



The Fiscal Year 2018 Operating Budget was approved by the Case Western Reserve University Board of Trustees on June 3, 2017.

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In thousands of dollars	2017 Budget	2018 Budget	% Variance to 2017 Budget
UNDERGRADUATE ENROLLMENT (Fall semester, full-time)			
Continuing Students	3,731	3,670	-1.6%
Entering Class	1,250	1,300	4.0%
TOTAL UNDERGRADUATE ENROLLMENT	4,981	4,970	-0.2%
UNDERGRADUATE TUITION			
Tuition Rate (In dollars) \$	45,592 \$	47,074	3.25%
Funded Discount Rate	4.2%	4.1%	
Unfunded Discount Rate	43.1%	43.4%	
TOTAL DISCOUNT RATE	47.3%	47.5%	
ENDOWMENT  Endowment Pool Spending (current & prior year) \$ Outside Trust Spending	71,621 \$ 16,115	72,694 16,114	1.5% 0.0%
TOTAL ENDOWMENT REVENUE \$	87,736 \$	88,808	1.2%
RESEARCH & TRAINING (R&T) R&T Revenue \$	297,988 \$	305,375	2.5%
RESTRICTED GIFTS Restricted Gift Revenue \$	36,838 \$	40,684	10.4%
OVERHEAD RECOVERY Overhead Recovery Revenue \$	72,261 \$	74,340	2.9%
TOTAL RESEARCH & RESTRICTED REVENUE \$	407,087 \$	420,399	3.3%
OVERHEAD RECOVERY Federal Indirect Cost Rate  FRINGE	58.5%	60.0%	2.6%
Non-federal Fringe Benefit Rate Federal Fringe Benefit Rate	30.5% 27.5%	32.0% 30.0%	4.9% 9.1%
i ederai riilige benent hate	27.5%	30.0%	9.170

# **CONSOLIDATED STATEMENT OF OPERATIONS**

In thousands of dollars  REVENUE  TUITION  Undergraduate  Summer  Professional	\$	2016 Actual 207,581 14,752	\$	2017 Budget		2018 Budget	(Decrease) from 2017 Budget	% Variance to 2017 Budget
TUITION Undergraduate Summer	\$	207,581				20.0.900		
TUITION Undergraduate Summer	\$		¢					
Undergraduate Summer	\$		Ċ					
Summer	·		J	212,079	\$	217,599	\$ 5,520	2.6%
			•	17,541	•	17,816	275	1.6%
		141,434		153,093		160,776	7,683	5.0%
Graduate		51,811		58,960		65,460	6,500	11.0%
Fees		3,387		3,677		3,811	134	3.6%
TOTAL TUITION		418,965		445,350		465,462	20,112	4.5%
ENDOWMENT								
Restricted Endowment		52,740		52,062		53,395	1,333	2.6%
Unrestricted Endowment		35,588		35,674		35,413	(261)	-0.7%
TOTAL ENDOWMENT		88,328		87,736		88,808	1,072	1.2%
OTHER REVENUE								_
Research & Training		305,605		297,988		305,375	7,387	2.5%
Restricted Gifts		44,261		36,838		40,684	3,846	10.4%
Overhead Recovery		72,296		72,261		74,340	2,079	2.9%
Unrestricted Gifts		6,022		3,800		4,616	816	21.5%
State Support		2,727		2,770		1,900	(870)	-31.4%
Organized Activities		12,620		13,233		11,932	(1,301)	-9.8%
Other Income		62,646		50,443		46,699	(3,744)	-7.4%
Auxiliaries		70,183		72,658		71,494	(1,164)	-1.6%
TOTAL OTHER REVENUE		576,360		549,991		557,040	7,049	1.3%
TOTAL REVENUE	\$	1,083,653	\$	1,083,077	\$	1,111,310	\$ 28,233	2.6%
EXPENSE								
DIRECT EXPENSE								
Faculty Salaries	\$	149,638	\$	152,946	\$	157,235	\$ 4,289	2.8%
Other Salaries		99,223		101,049		101,307	258	0.3%
TOTAL SALARIES		248,861		253,995		258,542	4,547	1.8%
Fringe		71,411		73,491		79,422	5,931	8.1%
Student Salaries		29,790		28,990		30,777	1,787	6.2%
Student Aid		181,488		180,023		184,230	4,207	2.3%
Non-salary		283,490		281,784		292,530	10,746	3.8%
TOTAL DIRECT EXPENSE		815,040		818,283		845,501	27,218	3.3%
Restricted Direct Expense		402,606		386,888		399,454	12,566	3.2%
Unrestricted Direct Expense		412,434		431,395		446,047	14,652	3.4%
INDIRECT EXPENSE								
Library		15,676		15,635		16,151	516	3.3%
Student Services		26,218		25,864		27,929	2,065	8.0%
Plant		62,532		64,631		63,909	(722)	-1.1%
Information Services		27,184		28,968		30,347	1,379	4.8%
University Services		67,713		60,640		63,476	2,836	4.7%
TOTAL INDIRECT EXPENSE		199,323		195,738		201,812	6,074	3.1%
Auxiliaries		60,375		64,173		61,741	(2,432)	-3.8%
TOTAL EXPENSE	\$	1,074,738	\$	1,078,194	\$	1,109,054	\$ 30,860	2.9%
OPERATING MARGIN	\$	8,915	\$	4,883	\$	2,256	\$ (2,627)	-53.8%
Undergraduate Tuition Subvention		-		-		-	-	
Use of Retained Surplus/Encumbered Fun	ds	1,181		518		-	(518)	
SURPLUS/(DEFICIT)	\$	10,096	\$	5,401	\$	2,256	\$ (3,145)	

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4	

					\$ Increase/	
	2016	2017	2018	(	(Decrease) from	% Variance to
In thousands of dollars	Actual	Budget	Budget		2017 Budget	2017 Budget
REVENUE						
TUITION						
Undergraduate	\$ 207,581	\$ 212,079	\$ 217,599	\$	5,520	2.6%
Summer	14,752	17,541	17,816		275	1.6%
Professional	141,434	153,093	160,776		7,683	5.0%
Graduate	51,811	58,960	65,460		6,500	11.0%
Fees	3,387	3,677	3,811		134	3.6%
TOTAL TUITION	418,965	445,350	465,462		20,112	4.5%
ENDOWMENT						
Restricted Endowment	52,740	52,062	53,395		1,333	2.6%
Unrestricted Endowment	35,588	35,674	35,413		(261)	-0.7%
TOTAL ENDOWMENT	88,328	87,736	88,808		1,072	1.2%
OTHER REVENUE						
Research & Training	305,605	297,988	305,375		7,387	2.5%
Restricted Gifts	44,261	36,838	40,684		3,846	10.4%
Overhead Recovery	72,296	72,261	74,340		2,079	2.9%
Unrestricted Gifts	6,022	3,800	4,616		816	21.5%
State Support	2,727	2,770	1,900		(870)	-31.4%
Organized Activities	12,620	13,233	11,932		(1,301)	-9.8%
Other Income	62,646	50,443	46,699		(3,744)	-7.4%
Auxiliaries	70,183	72,658	71,494		(1,164)	-1.6%
TOTAL OTHER REVENUE	576,360	549,991	557,040		7,049	1.3%
TOTAL REVENUE	\$ 1,083,653	\$ 1,083,077	\$ 1,111,310	\$	28,233	2.6%

## **REVENUE COMPARISON BY YEAR**

In thousands of dollars 1,200,000 1,100,000 136,641 Other Revenue 142,904 154,198 1,000,000 144,213 134,175 133,438 900,000 800,000 420,399 R&T, Restricted 407,087 422,162 700,000 405,733 Gifts, Overhead 428,328 447,166 Recovery 600,000 88,808 500,000 87,736 88,328 Endowment 91,406 86,974 400,000 82,865 300,000 465,462 445,350 418,965 200,000 388,330 **■** Tuition 363,110 341,870 100,000 2014 2015 2016 2017 2018 2013 Actual Actual Actual Actual **Budget Budget** 

## **NOTES TO REVENUE**

## FISCAL YEAR 2018 BUDGET vs. FISCAL YEAR 2017 BUDGET

#### **TUITION**

## **Undergraduate Tuition**

Increased \$5.5 M or 2.6% as a result of a 3.25% tuition rate increase.

#### **Professional Tuition**

Increased \$7.7 M or 5.0% due to a 3.0% average rate increase and higher enrollment in WSOM, MSASS, LAW, DENT, NURS and CSOM.

## **Graduate Tuition**

Increased \$6.5 M or 11.0% due to a 3.0% average rate increase and higher enrollment in CAS, CSE, NURS, and CSOM. Partially offset by lower enrollment in DENT.

## **ENDOWMENT**

For 2018, the endowment payout rate will be 4.75%.

### **Restricted Endowment**

Increased \$1.3 M or 2.6% as a result of higher income in CAS, WSOM, MSASS, DENT, NURS, CSOM and UGEN. Partially offset by decreased income in LAW.

#### OTHER REVENUE

## **Research & Training**

Increased \$7.4 M or 2.5%, due primarily to more research activity in MSASS, NURS, CSOM and UGEN. Partially offset by less research activity in CAS and CSE.

