27,807              |
| WSOM                  | 1,832            | 3,436                | 260                    | 2,010             | 3,616                        | 647                     | 1,498                 | 13,299              |
| MSASS                 | 16               | 874                  | 251                    | 687               | 2,121                        | 216                     | 580                   | 4,744               |
| LAW                   | 11               | 1,362                | 131                    | 1,312             | 2,742                        | 378                     | 1,951                 | 7,887               |
| DENT                  | 10               | 1,220                | 251                    | 1,666             | 2,415                        | 945                     | 508                   | 7,015               |
| NURS                  | 762              | 1,552                | 288                    | 882               | 2,198                        | 482                     | 670                   | 6,834               |
| CSOM                  | 660              | 4,467                | 2,366                  | 13,521            | 27,565                       | 12,763                  | 2,523                 | 63,865              |
| UGEN                  | 533              | 316                  | -                      | -                 | -                            | -                       | 1,318                 | 2,168               |
| TOTAL                 | 16,608           | 24,776               | 4,819                  | 32,877            | 53,558                       | 20,953                  | 14,306                | 167,897             |
| HEC Expe<br>Revenue ( |                  | VID-19 Costs         |                        |                   |                              |                         |                       | 9,116<br>39,341     |
| TOTAL IN              | DIRECT EXPE      |                      | \$216,354              |                   |                              |                         |                       |                     |

#### Library

Library includes the operation of the University Library, Health Science Library, Law Library, and the MSASS Library. 75% of the University Library expense is distributed to the core colleges – CAS, CSE, WSOM and a small portion to NURS to recognize support of the BSN program. The remaining 25% is distributed to the other schools. 75% of the Health Science Library expense is distributed to CSOM, DENT, and NURS, with 25% assigned to the other schools. MSASS supports 75% of its Library with the balance distributed to the other schools. LAW pays 100% of its own Library's expense; however, its share of the other Library expense is calculated without the inclusion of estimated materials expense in those Libraries because LAW covers the full expense for its own extensive materials collection. The allocation uses un-weighted student, faculty, and staff counts.

|                       | University<br>Library | Health<br>Science<br>Library | MSASS<br>Library | Law<br>Library | Total<br>Library<br>Allocation |
|-----------------------|-----------------------|------------------------------|------------------|----------------|--------------------------------|
| CAS                   | \$2,910               | \$211                        | \$38             | \$-            | \$3,159                        |
| CSE                   | 1,934                 | 140                          | 25               | -              | 2,099                          |
| WSOM                  | 1,380                 | 100                          | 18               | -              | 1,498                          |
| MSASS                 | 202                   | 33                           | 345              | -              | 580                            |
| LAW                   | 158                   | 55                           | 8                | 1,730          | 1,951                          |
| DENT                  | 259                   | 242                          | 7                | -              | 508                            |
| NURS                  | 429                   | 232                          | 9                | -              | 670                            |
| CSOM                  | 1,286                 | 1,200                        | 37               | -              | 2,523                          |
| UGEN                  | -                     | -                            | 86               | -              | 86                             |
| TOTAL                 | 8,558                 | 2,213                        | 573              | 1,730          | \$ 13,074                      |
| Endowmer<br>Revenue O |                       | UGEN):                       |                  |                | 1,202<br>346<br>(316)          |
| TOTAL LIBRARY         | \$8,558               | \$2,213                      | \$573            | \$1,730        | \$14,306                       |

#### Library Expense Assigned, by Management Center:

#### **Student Services**

Student Services include the expense associated with the following operations: Enrollment Management, Undergraduate Studies, Financial Aid, Registrar, Student Affairs, Career Planning, Educational Support Services, Thwing Center, International Students, Education Abroad, Minority Programs, Physical Education and Athletics, UCITE, SOURCE and the Dean of Graduate Studies. The expense associated with the SAGES program (net of the tuition generated by non-school based lecturers) is included in this category and is allocated on the basis of SAGES credit hours taught. direct expense methodology. The student numbers used in the assignment are an average of the 2019 and 2020 fall semester enrollment. The Student Services expense for each management center is determined by student and faculty/staff head count. Most Student Services expense is assigned on the basis of the students benefiting from the program or service. Several programs are believed to have an overall University purpose and are assigned using the two-year average direct expense methodology. The student numbers used in the assignment are an average of the 2019 and 2020 fall semester enrollment. The Student Services expense for each management center is determined by student and faculty/staff head count.