#### **Restricted Gifts**

Increased \$3.8 M or 10.4% due to increased gifts in CSE, NURS, CSOM and UGEN. Partially offset by decreased gifts in WSOM and MSASS.

#### **Overhead Recovery**

Increased \$2.1 M or 2.9% in CAS, CSE, NURS and CSOM. Partially offset by a decrease in WSOM.

#### **Unrestricted Gifts**

Increased \$0.8 M or 21.5% due to increased activity in CAS and CSOM.

## **Organized Activities**

Decreased (\$1.3 M) or -9.8% due to less activity in WSOM Executive Education. Partially offset by an increase in DENT Clinic activity.

## Other Income

Decreased (\$3.7 M) or -7.4% in CSE, LAW and CSOM. Partially offset by increases in WSOM, MSASS, DENT, NURS and UGEN.

#### **Auxiliaries**

Decreased (\$1.2 M) or -1.6% due to lower revenue in Student Housing, Food Service and Parking.

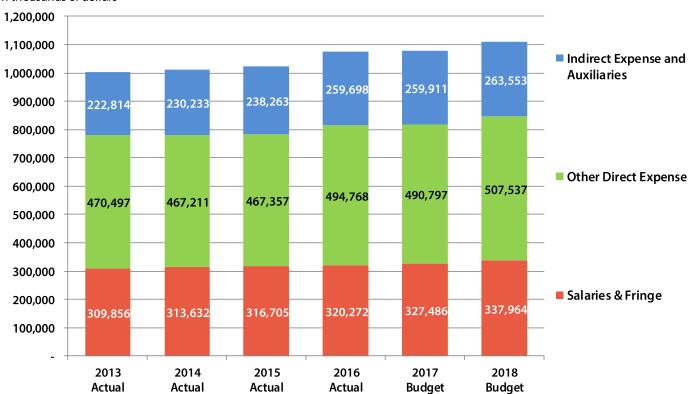
## **TOTAL EXPENSE**

## **FISCAL YEAR 2018 BUDGET**

					\$ Increase/	
	2016	2017	2018	(	Decrease) from	% Variance to
In thousands of dollars	Actual	Budget	Budget		2017 Budget	2017 Budget
EXPENSE						_
DIRECT EXPENSE						
Faculty Salaries	\$ 149,638	\$ 152,946	\$ 157,235	\$	4,289	2.8%
Other Salaries	99,223	101,049	101,307		258	0.3%
TOTAL SALARIES	248,861	253,995	258,542		4,547	1.8%
Fringe	71,411	73,491	79,422		5,931	8.1%
Student Salaries	29,790	28,990	30,777		1,787	6.2%
Student Aid	181,488	180,023	184,230		4,207	2.3%
Non-salary	283,490	281,784	292,530		10,746	3.8%
TOTAL DIRECT EXPENSE	815,040	818,283	845,501		27,218	3.3%
Total Restricted	402,606	386,888	399,454		12,566	3.2%
Total Unrestricted	412,434	431,395	446,047		14,652	3.4%
INDIRECT EXPENSE						
Library	15,676	15,635	16,151		516	3.3%
Student Services	26,218	25,864	27,929		2,065	8.0%
Plant	62,532	64,631	63,909		(722)	-1.1%
Information Services	27,184	28,968	30,347		1,379	4.8%
University Services	67,713	60,640	63,476		2,836	4.7%
TOTAL INDIRECT EXPENSE	199,323	195,738	201,812		6,074	3.1%
Auxiliaries	60,375	64,173	61,741		(2,432)	-3.8%
TOTAL EXPENSE	\$ 1,074,738	\$ 1,078,194	\$ 1,109,054	\$	30,860	2.9%

## **EXPENSE COMPARISON BY YEAR**

In thousands of dollars



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## **NOTES TO EXPENSE**

## FISCAL YEAR 2018 BUDGET vs. FISCAL YEAR 2017 BUDGET

#### **DIRECT EXPENSE**

## **Faculty Salaries**

Increased \$4.3 M or 2.8% in CAS, CSE, WSOM, MSASS, LAW, DENT and NURS. CSOM is unchanged for 2018.

#### **Other Salaries**

Increased \$0.3 M or 0.3% with higher staff salaries in CSE, MSASS, NURS and CSOM. Partially offsetting the overall increase are lower staff salaries in CAS, WSOM and LAW.

## **Fringe Benefits**

Increased \$5.9 M or 8.1%. The federal fringe benefit rate increased from 27.5% to 30.0%. The non-federal fringe rate increased from 30.5 to 32.0%.

#### **Student Salaries**

Increased \$1.8 M or 6.2% in CAS, CSE, MSASS and CSOM. Partially offsetting are lower salaries in WSOM.

#### **Student Aid**

Increased \$4.2 M or 2.3% in MSASS, LAW, CSOM and UGEN. Partially offsetting are decreases in CAS, CSE and WSOM. Increase in UGEN reflects an Undergraduate Student Aid discount rate of 47.5%.

## **Non-salary**

Increased \$10.7 M or 3.8% in CAS, MSASS, LAW, DENT and CSOM due in large part to increased spending for Research and Training. Partially offsetting the increase are decreases in CSE and WSOM.

## **INDIRECT EXPENSE AND AUXILIARIES**

## Library

Increased \$0.5 M or 3.3% due to an increase in UGEN endowment spending for collections.

## **Student Services**

Increased \$2.1 M or 8.0% due to \$1.0 M of new programs in Enrollment Management.

#### **Plant**

Decreased (\$0.7 M) or -1.1% as a result of cost savings from the elimination of the Halle Building lease.

#### **Information Services**

Increased \$1.4 M or 4.8% as a result of a reclassification to centralize IT employees from other UGEN areas.

## **University Services**

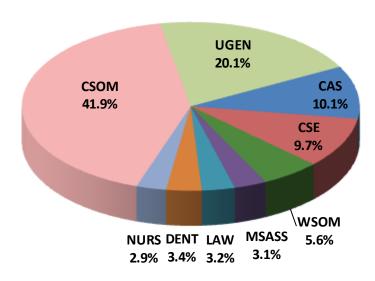
Increased \$2.8 M or 4.7% as a result of new program additions to support university insurance and research development.

### **Auxiliaries**

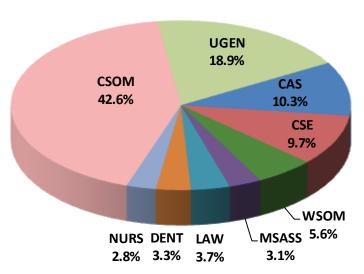
Decreased (\$2.4 M) or -3.8% due to lower expense in Student Housing, Food Service and Parking.

					Use of	
		Total	Total	Operating	Retained	Surplus/
In thousands of dollars		Revenue	Expense	Margin	Surplus	(Deficit)
CAS	\$	112,519	\$ 114,476	\$ (1,957)	-	\$ (1,957)
CSE		107,874	107,727	147	-	147
WSOM		62,589	61,963	626	-	626
MSASS		34,566	34,166	400	-	400
LAW		35,088	41,017	(5,929)	-	(5,929)
DENT		37,658	36,649	1,009	-	1,009
NURS		31,709	31,113	596	-	596
CSOM		465,552	472,552	(7,000)	-	(7,000)
UGEN		223,755	209,391	14,364	-	14,364
OPERATING BUDGET	\$ 1	,111,310	\$ 1,109,054	\$ 2,256	\$ -	\$ 2,256

# REVENUE by Management Center 2018 Budget - \$1,111,310



# EXPENSE by Management Center 2018 Budget - \$1,109,054



## STATEMENT OF OPERATIONS BY MANAGEMENT CENTER

In thousands of dollars	CAS	CSE	WSOM	MSASS	LAW	DENT	NURS	CSOM	UGEN	Total University
REVENUE										
TUITION										
Undergraduate	\$ 63,084	\$ 31,541	\$ 11,844	\$ 205	\$ 80	\$ -	\$ 6,170	\$ 3,177	\$ 101,498	\$ 217,599
Summer	2,970	2,145	2,590	4,334	221	466	2,230	2,860	_	17,816
Professional	-	1,563	31,095	17,776	28,413	20,176	10,615	51,138	-	160,776
Graduate	13,197	14,354	4,796	549	-	2,054	1,279	29,231	-	65,460
Fees	479	548	180	162	-	738	211	400	1,093	3,811
TOTAL TUITION	79,730	50,151	50,505	23,026	28,714	23,434	20,505	86,806	102,591	465,462
ENDOWMENT										
Restricted Endowment	7,953	5,093	4,162	1,840	4,073	601	3,003	15,514	11,156	53,395
Unrestricted Endowment	7,238	3,714	2,169	462	813	61	946	11,543	8,467	35,413
TOTAL ENDOWMENT	15,191	8,807	6,331	2,302	4,886	662	3,949	27,057	19,623	88,808
OTHER REVENUE										
Research & Training	9,731	30,269	313	5,204	40	1,152	4,123	252,530	2,013	305,375
Restricted Gifts	2,578	3,987	538	1,309	243	858	870	20,740	9,561	40,684
Overhead Recovery	3,703	10,307	119	1,110	-	719	1,622	56,710	50	74,340
Unrestricted Gifts	1,286	400	350	160	1,100	240	315	700	65	4,616
State Support	-	-	-	-	-	-	-	1,900	-	1,900
Organized Activities	-	-	3,000	-	-	8,258	-	645	29	11,932
Other Income	300	3,953	1,433	1,455	105	2,335	325	18,464	18,329	46,699
Auxiliaries	-	-	-	-	-	-	-	-	71,494	71,494
TOTAL OTHER REVENUE	17,598	48,916	5,753	9,238	1,488	13,562	7,255	351,689	101,541	557,040
TOTAL REVENUE	\$112,519	\$107,874	\$62,589	\$34,566	\$35,088	\$37,658	\$31,709	\$465,552	\$223,755	\$1,111,310

EXPENSE										
DIRECT EXPENSE										
Faculty Salaries	\$ 27,303	\$ 19,244	\$ 15,751	\$ 5,555	\$ 7,689	\$ 10,613	\$ 9,108	\$ 61,650	\$ 322	\$ 157,235
Other Salaries	9,011	11,973	5,352	5,813	2,550	4,925	3,747	56,820	1,116	101,307
TOTAL SALARIES	36,314	31,217	21,103	11,368	10,239	15,538	12,855	118,470	1,438	258,542
Fringe	11,445	9,689	6,753	3,570	3,276	4,945	4,075	35,224	445	79,422
Student Salaries	7,930	11,421	1,240	738	132	142	765	7,000	1,409	30,777
Student Aid	9,054	3,280	10,187	5,756	14,475	572	3,242	23,511	114,153	184,230
Non-salary	12,285	23,266	8,817	7,908	4,248	8,304	3,148	220,680	3,874	292,530
TOTAL DIRECT EXPENSE	77,028	78,873	48,100	29,340	32,370	29,501	24,085	404,885	121,319	845,501
Restricted Direct Expense	20,262	39,349	5,013	8,353	4,356	2,611	7,996	288,784	22,730	399,454
Unrestricted Direct Expense	56,766	39,524	43,087	20,987	28,014	26,890	16,089	116,101	98,589	446,047
INDIRECT EXPENSE										
Library	3,399	2,145	1,574	639	2,754	470	755	2,879	1,536	16,151
Student Services	9,236	4,910	2,182	291	307	311	1,177	2,210	7,305	27,929
Plant	12,622	11,733	3,987	1,257	2,049	3,084	2,157	31,138	(4,118)	63,909
Information Services	6,735	4,675	2,893	1,027	1,327	1,263	1,413	9,238	1,776	30,347
University Services	5,456	5,391	3,227	1,612	2,210	2,020	1,526	22,202	19,832	63,476
TOTAL INDIRECT EXPENSE	37,448	28,854	13,863	4,826	8,647	7,148	7,028	67,667	26,331	201,812
Auxiliaries	-	-	-	-	-	-	-	-	61,741	61,741
TOTAL EXPENSE	\$114,476	\$107,727	\$61,963	\$34,166	\$41,017	\$36,649	\$31,113	\$472,552	\$209,391	\$1,109,054
OPERATING MARGIN	\$ (1,957)	\$ 147	\$ 626	\$ 400	\$ (5,929)	\$ 1,009	\$ 596	\$ (7,000)	\$ 14,364	\$ 2,256
<b>Undergraduate Tuition Subvention</b>	-	-	-	-	-	-	-	-	-	
Use of Retained Surplus	-	-	-	-	-	-	-	-	-	-
SURPLUS/(DEFICIT)	\$ (1,957)	\$ 147	\$ 626	\$ 400	\$ (5,929)	\$ 1,009	\$ 596	\$ (7,000)	\$ 14,364	\$ 2,256

# **COLLEGE OF ARTS AND SCIENCES**

				\$ Increase/	
	2016	2017	2018	(Decrease) from	% Variance to
In thousands of dollars	Actual	Budget	Budget	2017 Budget	2017 Budget
REVENUE					
TUITION					
Undergraduate	\$ 60,142	\$ 60,703	\$ 63,084	•	3.9%
Summer	2,890	2,959	2,970	11	0.4%
Professional	-	-	-	-	0.0%
Graduate	11,239	12,379	13,197	818	6.6%
Fees	472	465	479	14	3.0%
TOTAL TUITION	74,743	76,506	79,730	3,224	4.2%
ENDOWMENT					
Restricted Endowment	7,365	7,300	7,953	653	8.9%
Unrestricted Endowment	7,567	7,648	7,238	(410)	-5.4%
TOTAL ENDOWMENT	14,932	14,948	15,191	243	1.6%
OTHER REVENUE				·	
Research & Training	10,256	10,501	9,731	(770)	-7.3%
Restricted Gifts	2,035	2,516	2,578	62	2.5%
Overhead Recovery	3,602	3,526	3,703	177	5.0%
Unrestricted Gifts	543	520	1,286	766	147.3%
State Support	_	-	-	-	0.0%
Organized Activities	5	-	-	- (24)	0.0%
Other Income	337	331	300	(31)	-9.4%
Auxiliaries	- 16 770		47.500		0.0%
TOTAL OTHER REVENUE	16,778	17,394	17,598	204	1.2%
TOTAL REVENUE	\$ 106,453	\$ 108,848	\$ 112,519	\$ 3,671	3.4%
EXPENSE DIRECT EXPENSE Faculty Salaries	\$ 26,227	\$ 26,254	\$ 27,303		4.0%
Other Salaries	9,325	9,486	9,011	(475)	-5.0%
TOTAL SALARIES	35,552	35,740	36,314	574	1.6%
Fringe	10,504	10,623	11,445	822	7.7%
Student Salaries	7,295	7,705	7,930	225	2.9%
Student Aid	9,304	9,613	9,054	(559)	-5.8%
Non-salary	9,944	11,763	12,285	522	4.4%
TOTAL DIRECT EXPENSE	72,599	75,444	77,028	1,584	2.1%
Restricted Direct Expense	19,656	20,317	20,262	(55)	-0.3%
Unrestricted Direct Expense	52,943	55,127	56,766	1,639	3.0%
INDIRECT EXPENSE				()	
Library	3,543	3,472	3,399	(73)	-2.1%
Student Services	8,842	8,933	9,236	303	3.4%
Plant	11,953	12,416	12,622	206	1.7%
Information Services	6,615	6,981	6,735	(246)	-3.5%
University Services	5,228	5,212	5,456	244	4.7%
TOTAL INDIRECT EXPENSE	36,181	37,014	37,448	434	1.2%
Auxiliaries		-	-	-	0.0%
TOTAL EXPENSE	\$ 108,780	\$ 112,458	\$ 114,476	\$ 2,018	1.8%
OPERATING MARGIN	\$ (2,327)	\$ (3,610)	\$ (1,957)	\$ 1,653	45.8%
Undergraduate Tuition Subvention	-	-	-	-	
Use of Retained Surplus	-	-	-		
SURPLUS/(DEFICIT)	\$ (2,327)	\$ (3,610)	\$ (1,957)	\$ 1,653	

# **CASE SCHOOL OF ENGINEERING**

		2016		2017		2010	\$ Increase/	0/ Variance to
In thousands of dollars		2016 Actual		2017 Budget		2018 Budget	(Decrease) from 2017 Budget	% Variance to 2017 Budget
REVENUE		Actual		buuget		buuget	2017 Budget	2017 Budget
TUITION								
Undergraduate	\$	26,854	¢	28,405	\$	31,541	\$ 3,136	11.0%
Summer	¥	2,530	Ţ	3,349	Ţ	2,145	(1,204)	-36.0%
Professional		1,715		2,981		1,563	(1,418)	-47.6%
Graduate		10,193		12,367		14,354	1,987	16.1%
Fees		531		530		548	18	3.4%
TOTAL TUITION		41,823		47,632		50,151	2,519	5.3%
ENDOWMENT				,				
Restricted Endowment		5,005		5,101		5,093	(8)	-0.2%
Unrestricted Endowment		4,030		3,865		3,714	(151)	-3.9%
TOTAL ENDOWMENT		9,035		8,966		8,807	(159)	-1.8%
OTHER REVENUE		,		.,				
Research & Training		30,075		30,429		30,269	(160)	-0.5%
Restricted Gifts		3,909		3,000		3,987	987	32.9%
Overhead Recovery		10,346		10,034		10,307	273	2.7%
Unrestricted Gifts		341		400		400	-	0.0%
State Support		_		-		-	-	0.0%
Organized Activities		187		-		-	-	0.0%
Other Income		3,296		4,515		3,953	(562)	-12.4%
Auxiliaries		-		-		-	-	0.0%
TOTAL OTHER REVENUE		48,154		48,378		48,916	538	1.1%
TOTAL REVENUE	\$	99,012	\$	104,976	\$	107,874	\$ 2,898	2.8%
EXPENSE								
DIRECT EXPENSE								
Faculty Salaries	\$	18,734	\$	18,845	\$	19,244	\$ 399	2.1%
Other Salaries		11,798		11,424		11,973	549	4.8%
TOTAL SALARIES		30,532		30,269		31,217	948	3.1%
Fringe		8,726		8,872		9,689	817	9.2%
Student Salaries		10,631		10,444		11,421	977	9.4%
Student Aid		4,093		4,165		3,280	(885)	-21.2%
Non-salary		19,550		24,668		23,266	(1,402)	-5.7%
TOTAL DIRECT EXPENSE		73,532		78,418		78,873	455	0.6%
Restricted Direct Expense		38,989		38,530		39,349	819	2.1%
Unrestricted Direct Expense		34,543		39,888		39,524	(364)	-0.9%
INDIRECT EXPENSE								
Library		1,926		2,028		2,145	117	5.8%
Student Services		3,961		4,374		4,910	536	12.3%
Plant		10,842		11,352		11,733	381	3.4%
Information Services		4,281		4,593		4,675	82	1.8%
University Services		5,139		5,035		5,391	356	7.1%
TOTAL INDIRECT EXPENSE		26,149		27,382		28,854	1,472	5.4%
Auxiliaries				-		-	-	0.0%
TOTAL EXPENSE	\$	99,681	\$	105,800	\$	107,727	\$ 1,927	1.8%
OPERATING MARGIN	\$	(669)	\$	(824)	\$	147	\$ 971	117.8%
OF ERATING WARGIN								
Undergraduate Tuition Subvention		-		-		-		
		- -		- -		- -	-	