|       | Undergraduate<br>FTE * | Undergraduate<br>Headcount * | Graduate<br>Full-Time | Graduate<br>Part-Time | Professional<br>Full-Time | Professional<br>Part-Time | Total<br>Head<br>Count |
|-------|------------------------|------------------------------|-----------------------|-----------------------|---------------------------|---------------------------|------------------------|
| CAS   | 2,646                  | 2,694                        | 457                   | 31                    | -                         | -                         | 3,182                  |
| CSE   | 1,442                  | 1,468                        | 585                   | 105                   | 20                        | -                         | 2,178                  |
| WSOM  | 585                    | 596                          | 54                    | 6                     | 582                       | 207                       | 1,445                  |
| MSASS | 5                      | 6                            | 27                    | 2                     | 413                       | 71                        | 519                    |
| LAW   | 4                      | 4                            | 4                     | -                     | -                         | 569                       | 32                     |
| 605   |                        |                              |                       |                       |                           |                           |                        |
| DENT  | 3                      | 3                            | 109                   | -                     | 291                       | -                         | 403                    |
| NURS  | 243                    | 248                          | 39                    | 2                     | 246                       | 163                       | 698                    |
| CSOM  | 211                    | 215                          | 962                   | 231                   | 897                       | -                         | 2,305                  |
| UGEN  | 170                    | 173                          | -                     | -                     | -                         | -                         | 173                    |
| TOTAL | 5,309                  | 5,407                        | 2,233                 | 377                   | 3,018                     | 473                       | 11,508                 |

#### Student Numbers used for the 2022 Budget, based on 2019 and 2020 fall semester average enrollment:

\*Percentage distribution for undergraduate full-time equivalency (FTE) and headcount uses two years' of credit hour data and is equal to the 2022 percentage distribution for net undergraduate tuition in schools. Graduate and Professional numbers are based on the Fall Semester enrollment statistics.

#### 2022 Student Services Expense Assigned, by Allocation Methodology:

|            | Undergraduate<br>FTE   | Student<br>Head<br>Count | Graduate<br>Student<br>Head<br>Count | Graduate/<br>Professional<br>Head<br>Count | University<br>Services | SAGES    | Faculty/<br>Staff<br>Count | Weighted<br>Average<br>Student<br>Headcount | Total    |
|------------|------------------------|--------------------------|--------------------------------------|--|------------------------|----------|----------------------------|---|----------|
| CAS        | \$7,102                | \$826                    | \$257                                | \$42                                       | \$39                   | \$(100)  | \$55                       | \$516                                       | \$8,737  |
| CSE        | 3,870                  | 555                      | 351                                  | 54   | 40                     | (20)     | 34                         | 325   | 5,209    |
| WSOM       | 1,572                  | 411                      | 33                                   | 82   | 22                     | (15)     | 18                         | 217   | 2,340    |
| MSASS      | 14                     | 104                      | 17                                   | 32   | 13                     | -        | 18                         | 47  | 245      |
| LAW        | 10                     | 163                      | 1                                    | 51   | 17                     | (4)      | 9                          | 72  | 319      |
| DENT       | 8                      | 145                      | 56                                   | 46   | 15                     | (7)      | 18                         | 65  | 346      |
| NURS       | 654                    | 185                      | 24                                   | 39   | 13                     | (11)     | 20                         | 97  | 1,021    |
| CSOM       | 567                    | 534                      | 542                                  | 158  | 169                    | (2)      | 164                        | 210   | 2,342    |
| UGEN       | 457                    | 38                       | -                                    | -  | -                      | (218)    | -                          | 29  | 306      |
| TOTAL      | \$14,254               | \$2,961                  | \$1,281                              | \$504                                      | \$328                  | \$ (377) | \$336                      | \$1,578                                     | \$20,865 |
| Unallocate | ed Student Services (1 | 00% to UGEN              | )*                                   |  |                        |          |                            |   | 9,058    |
| TOTAL STU  | JDENT SERVICES         |                          |                                      |  |                        |          |                            |   | \$29,923 |

\*Includes 100% of the UGEN Strategic Savings Plan.

Note: Graduate and Professional numbers are based on the Fall Semester enrollment statistics.

#### **Plant Services**

Plant Services include the expense for utilities (electricity, steam/gas, water/sewer, chilled water, and other services) and plant operations (custodial, building maintenance, security, and environmental health and safety). Utilities expense is assigned based on a weighted utilities rate. The rate is adjusted for the budget year to account for estimated changes in utility rates. An adjusted cost per square foot for utilities is calculated and multiplied by the gross square footage in each building.