# WEATHERHEAD SCHOOL OF MANAGEMENT

		2016		2017		2010	\$ Increase/	0/ Variance to
In thousands of dollars		2016 Actual		2017 Budget		2018 Budget	(Decrease) from 2017 Budget	% Variance to 2017 Budget
REVENUE		Actual		Buuget		buuget	2017 Budget	2017 Budget
TUITION								
Undergraduate	\$	10,009	¢	10,774	ċ	11,844	\$ 1,070	9.9%
Summer	۶	1,883	Ş	2,500	Ş	2,590	90	3.6%
Professional		29,914		30,737		31,095	358	1.2%
Graduate		29,914		30,737 4,741		4,796	55	1.2%
Fees		191		200		180	(20)	-10.0%
TOTAL TUITION		44,507		48,952		50,505	1,553	3.2%
ENDOWMENT		77,507		40,732		30,303	1,555	3.2 70
Restricted Endowment		3,421		4,062		4,162	100	2.5%
Unrestricted Endowment		1,990		1,969		2,169	200	10.2%
TOTAL ENDOWMENT		5,411		6,031		6,331	300	5.0%
OTHER REVENUE		3,711		0,031		0,331	300	3.0 70
Research & Training		479		394		313	(81)	-20.6%
Restricted Gifts		2,380		1,245		538	(707)	-56.8%
Overhead Recovery		173		350		119	(231)	-66.0%
Unrestricted Gifts		334		350		350	(231)	0.0%
State Support		-		330		330	_	0.0%
Organized Activities		3,930		4,566		3,000	(1,566)	-34.3%
Other Income		588		1,008		1,433	425	42.2%
Auxiliaries		500		1,000		1,755	723	0.0%
TOTAL OTHER REVENUE		7,884		7,913		5,753	(2,160)	-27.3%
		<u> </u>						
TOTAL REVENUE	\$	57,802	\$	62,896	\$	62,589	\$ (307)	-0.5%
EXPENSE DIRECT EXPENSE Faculty Salaries	\$	13,607	\$	14,319	\$	15,751		10.0%
Other Salaries		5,715		5,837		5,352	(485)	-8.3%
TOTAL SALARIES		19,322		20,156		21,103	947	4.7%
Fringe		5,837		6,147		6,753	606	9.9%
Student Salaries		1,139		1,312		1,240	(72)	-5.5%
Student Aid		9,496		10,461		10,187	(274)	-2.6%
Non-salary		8,251		10,389		8,817	(1,572)	-15.1%
TOTAL DIRECT EXPENSE		44,045		48,465		48,100	(365)	-0.8%
Restricted Direct Expense		6,280		5,701		5,013	(688)	-12.1%
Unrestricted Direct Expense		37,765		42,764		43,087	323	0.8%
INDIRECT EXPENSE								
Library		1,421		1,523		1,574	51	3.3%
Student Services		1,857		2,016		2,182	166	8.2%
Plant		3,637		3,864		3,987	123	3.2%
Information Services		2,541		2,878		2,893	15	0.5%
University Services		2,653		2,821		3,227	406	14.4%
TOTAL INDIRECT EXPENSE		12,109		13,102		13,863	761	5.8%
Auxiliaries		-		-		-	-	0.0%
TOTAL EXPENSE	\$	56,154	\$	61,567	\$	61,963	\$ 396	0.6%
OPERATING MARGIN	\$	1,648	\$	1,329	\$	626	\$ (703)	-52.9%
Undergraduate Tuition Subvention		-		-		-	-	
Use of Retained Surplus		-		-		-	-	
SURPLUS/(DEFICIT)	\$	1,648	\$	1,329	\$	626	\$ (703)	

# MANDEL SCHOOL OF APPLIED SOCIAL SCIENCES

Name	TISCAL TEAM 2010 BODGET				\$ Increase/		
REVENUE   TUTION		2016	2017	2018		% Variance to	
TUITION	In thousands of dollars	Actual	Budget	Budget	2017 Budget	2017 Budget	
Undergraduate	REVENUE						
Summer   2,339   3,289   4,334   1,045   Professional   13,855   17,198   17,776   578   Graduate   560   454   549   95   Fees   104   162   58   TOTAL TUITION   16,895   21,263   23,026   1,763   TOTAL TUITION   1,835   1,584   1,840   256   Unrestricted Endowment   509   497   462   (35)   TOTAL ENDOWMENT   2,344   2,081   2,302   221   TOTAL ENDOWMENT   2,344   2,081   2,302   221   TOTAL ENDOWMENT   3,111   3,891   5,204   1,223   Restricted Gifts   3,111   3,811   1,309   (572)   0,764   1,110   96   1,100   1,110   96   1,100   1,110   96   1,100   1,110   96   1,100   1,110   96   1,100   1,110   96   1,100   1,110   96   1,100   1,110   96   1,100   1,110   96   1,100   1,110   96   1,100   1,110   96   1,100   1,110   96   1,100   1,110   96   1,100   1,110   96   1,100   1,110   96   1,100   1,	TUITION						
Professional Graduate         13,855   17,196   17,776   578   560   454   549   95   560   454   549   95   560   560   454   549   95   560   581   560   454   549   95   560   581   560   581   560   581   560   581   560   581   560   581   560   581   560   581   560   581   560   581   560   581	Undergraduate	\$ 141	\$ 218	\$ 205	\$ (13)	-6.0%	
Fees		2,339	3,289	4,334	1,045	31.8%	
Fees	Professional	13,855	17,198	17,776	578	3.4%	
Name	Graduate	560	454	549	95	20.9%	
ENDOWMENT   Restricted Endowment   1,835   1,584   1,840   256   2,051   2,302   221   2,302		 -				55.8%	
Restricted Endowment	TOTAL TUITION	 16,895	21,263	23,026	1,763	8.3%	
Unrestricted Endowment   509   497   462   (35)   TOTAL ENDOWMENT   2,344   2,081   2,302   221   OTHER REVENUE   Research & Training   5,525   3,981   5,204   1,223   Restricted Gifts   3,111   1,881   1,309   (5,72)   Overhead Recovery   1,079   1,014   1,110   96   Unrestricted Gifts   148   160   160   -     5	ENDOWMENT						
TOTAL ENDOWMENT   2,344   2,081   2,302   221	Restricted Endowment	1,835	1,584	1,840		16.2%	
OTHER REVENUE   Research & Training   S,525   3,981   5,204   1,223   Restricted Gifts   3,111   1,881   1,309   (572)   Overhead Recovery   1,079   1,014   1,110   96   Unrestricted Gifts   148   160   160   -     C   C   C   C   C   C   C   C						-7.0%	
Research & Training         5,525         3,981         5,204         1,223           Restricted Gifts         3,111         1,881         1,309         (572)           Overhead Recovery         1,079         1,014         1,110         96           Unrestricted Gifts         148         160         160         -           State Support         -         -         -         -           Organized Activities         1         -         -         -           Other Income         1,471         1,231         1,455         224           Auxiliaries         -         -         -         -         -           TOTAL OTHER REVENUE         11,335         8,267         9,238         971           TOTAL REVENUE         \$ 30,574         \$ 31,611         \$ 34,566         \$ 2,955           EXPENSE           Faculty Salaries         \$ 4,652         \$ 4,972         \$ 5,555         \$ 583           Other Salaries         \$ 5,587         5,531         5,813         282           TOTAL SALARIES         10,239         10,503         11,368         865           Fringe         3,034         3,108         3,570         462	TOTAL ENDOWMENT	 2,344	2,081	2,302	221	10.6%	
Restricted Gifts	OTHER REVENUE						
Overhead Recovery         1,079         1,014         1,110         96           Unrestricted Gifts         148         160         160         -           State Support         -         -         -         -           Organized Activities         1         -         -         -           Other Income         1,471         1,231         1,455         224           Auxillaries         -         -         -         -           TOTAL OTHER REVENUE         11,335         8,267         9,238         971           TOTAL OTHER REVENUE         \$ 30,574         \$ 31,611         \$ 34,566         \$ 2,955           EXPENSE           DIRECT EXPENSE         Faculty Salaries         \$ 4,652         \$ 4,972         \$ 5,555         \$ 583           Other Salaries         \$ 5,587         5,531         5,813         282           TOTAL SALARIES         10,239         10,503         11,368         865           Fringe         3,034         3,108         3,570         462           Student Salaries         987         618         738         120           Student Aid         4,420         5,376         5,756         380	•	5,525		5,204		30.7%	
Unrestricted Gifts	Restricted Gifts	3,111	1,881	1,309	(572)	-30.4%	
State Support	Overhead Recovery	1,079	1,014	1,110	96	9.5%	
Organized Activities Other Income         1,471         1,231         1,455         224           Auxiliaries         -         -         -         -         -           TOTAL OTHER REVENUE         11,335         8,267         9,238         971           TOTAL REVENUE         \$ 30,574         \$ 31,611         \$ 34,566         \$ 2,955           EXPENSE           DIRECT EXPENSE           Faculty Salaries         \$ 4,652         \$ 4,972         \$ 5,555         \$ 583           Other Salaries         \$ 5,587         \$ 5,531         \$ 5,813         282           TOTAL SALARIES         10,239         10,503         11,368         865           Fringe         3,034         3,108         3,570         462           Student Salaries         987         618         738         120           Student Aid         4,420         5,376         5,756         380           Non-salary         7,088         6,768         7,908         1,140           TOTAL DIRECT Expense         10,471         7,446         8,353         907           Unrestricted Direct Expense         10,471         7,446         8,353         907           <		148	160	160	-	0.0%	
Other Income Auxiliaries         1,471         1,231         1,455         224           Auxiliaries         -         -         -         -           TOTAL OTHER REVENUE         11,335         8,267         9,238         971           TOTAL REVENUE         \$ 30,574         \$ 31,611         \$ 34,566         \$ 2,955           EXPENSE           Faculty Salaries           \$ 4,652         \$ 4,972         \$ 5,555         \$ 583           Other Salaries         \$ 5,587         5,531         5,813         282           TOTAL SALARIES         10,239         10,503         11,368         865           Fringe         3,034         3,108         3,570         462           Student Salaries         987         618         738         120           Student Aid         4,420         5,376         5,756         380           Non-salary         7,088         6,768         7,908         1,140           TOTAL DIRECT EXPENSE         25,768         26,373         29,340         2,967           Restricted Direct Expense         10,471         7,446         8,353         907           Unrestricted Direct Expense         15,297         18	State Support	-	-	-	-	0.0%	
Auxiliaries			-	-	-	0.0%	
TOTAL OTHER REVENUE	Other Income	1,471	1,231	1,455	224	18.2%	
TOTAL REVENUE         \$ 30,574         \$ 31,611         \$ 34,566         \$ 2,955           EXPENSE           DIRCCT EXPENSE           Faculty Salaries         \$ 4,652         \$ 4,972         \$ 5,555         \$ 583           Other Salaries         5,587         5,531         5,813         282           TOTAL SALARIES         10,239         10,503         11,368         865           Fringe         3,034         3,108         3,570         462           Student Salaries         987         618         738         120           Student Aid         4,420         5,376         5,756         380           Non-salary         7,088         6,768         7,908         1,140           TOTAL DIRECT EXPENSE         25,768         26,373         29,340         2,967           Restricted Direct Expense         10,471         7,446         8,353         907           Unrestricted Direct Expense         15,297         18,927         20,987         2,060           INDIRECT EXPENSE         267         259         291         32           Library         508         617         639         22           Student Services         267         259		-	-	-	-	0.0%	
EXPENSE           Faculty Salaries         \$ 4,652         \$ 4,972         \$ 5,555         \$ 583           Other Salaries         5,587         5,531         5,813         282           TOTAL SALARIES         10,239         10,503         11,368         865           Fringe         3,034         3,108         3,570         462           Student Salaries         987         618         738         120           Student Aid         4,420         5,376         5,756         380           Non-salary         7,088         6,768         7,908         1,140           TOTAL DIRECT EXPENSE         25,768         26,373         29,340         2,967           Restricted Direct Expense         10,471         7,446         8,353         907           Unrestricted Direct Expense         15,297         18,927         20,987         2,060           INDIRECT EXPENSE         267         259         291         32           Library         508         617         639         22           Student Services         267         259         291         32           Plant         968         1,213         1,257         44	TOTAL OTHER REVENUE	11,335	8,267	9,238	971	11.7%	
Faculty Salaries	TOTAL REVENUE	\$ 30,574	\$ 31,611	\$ 34,566	\$ 2,955	9.3%	
Paculty Salaries							
Faculty Salaries         \$ 4,652         \$ 4,972         \$ 5,555         \$ 583           Other Salaries         5,587         5,531         5,813         282           TOTAL SALARIES         10,239         10,503         11,368         865           Fringe         3,034         3,108         3,570         462           Student Salaries         987         618         738         120           Student Aid         4,420         5,376         5,756         380           Non-salary         7,088         6,768         7,908         1,140           TOTAL DIRECT EXPENSE         25,768         26,373         29,340         2,967           Restricted Direct Expense         10,471         7,446         8,353         907           Unrestricted Direct Expense         15,297         18,927         20,987         2,060           INDIRECT EXPENSE         267         259         291         32           Library         508         617         639         22           Student Services         267         259         291         32           Plant         968         1,213         1,257         44           Information Services         959							
Other Salaries         5,587         5,531         5,813         282           TOTAL SALARIES         10,239         10,503         11,368         865           Fringe         3,034         3,108         3,570         462           Student Salaries         987         618         738         120           Student Aid         4,420         5,376         5,756         380           Non-salary         7,088         6,768         7,908         1,140           TOTAL DIRECT EXPENSE         25,768         26,373         29,340         2,967           Restricted Direct Expense         10,471         7,446         8,353         907           Unrestricted Direct Expense         15,297         18,927         20,987         2,060           INDIRECT EXPENSE         Library         508         617         639         22           Student Services         267         259         291         32           Plant         968         1,213         1,257         44           Information Services         959         943         1,027         84           University Services         1,415         1,468         1,612         144           TOTAL INDIREC							
TOTAL SALARIES         10,239         10,503         11,368         865           Fringe         3,034         3,108         3,570         462           Student Salaries         987         618         738         120           Student Aid         4,420         5,376         5,756         380           Non-salary         7,088         6,768         7,908         1,140           TOTAL DIRECT EXPENSE         25,768         26,373         29,340         2,967           Restricted Direct Expense         10,471         7,446         8,353         907           Unrestricted Direct Expense         15,297         18,927         20,987         2,060           INDIRECT EXPENSE         Library         508         617         639         22           Student Services         267         259         291         32           Plant         968         1,213         1,257         44           Information Services         959         943         1,027         84           University Services         1,415         1,468         1,612         144           TOTAL INDIRECT EXPENSE         4,117         4,500         4,826         326           Auxil	•	\$	\$	\$		11.7%	