Non-utility expense is assigned based upon the average remaining operating cost for all academic buildings in the University. The average cost per square foot is multiplied by the number of gross square feet assigned to each school or function. Utility and non-utility expense for parts of buildings used for indirect or support services (e.g. libraries, student services, or University administrative services), are first allocated to the support service and then reallocated through the appropriate basis.

#### Plant Services costs are distributed using ten separate allocation methodologies:

| Category               | Allocation Methodology   |
|------------------------|--|
| Direct Plant           | Utilities and Space Charges  |
| Administrative Space   | University Service (Two-Year Average Direct Expense)                         |
| University Library     | Total University Library Allocation  |
| Health Science Library | Total Health Science Library Allocation                                      |
| Student Services       | Student Service Allocation Excluding Physical Education and SAGES Allocation |
| University Center      | Total Headccount   |
| Athletic Space         | Total Physical Education Space Allocation                                    |
| Shared Classroom       | Undergraduate FTE Ratio  |
| SAGES                  | Two-Year Average SAGES Credit Hours Taught                                   |
| Waste Removal          | Fixed Amount   |

#### **Plant Services Allocation:**

|       | Square<br>Footage | % of<br>Total | Total<br>Direct<br>Plant | Administrative<br>Space | University<br>Library | Health<br>Science<br>Library |
|-------|-------------------|---------------|--------------------------|-------------------------|-----------------------|------------------------------|
| CAS   | 591,143           | 19.4%         | \$7,367                  | \$665                   | \$678                 | \$143                        |
| CSE   | 598,890           | 19.6%         | 8,238                    | 683                     | 368                   | 78                           |
| WSOM  | 186,872           | 6.1%          | 2,238                    | 378                     | 272                   | 57                           |
| MSASS | 60,066            | 2.0%          | 778                      | 222                     | 44                    | 21                           |
| LAW   | 122,013           | 4.0%          | 1,457                    | 287                     | 27                    | 12                           |
| DENT  | 154,952           | 5.1%          | 3,152                    | 252                     | 48                    | 121                          |
| NURS  | 81,998            | 2.7%          | 1,720                    | 230                     | 99                    | 139                          |
| CSOM  | 1,257,158         | 41.2%         | 25,503                   | 2,874                   | 285                   | 714                          |
| UGEN  | -                 | 0.0%          | -                        | -                       | -                     | -                            |
| TOTAL | 3,053,092         | 100.0%        | \$50,453                 | \$5,591                 | \$1,821               | \$1,285                      |

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|                     |   |   |   | Waste   |   |
|---------------------|---|---|---|---|---|
| Student<br>Services | Athletic<br>Space   | Shared<br>Classroom   | SAGES<br>Allocation   | Removal<br>(Fixed)  | Total Plant<br>Allocation   |
| \$578               | \$1,160   | \$288   | \$26  | \$46  | \$10,951  |
| 344                 | 662   | 154   | 5   | 46  | 10,578  |
| 152                 | 324   | 63  | 4   | -   | 3,488   |
| 15                  | 15  | 1   | -   | -   | 1,126   |
| 20                  | 53  | -   | 1   | -   | 1,857   |
| 22                  | 55  | -   | 2   | -   | 3,652   |
| 66                  | 150   | 27  | 3   | -   | 2,434   |
| 148                 | 362   | 24  | -   | 373   | 30,283  |
| 34                  | 69  | 19  | 57  | (465)   | (286)   |
| \$1,379             | \$2,850   | \$576   | \$98  | -   | \$64,083  |
| o UGEN)*            |   |   |   |   | 4,235   |
|                     |   |   |   |   | \$68,318  |
|                     | Services<br>\$578<br>344<br>152<br>15<br>20<br>22<br>66<br>148<br>34<br>\$1,379 | Services         Space           \$578         \$1,160           344         662           152         324           15         15           20         53           22         55           66         150           148         362           34         69           \$1,379         \$2,850 | Services         Space         Classroom           \$578         \$1,160         \$288           344         662         154           152         324         63           15         15         1           20         53         -           22         55         -           66         150         27           148         362         24           34         69         19           \$1,379         \$2,850         \$576 | Services         Space         Classroom         Allocation           \$578         \$1,160         \$288         \$26           344         662         154         5           152         324         663         4           152         324         663         4           152         324         63         4           152         324         63         4           152         55         1         -           20         53         -         1           22         55         -         2           66         150         27         3           148         362         24         -           34         69         19         57           \$1,379         \$2,850         \$576         \$98 | Services         Space         Classroom         Allocation         (Fixed)           \$578         \$1,160         \$288         \$26         \$46           344         662         154         5         46           152         324         663         4         -           152         324         63         4         -           20         53         -         1         -           22         55         -         2         -           66         150         27         3         -           148         362         24         -         373           34         69         19         57         (465)           \$1,379         \$2,850         \$576         \$98         - |

\* Includes 100% of the UGEN Strategic Savings Plan.