Fringe         3,034         3,108         3,570         462           Student Salaries         987         618         738         120           Student Aid         4,420         5,376         5,756         380           Non-salary         7,088         6,768         7,908         1,140           TOTAL DIRECT EXPENSE         25,768         26,373         29,340         2,967           Restricted Direct Expense         10,471         7,446         8,353         907           Unrestricted Direct Expense         15,297         18,927         20,987         2,060           INDIRECT EXPENSE         Library         508         617         639         22           Student Services         267         259         291         32           Plant         968         1,213         1,257         44           Information Services         959         943         1,027         84           University Services         1,415         1,468         1,612         144           TOTAL INDIRECT EXPENSE         4,117         4,500         4,826         326           Auxiliaries         -         -         -         -         -           TOTAL		 •				5.1%	
Student Salaries         987         618         738         120           Student Aid         4,420         5,376         5,756         380           Non-salary         7,088         6,768         7,908         1,140           TOTAL DIRECT EXPENSE         25,768         26,373         29,340         2,967           Restricted Direct Expense         10,471         7,446         8,353         907           Unrestricted Direct Expense         15,297         18,927         20,987         2,060           INDIRECT EXPENSE         2         2,060         1,047         639         22           Student Services         267         259         291         32           Plant         968         1,213         1,257         44           Information Services         959         943         1,027         84           University Services         1,415         1,468         1,612         144           TOTAL INDIRECT EXPENSE         4,117         4,500         4,826         326           Auxiliaries         -         -         -         -           TOTAL EXPENSE         \$ 29,885         \$ 30,873         \$ 34,166         \$ 3,293 <td colspan<="" td=""><td></td><td></td><td></td><td></td><td></td><td>8.2%</td></td>	<td></td> <td></td> <td></td> <td></td> <td></td> <td>8.2%</td>						8.2%
Student Aid         4,420         5,376         5,756         380           Non-salary         7,088         6,768         7,908         1,140           TOTAL DIRECT EXPENSE         25,768         26,373         29,340         2,967           Restricted Direct Expense         10,471         7,446         8,353         907           Unrestricted Direct Expense         15,297         18,927         20,987         2,060           INDIRECT EXPENSE         15,297         18,927         20,987         2,060           INDIRECT EXPENSE         267         259         291         32           Student Services         267         259         291         32           Plant         968         1,213         1,257         44           Information Services         959         943         1,027         84           University Services         1,415         1,468         1,612         144           TOTAL INDIRECT EXPENSE         4,117         4,500         4,826         326           Auxiliaries         -         -         -         -         -           TOTAL EXPENSE         \$ 29,885         \$ 30,873         \$ 34,166         \$ 3,293	<del>-</del>					14.9%	
Non-salary         7,088         6,768         7,908         1,140           TOTAL DIRECT EXPENSE         25,768         26,373         29,340         2,967           Restricted Direct Expense         10,471         7,446         8,353         907           Unrestricted Direct Expense         15,297         18,927         20,987         2,060           INDIRECT EXPENSE         2         20,987         2,060           Library         508         617         639         22           Student Services         267         259         291         32           Plant         968         1,213         1,257         44           Information Services         959         943         1,027         84           University Services         1,415         1,468         1,612         144           TOTAL INDIRECT EXPENSE         4,117         4,500         4,826         326           Auxiliaries         -         -         -         -         -           TOTAL EXPENSE         \$ 29,885         \$ 30,873         \$ 34,166         \$ 3,293           OPERATING MARGIN         \$ 689         \$ 738         \$ 400         \$ (338)         -           Undergradu						19.4%	
TOTAL DIRECT EXPENSE         25,768         26,373         29,340         2,967           Restricted Direct Expense         10,471         7,446         8,353         907           Unrestricted Direct Expense         15,297         18,927         20,987         2,060           INDIRECT EXPENSE         Library         508         617         639         22           Student Services         267         259         291         32           Plant         968         1,213         1,257         44           Information Services         959         943         1,027         84           University Services         1,415         1,468         1,612         144           TOTAL INDIRECT EXPENSE         4,117         4,500         4,826         326           Auxiliaries         -         -         -         -         -           TOTAL EXPENSE         \$ 29,885         \$ 30,873         \$ 34,166         \$ 3,293           OPERATING MARGIN         \$ 689         \$ 738         \$ 400         \$ (338)         -           Undergraduate Tuition Subvention         -         -         -         -         -         -           Use of Retained Surplus <t< td=""><td>Student Aid</td><td></td><td></td><td></td><td></td><td>7.1%</td></t<>	Student Aid					7.1%	
Restricted Direct Expense         10,471         7,446         8,353         907           Unrestricted Direct Expense         15,297         18,927         20,987         2,060           INDIRECT EXPENSE         Library         508         617         639         22           Student Services         267         259         291         32           Plant         968         1,213         1,257         44           Information Services         959         943         1,027         84           University Services         1,415         1,468         1,612         144           TOTAL INDIRECT EXPENSE         4,117         4,500         4,826         326           Auxiliaries         -         -         -         -         -           TOTAL EXPENSE         \$ 29,885         \$ 30,873         \$ 34,166         \$ 3,293           OPERATING MARGIN         \$ 689         \$ 738         \$ 400         \$ (338)         -           Undergraduate Tuition Subvention         -         -         -         -         -           Use of Retained Surplus         -         -         -         -         -         -						16.8%	
Unrestricted Direct Expense         15,297         18,927         20,987         2,060           INDIRECT EXPENSE         15,297         18,927         20,987         2,060           Library         508         617         639         22           Student Services         267         259         291         32           Plant         968         1,213         1,257         44           Information Services         959         943         1,027         84           University Services         1,415         1,468         1,612         144           TOTAL INDIRECT EXPENSE         4,117         4,500         4,826         326           Auxiliaries         -         -         -         -         -           TOTAL EXPENSE         \$ 29,885         \$ 30,873         \$ 34,166         \$ 3,293           OPERATING MARGIN         \$ 689         \$ 738         \$ 400         \$ (338)         -           Undergraduate Tuition Subvention         -         -         -         -         -           Use of Retained Surplus         -         -         -         -         -         -						11.3%	
INDIRECT EXPENSE	· ·					12.2%	
Library       508       617       639       22         Student Services       267       259       291       32         Plant       968       1,213       1,257       44         Information Services       959       943       1,027       84         University Services       1,415       1,468       1,612       144         TOTAL INDIRECT EXPENSE       4,117       4,500       4,826       326         Auxiliaries       -       -       -       -       -         TOTAL EXPENSE       \$ 29,885       \$ 30,873       \$ 34,166       \$ 3,293         OPERATING MARGIN       \$ 689       \$ 738       \$ 400       \$ (338)       -         Undergraduate Tuition Subvention       -       -       -       -       -       -         Use of Retained Surplus       -       -       -       -       -       -       -		15,297	18,927	20,987	2,060	10.9%	
Student Services         267         259         291         32           Plant         968         1,213         1,257         44           Information Services         959         943         1,027         84           University Services         1,415         1,468         1,612         144           TOTAL INDIRECT EXPENSE         4,117         4,500         4,826         326           Auxiliaries         -         -         -         -         -           TOTAL EXPENSE         \$ 29,885         \$ 30,873         \$ 34,166         \$ 3,293           OPERATING MARGIN         \$ 689         \$ 738         \$ 400         \$ (338)         -           Undergraduate Tuition Subvention         -         -         -         -         -         -           Use of Retained Surplus         -         -         -         -         -         -         -							
Plant         968         1,213         1,257         44           Information Services         959         943         1,027         84           University Services         1,415         1,468         1,612         144           TOTAL INDIRECT EXPENSE         4,117         4,500         4,826         326           Auxiliaries         -         -         -         -         -           TOTAL EXPENSE         \$ 29,885         \$ 30,873         \$ 34,166         \$ 3,293           OPERATING MARGIN         \$ 689         \$ 738         \$ 400         \$ (338)         -           Undergraduate Tuition Subvention         -         -         -         -         -         -           Use of Retained Surplus         -         -         -         -         -         -         -	•					3.6%	
Information Services   959   943   1,027   84						12.4%	
University Services         1,415         1,468         1,612         144           TOTAL INDIRECT EXPENSE         4,117         4,500         4,826         326           Auxiliaries         -         -         -         -           TOTAL EXPENSE         \$ 29,885         \$ 30,873         \$ 34,166         \$ 3,293           OPERATING MARGIN         \$ 689         \$ 738         \$ 400         \$ (338)         -           Undergraduate Tuition Subvention         -         -         -         -         -           Use of Retained Surplus         -         -         -         -         -						3.6%	
TOTAL INDIRECT EXPENSE         4,117         4,500         4,826         326           Auxiliaries         -         -         -         -         -           TOTAL EXPENSE         \$ 29,885         \$ 30,873         \$ 34,166         \$ 3,293           OPERATING MARGIN         \$ 689         \$ 738         \$ 400         \$ (338)         -           Undergraduate Tuition Subvention         -         -         -         -         -           Use of Retained Surplus         -         -         -         -         -						8.9%	
Auxiliaries         - <th< td=""><td></td><td></td><td></td><td></td><td></td><td>9.8%</td></th<>						9.8%	
TOTAL EXPENSE         \$ 29,885         \$ 30,873         \$ 34,166         \$ 3,293           OPERATING MARGIN         \$ 689         \$ 738         \$ 400         \$ (338)         -           Undergraduate Tuition Subvention         -         -         -         -         -           Use of Retained Surplus         -         -         -         -         -         -		 4,117	4,500	4,826	326	7.2%	
OPERATING MARGIN         \$ 689 \$ 738 \$ 400 \$ (338)           Undergraduate Tuition Subvention         -	Auxiliaries	-				0.0%	
Undergraduate Tuition Subvention Use of Retained Surplus	TOTAL EXPENSE	\$ 29,885	\$ 30,873	\$ 34,166	\$ 3,293	10.7%	
Use of Retained Surplus	OPERATING MARGIN	\$ 689	\$ 738	\$ 400	\$ (338)	-45.8%	
		-	-	-	-		
SURPLUS/(DEFICIT) \$ 689 \$ 738 \$ 400 \$ (338)	Use of Retained Surplus	-	-	-	<u> </u>		
	SURPLUS/(DEFICIT)	\$ 689	\$ 738	\$ 400	\$ (338)		