The Plant Services expense for each school or area is determined by each building's utilities rate and square footage. Utility expense is assigned based on a weighted utilities rate. The estimated annual expense is assigned based on square footage. The cost for Plant Services other than utilities is \$8.845 per gross square foot. This expense is assigned based upon square footage.

#### Information Technology Services (ITS)

Information Technology Services include the expense associated with establishing, maintaining, and providing services through the campus network, central information processing, research and academic computing, as well as the operations of the ITS division and the ERP Finance office. ITS expense is separated into four cost pools, each with its own distribution formula. The first pool, Core Technology, covers core network and infrastructure equipment, wiring and maintenance. It includes the debt service related to the deployment of this technology and is distributed on a square footage allocation, including a school's share of indirect space such as Library and Student Services space.

The Instructional component of the ITS budget is allocated using the two-year average student count. It includes support for academic technologies including Blackboard and Courseware lecture capture, the Student Information System, online learning programs and MOOCs, Active Learning Faculty Fellows, instructional design and other curriculum support. This component also includes the design, upgrade and operation of Technology Enhanced Classrooms and Active Learning Spaces, as well as the related debt service.

The expense associated with Core Administrative systems includes providing enterprise applications such as the HCM system, ERP Financial systems, Web Content Management, Identity Management and the software center. This component is distributed using the University Services distribution (a percentage of direct expense) and also includes related debt service on ERP system upgrades.

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The remaining cost pool, referred to as Infrastructure, covers basic technology services including security, internet, email, servers, storage, voice and video communications, Help Desk and other network services. These services also include the support of research computing systems such as the High Performance Computing Cluster and the Secured Research Environment, as well as the related debt service. This expense is distributed using a faculty/staff/student count and utilizes the same counts used for the Library distribution.

|                                       | Core<br>Technology | Instructional | Administrative | Infrastructure | Information<br>Services |
|---------------------------------------|--------------------|---------------|----------------|----------------|-------------------------|
| CAS                                   | \$522              | \$942         | \$728          | \$4,170        | \$6,362                 |
| CSE                                   | 500                | 626           | 748            | 2,727          | 4,601                   |
| WSOM                                  | 180                | 427           | 414            | 1,778          | 2,799                   |
| MSASS                                 | 61                 | 103           | 243            | 777            | 1,184                   |
| LAW                                   | 105                | 182           | 314            | 759            | 1,360                   |
| DENT                                  | 132                | 138           | 276            | 1,372          | 1,918                   |
| NURS                                  | 85                 | 175           | 251            | 1,233          | 1,744                   |
| CSOM                                  | 1,089              | 633           | 3,146          | 4,430          | 9,298                   |
| UGEN                                  | 1                  | 51            | -              | 214            | 266                     |
| TOTAL                                 | \$2,675            | \$3,277       | \$6,120        | \$17,460       | \$29,532                |
| UGEN Strategic Savings P              | lan (100% to UGEN) |               |                |                | (105)                   |
| TOTAL INFORMATION TECHNOLOGY SERVICES |                    |               |                |                | \$29,427                |

#### Information Technology Costs Assigned, by cost pool:

#### **University Services**

University Services include the general administrative expense associated with the following operations: Office of the President, Office of the Provost, International Affairs, Division of Finance, Office of Administration, Development and University Relations, Planning and Institutional Research, General Counsel, Technology Transfer and Research Administration and the Office of Inclusion, Diversity and Equal Opportunity. In addition, insurance expense, auditing, and other expense general to the operations of the University and not related specifically to programs of a particular school or function are charged in University Services to be allocated using the percentage of direct expense methodology. A two-year average, using the second and third years preceding the budget year, is used in the calculation; e.g. for Budget 2022, the average direct expense for 2019 and 2020. It should be noted that for this calculation, R&T expenditures based in the Cleveland Clinic Lerner College of Medicine (CCLCM), tuition expenditures associated with the CCLCM and expenditures related to CSOM off-campus locations have been deducted from the CSOM expense base. Further, the cost of Dental kits purchased and re-sold to students has been deducted from the DENT expense base. Lastly, third party servicing expense for CSE and MSASS distance learning programs have been deducted from the respective expense base.