# **CASE SCHOOL OF LAW**

		2016		2017		2018	\$ Increase/ (Decrease) from	% Variance to
In thousands of dollars		Actual		Budget		Budget	2017 Budget	2017 Budget
REVENUE		/ (CCGG)		Daaget		Duaget	2017 Dauget	2017 Budget
TUITION								
Undergraduate	\$	102	\$	123	\$	80	\$ (43)	-35.0%
Summer	4	134	Ψ	198	7	221	23	11.6%
Professional		23,286		25,265		28,413	3,148	12.5%
Graduate		(65)		25,205		20,113	5,110	0.0%
Fees		(05)		_		_	_	0.0%
TOTAL TUITION		23,457		25,586		28,714	3,128	12.2%
ENDOWMENT							0,0	
Restricted Endowment		6,618		4,979		4,073	(906)	-18.2%
Unrestricted Endowment		486		465		813	348	74.8%
TOTAL ENDOWMENT		7,104		5,444		4,886	(558)	-10.2%
OTHER REVENUE		7,101		3,		.,000	(333)	101270
Research & Training		141		_		40	40	0.0%
Restricted Gifts		498		221		243	22	10.0%
Overhead Recovery		470		221		243	-	0.0%
Unrestricted Gifts		1,068		1,100		1,100	_	0.0%
State Support		1,000		1,100		1,100		0.0%
Organized Activities								0.0%
Other Income		661		280		105	(175)	-62.5%
Auxiliaries		001		200		103	(173)	0.0%
TOTAL OTHER REVENUE		2,368		1,601		1,488	(113)	- <b>7.1</b> %
TOTAL REVENUE	\$	32,929	\$	32,631	\$	35,088	\$ 2,457	7.5%
EXPENSE								
DIRECT EXPENSE								
	ċ	7,641	ċ	7,656	ċ	7,689	\$ 33	0.4%
Faculty Salaries Other Salaries	\$	2,628	Ş	2,789	Ş	2,550	(239)	-8.6%
TOTAL SALARIES		10,269		10,445		10,239	(206)	-2.0%
		3,132		3,186			90	2.8%
Fringe Student Salaries		155		154		3,276 132	(22)	-14.3%
Student Salaries Student Aid		12,120		13,521		14,475	954	7.1%
Non-salary		3,894		3,526		4,248	722	20.5%
TOTAL DIRECT EXPENSE		29,570		30,832		32,370	1,538	5.0%
Restricted Direct Expense		7,257		5,200		4,356	(844)	-16.2%
Unrestricted Direct Expense		22,313		25,632		28,014	2,382	9.3%
INDIRECT EXPENSE		2 771		2.602		2754	70	2.70/
Library		2,771		2,682		2,754	72	2.7%
Student Services		278		294		307	13	4.4%
Plant		1,905		1,990		2,049	59	3.0%
Information Services		1,307		1,322		1,327	5	0.4%
University Services		2,066		2,039		2,210	171	8.4%
TOTAL INDIRECT EXPENSE		8,327		8,327		8,647	320	3.8%
Auxiliaries		-		-		-	-	0.0%
TOTAL EXPENSE	\$	37,897	\$	39,159	\$	41,017	\$ 1,858	4.7%
OPERATING MARGIN	\$	(4,968)	\$	(6,528)	\$	(5,929)	\$ 599	9.2%
Undergraduate Tuition Subvention		_		-		-	-	
Use of Retained Surplus		-		-		-	-	
SURPLUS/(DEFICIT)	\$	(4,968)	\$	(6,528)	\$	(5,929)	\$ 599	
SURFLUS/(DEFICIT)	\$	(4,908)	Þ	(0,528)	· ·	(3,929)	ψ 599	

# **CASE SCHOOL OF DENTAL MEDICINE**

		2016		2017		2018	\$ Increase/ (Decrease) from	% Variance to
In thousands of dollars		Actual		Budget		Budget	2017 Budget	2017 Budget
REVENUE		Actual		Daaget		baaget	2017 Dauget	2017 Budget
TUITION								
Undergraduate	\$	106	\$	53	\$	_	\$ (53)	-100.0%
Summer	*	407	7	433	7	466	33	7.6%
Professional		17,835		19,161		20,176	1,015	5.3%
Graduate		1,977		2,219		2,054	(165)	-7.4%
Fees		747		740		738	(2)	-0.3%
TOTAL TUITION		21,072		22,606		23,434	828	3.7%
ENDOWMENT		,		,				
Restricted Endowment		483		554		601	47	8.5%
Unrestricted Endowment		67		67		61	(6)	-9.0%
TOTAL ENDOWMENT		550		621		662	41	6.6%
OTHER REVENUE								
Research & Training		2,243		1,241		1,152	(89)	-7.2%
Restricted Gifts		898		793		858	65	8.2%
Overhead Recovery		730		714		719	5	0.7%
Unrestricted Gifts		240		295		240	(55)	-18.6%
State Support		210				210	(55)	0.0%
Organized Activities		7,903		8,034		8,258	224	2.8%
Other Income		4,191		1,718		2,335	617	35.9%
Auxiliaries		1,121		-		2,333	-	0.0%
TOTAL OTHER REVENUE		16,205		12,795		13,562	767	6.0%
	÷		<u>_</u>					
TOTAL REVENUE	\$	37,827	\$	36,022	\$	37,658	\$ 1,636	4.5%
EXPENSE DIRECT EXPENSE Faculty Salaries	\$	10,183	\$	10,417	\$	10,613	\$ 196	1.9%
Other Salaries		4,005		5,004		4,925	(79)	-1.6%
TOTAL SALARIES		14,188		15,421		15,538	117	0.8%
Fringe		4,281		4,669		4,945	276	5.9%
Student Salaries		180		146		142	(4)	-2.7%
Student Aid		1,103		496		572	76	15.3%
Non-salary Non-salary		8,531		7,803		8,304	501	6.4%
TOTAL DIRECT EXPENSE		28,283		28,535		29,501	966	3.4%
Restricted Direct Expense		3,624		2,588		2,611	23	0.9%
Unrestricted Direct Expense		24,659		25,947		26,890	943	3.6%
INDIRECT EXPENSE								
Library		464		470		470	-	0.0%
Student Services		298		316		311	(5)	-1.6%
Plant		2,908		3,013		3,084	71	2.4%
Information Services		1,268		1,276		1,263	(13)	-1.0%
University Services		1,937		1,912		2,020	108	5.6%
TOTAL INDIRECT EXPENSE		6,875		6,987		7,148	161	2.3%
Auxiliaries		-		-		-	-	0.0%
TOTAL EXPENSE	\$	35,158	\$	35,522	\$	36,649	\$ 1,127	3.2%
OPERATING MARGIN	\$	2,669	\$	500	\$	1,009	\$ 509	101.8%
Undergraduate Tuition Subvention		_		-		-	-	
Use of Retained Surplus		_					_	
SURPLUS/(DEFICIT)	\$	2,669	÷	500	_	1,009		
							\$ 509	

# FRANCES PAYNE BOLTON SCHOOL OF NURSING

					\$ Increase/	
	2016		2017	2018		
In thousands of dollars	Actual		Budget	Budget	2017 Budget	2017 Budget
REVENUE						
TUITION						
Undergraduate	\$ 5,545	\$	6,034	\$ 6,170		2.3%
Summer	2,139		2,183	2,230	47	2.2%
Professional	9,876		9,863	10,615	752	7.6%
Graduate	968		1,038	1,279	241	23.2%
Fees	207		247	211	(36)	-14.6%
TOTAL TUITION	18,735		19,365	20,505	1,140	5.9%
ENDOWMENT						
Restricted Endowment	2,629		2,698	3,003	305	11.3%
Unrestricted Endowment	1,042		1,016	946	(70)	-6.9%
TOTAL ENDOWMENT	3,671		3,714	3,949	235	6.3%
OTHER REVENUE						
Research & Training	3,368		3,835	4,123	288	7.5%
Restricted Gifts	175		528	870	342	64.8%
Overhead Recovery	1,003		1,216	1,622	406	33.4%
Unrestricted Gifts	328		315	315	-	0.0%
State Support	-		-	-	-	0.0%
Organized Activities	-		-	-	-	0.0%
Other Income	154		-	325	325	0.0%
Auxiliaries	-		-	-	-	0.0%
TOTAL OTHER REVENUE	5,028		5,894	7,255	1,361	23.1%
TOTAL REVENUE	\$ 27,434	\$	28,973	\$ 31,709	\$ 2,736	9.4%
EXPENSE DIRECT EXPENSE Faculty Salaries	\$ 7,797	\$	8,514	\$ 9,108		7.0%
Other Salaries	3,117		3,471	3,747	276	8.0%
TOTAL SALARIES	10,914		11,985	12,855	870	7.3%
Fringe	3,293		3,609	4,075	466	12.9%
Student Salaries	716		739	765	26	3.5%
Student Aid	2,588		3,275	3,242	(33)	-1.0%
Non-salary	3,390		3,069	3,148	79	2.6%
TOTAL DIRECT EXPENSE	20,901		22,677	24,085	1,408	6.2%
Restricted Direct Expense	6,172		7,061	7,996	935	13.2%
Unrestricted Direct Expense	14,729		15,616	16,089	473	3.0%
INDIRECT EXPENSE						
Library	746		766	755	(11)	
Student Services	1,068		1,117	1,177	60	5.4%
Plant	2,033		2,118	2,157	39	1.8%
Information Services	1,340		1,434	1,413	(21)	-1.5%
University Services	1,374		1,379	1,526	147	10.7%
TOTAL INDIRECT EXPENSE	6,561		6,814	7,028	214	3.1%
Auxiliaries	-		-	-	-	0.0%
TOTAL EXPENSE	\$ 27,462	\$	29,491	\$ 31,113	\$ 1,622	5.5%
OPERATING MARGIN	\$ (28)	\$	(518)	\$ 596	\$ 1,114	215.1%
Undergraduate Tuition Subvention	_		_	_	-	
Use of Retained Surplus	28		518		(518)	-
·		,				
SURPLUS/(DEFICIT)	\$ -	\$	-	\$ 596	\$ 596	