Certain University Services expense is not allocated to the schools because there are revenue streams that support the expense. This includes the portion of Development, University Relations and other areas expense covered by the administrative support distribution from the endowment.

University Services expense is allocated based on the percentage of direct expense averaged over a two-year period.

|                              | 2019                 | 2020      | Average<br>2019-2020 | % of<br>Total | University<br>Services |
|------------------------------|----------------------|-----------|----------------------|---------------|------------------------|
| CAS                          | \$77,889             | \$74,150  | \$ 76,020            | 11.9%         | \$<br>5,069            |
| CSE                          | 79,218               | 76,904    | 78,061               | 12.2%         | 5,320                  |
| WSOM                         | 44,500               | 41,861    | 43,181               | 6.8%          | 3,174                  |
| MSASS                        | 25,531               | 25,122    | 25,327               | 4.0%          | 1,609                  |
| LAW                          | 33,152               | 32,331    | 32,742               | 5.1%          | 2,400                  |
| DENT                         | 29,538               | 28,164    | 28,851               | 4.5%          | 2,679                  |
| NURS                         | 26,032               | 26,475    | 26,254               | 4.1%          | 2,445                  |
| CSOM                         | 328,032              | 330,409   | 329,221              | 51.5%         | 22,121                 |
| UGEN                         | -                    | -         | -                    | 0.0%          | -                      |
| TOTAL                        | \$643,892            | \$635,416 | \$639,654            | 100.0%        | \$<br>44,817           |
| Unallocated University Servi | ices (100% to UGEN)* |           |                      |               | 29,563                 |
| TOTAL UNIVERSITY SERVIC      | ES                   |           |                      |               | \$74,380               |

#### Direct Expense (adjusted)

\*Includes 100% of the UGEN Strategic Savings Plan

#### **HEALTH EDUCATION CAMPUS**

Operating Expense budgeted to be incurred for the Health Education Campus (HEC) is purposely not included in the calculated portion of the simplified allocation changes for FY 2022. HEC operating costs included in the overall total for Indirect Expense are budgeted to be \$9.116 million and are concentrated in the Plant, ITS and University Services categories of Indirect Expense.

#### **USE OF RETAINED SURPLUSES**

Schools and auxiliaries are permitted to retain the excess of revenue over expense in a reserve account. Expenditures against the reserve account require the approval of the Provost and Chief Financial Officer. As all schools and auxiliaries are expected to operate in a financial equilibrium over the long run, current year losses must be charged against the reserve account.

## **ADDITIONAL INFORMATION**

#### **COVID-19 PANDEMIC**

Additional costs related to the COVID-19 pandemic are expected in 2022. Although an estimate, \$10.0 M is included in University Services for anticipated pandemic costs, this amount has not been allocated to Management Centers on a budget basis. Subsequent to the 2022 year end close process the actual realized pandemic costs will be allocated to each management center.

#### **AUXILIARIES**

Auxiliary Services Assessment: Historically, Auxiliary Services has been assessed a fee of 3% of total revenue. The fee is used to decrease Indirect Expense allocated from UGEN. In 2022, an additional fee of 3% of housing and dining revenue is assessed on Auxiliary Services in the event these functions produce a surplus. The proceeds remain in UGEN for Undergraduate investment.

#### **HEALTH EDUCATION CAMPUS**

Health Education Campus: Operating Expense budgeted to be incurred for the new Health Education Campus (HEC) is segregated from the Indirect Cost allocation calculations. HEC operating expense is directly charged to DENT, NURS, and CSOM and allocated within the three schools based on estimated square footage. HEC operating costs included in the overall total for Indirect Expense are budgeted to be \$9.116 million and are largely concentrated in the Plant, ITS and University Services categories of Indirect Expense.

#### PLANT

Vacated Space Plant Charge: DENT and NURS vacated certain areas within the campus during 2020. The direct plant allocation associated with the vacancies was eliminated from the Plant expense allocation. Traditionally, vacated space would be added to the Administrative Space Category and allocated based on a two year average of Direct Expense. However, the allocation did not occur in 2022. The expense associated with the vacated space remained in UGEN.

#### **UNDERGRADUATE TUITION**

Undergraduate Tuition Contingency: An Undergraduate Tuition Contingency of \$3,000 is reflected in the Undergraduate Tuition allocation in 2022. If realized at year end, the contingency will be utilized by the provost for strategic initiatives related to Undergraduate serving management centers.

Full detailed schedules for revenue and expense allocation may be found at: www.case.edu/financialplanning/operating-budget



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