# **CASE SCHOOL OF MEDICINE**

TISCHE TEMI 2010 DODGET								\$ Increase/	
		2016		2017		2018	(E	Decrease) from	% Variance to
In thousands of dollars		Actual		Budget		Budget		2017 Budget	2017 Budget
REVENUE									
TUITION					_		_		
Undergraduate	\$	2,824	\$		\$	3,177	\$	282	9.7%
Summer		2,483		2,630		2,860		230	8.7%
Professional		44,953		47,888		51,138		3,250	6.8%
Graduate		24,437		25,762		29,231		3,469	13.5%
Fees		384		390		400		10	2.6%
TOTAL TUITION		75,081		79,565		86,806		7,241	9.1%
ENDOWMENT		12.410		15.000		15 51 4		406	2.20/
Restricted Endowment		12,419		15,028		15,514		486	3.2%
Unrestricted Endowment		11,896		11,836		11,543		(293) <b>193</b>	-2.5%
TOTAL ENDOWMENT		24,315		26,864		27,057		193	0.7%
OTHER REVENUE		251.047		246 522		252 520		F 007	2.40/
Research & Training Restricted Gifts		251,847		246,533		252,530		5,997	2.4%
		18,387		18,095		20,740		2,645	14.6%
Overhead Recovery		55,207		55,300		56,710		1,410	2.5%
Unrestricted Gifts		3,011		600		700		100	16.7%
State Support		2,727		2,770		1,900 645		(870)	-31.4%
Organized Activities Other Income		519		600				45 (0.943)	7.5%
		33,013		28,307		18,464		(9,843)	-34.8%
Auxiliaries TOTAL OTHER REVENUE		364,711		352,205		351,689		(516)	0.0%
									-0.1%
TOTAL REVENUE	\$	464,107	\$	458,634	\$	465,552	\$	6,918	1.5%
EXPENSE DIRECT EXPENSE	خ	60.425	<b>,</b>	61.645	Ļ	61.650	Ļ	F	0.00/
Faculty Salaries	\$	60,435	<b>&gt;</b>	61,645	\$	61,650	\$	5	0.0%
Other Salaries TOTAL SALARIES		55,690 <b>116,125</b>		56,569 <b>118,214</b>		56,820 <b>118,470</b>		251 <b>256</b>	0.4%
		32,089		32,917		35,224		2,307	<b>0.2%</b> 7.0%
Fringe Student Salaries		7,053		6,780		7,000		2,307	3.2%
Student Aid				22,784		23,511		727	3.2%
Non-salary		24,441 216,423		22,764		23,311		10,083	4.8%
TOTAL DIRECT EXPENSE		396,131		391,292		404,885		13,593	3.5%
Restricted Direct Expense		282,653		279,656		288,784		9,128	3.3%
Unrestricted Direct Expense		113,478		111,636		116,101		9,128 4,465	4.0%
INDIRECT EXPENSE		113,470		111,030		110,101		4,403	4.070
Library		2,740		2,815		2,879		64	2.3%
Student Services		1,925		2,019		2,210		111	5.3%
Plant		29,589		30,420		31,138		718	2.4%
Information Services		9,497		9,304		9,238		(66)	-0.7%
University Services		22,092		21,155		22,202		1,047	4.9%
TOTAL INDIRECT EXPENSE		65,843		65,793		67,667		1,874	2.8%
Auxiliaries		-		-					0.0%
TOTAL EXPENSE	\$	461,974	ċ	457,085	ċ	472 552	÷	15 467	
TOTAL EXPENSE	Þ	461,974	Þ	457,085	Þ	472,552	Þ	15,467	3.4%
OPERATING MARGIN	\$	2,133	\$	1,549	\$	(7,000)	\$	(8,549)	-551.9%
Undergraduate Tuition Subvention		-		-		-			
Use of Retained Surplus/Encumbered Funds		-		-		-		-	
SURPLUS/(DEFICIT)	\$	2,133	\$	1,549	\$	(7,000)	\$	(8,549)	

# **UNIVERSITY GENERAL**

							\$ Increase/	
		2016		2017		2018	(Decrease) from	% Variance to
In thousands of dollars		Actual		Budget		Budget	2017 Budget	2017 Budget
REVENUE								
TUITION								
Undergraduate	\$	101,858	\$	102,874	\$	101,498	\$ (1,376)	-1.3%
Summer		(53)		-		-	-	0.0%
Professional		-		-		-	-	0.0%
Graduate		(8)		-		-	-	0.0%
Fees		855		1,001		1,093	92	9.2%
TOTAL TUITION		102,652		103,875		102,591	(1,284)	-1.2%
ENDOWMENT								
Restricted Endowment		12,965		10,756		11,156	400	3.7%
Unrestricted Endowment		8,001		8,311		8,467	156	1.9%
TOTAL ENDOWMENT		20,966		19,067		19,623	556	2.9%
OTHER REVENUE								
Research & Training		1,671		1,074		2,013	939	87.4%
Restricted Gifts		12,868		8,559		9,561	1,002	11.7%
Overhead Recovery		156		107		50	(57)	-53.3%
Unrestricted Gifts		9		60		65	5	8.3%
State Support		_		-		-	-	0.0%
Organized Activities		75		33		29	(4)	-12.1%
Other Income		18,935		13,053		18,329	5,276	40.4%
Auxiliaries		70,183		72,658		71,494	(1,164)	-1.6%
TOTAL OTHER REVENUE		103,897		95,544		101,541	5,997	6.3%
TOTAL REVENUE	\$		\$	218,486	\$		\$ 5,269	2.4%
		·		<u> </u>		<u> </u>		
EXPENSE								
DIRECT EXPENSE								
Faculty Salaries	\$	362	\$	324	Ś	322	\$ (2)	-0.6%
Other Salaries	•	1,358	*	938	*	1,116	178	19.0%
TOTAL SALARIES		1,720		1,262		1,438	176	13.9%
Fringe		515		360		445	85	23.6%
Student Salaries		1,634		1,092		1,409	317	29.0%
Student Aid		113,923		110,332		114,153	3,821	3.5%
Non-salary		6,419		3,201		3,874	673	21.0%
TOTAL DIRECT EXPENSE		124,211		116,247		121,319	5,072	4.4%
Restricted Direct Expense		27,504		20,389		22,730	2,341	11.5%
Unrestricted Direct Expense		96,707		95,858		98,589	2,731	2.8%
INDIRECT EXPENSE		20,707		75,050		20,202	2,731	2.070
Library		1,557		1,262		1,536	274	21.7%
Student Services		7,722		6,456		7,305	849	13.2%
Plant		(1,303)		(1,755)		(4,118)	(2,363)	134.6%
Information Services		(624)		(1,733)		1,776	1,539	
University Services		25,809						649.4%
TOTAL INDIRECT EXPENSE		33,161		19,619 <b>25,819</b>		19,832 <b>26,331</b>	213 <b>512</b>	1.1% 2.0%
Auxiliaries		60,375	_	64,173	_	61,741	(2,432)	-3.8%
TOTAL EXPENSE	\$	217,747	\$	206,239	\$	209,391	\$ 3,152	1.5%
OPERATING MARGIN	\$	9,768	\$	12,247	\$	14,364	\$ 2,117	17.3%
Undergraduate Tuition Subvention		-					-	
Use of Retained Surplus		1,153		_		_		
SURPLUS/(DEFICIT)	\$	10,921	\$	12,247	\$	14,364	\$ 2,117	

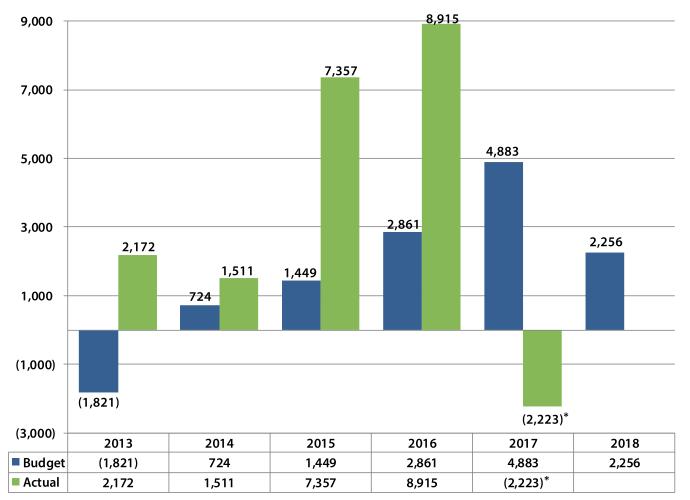
## **UNIVERSITY OPERATING MARGIN**

## BY MANAGEMENT CENTER

In thousands of dollars	ļ	2013 Actual	201 Actu	-	2015 Actual		016 tual	20 <sup>.</sup> Budg		2018 Budget
CAS	\$ (	5,102) \$	(4,93	4) \$	(4,791)	\$ (2,	327)	\$ (3,61	0)	(1,957)
CSE	(	3,655)	(2,66	8)	(3,031)	(	669)	(82	24)	147
WSOM		(51)	7	5	1,336	1,	648	1,32	9	626
MSASS		(814)	(57	2)	(494)		689	73	88	400
LAW		(992)	(5,10	1)	(4,707)	(4,	968)	(6,52	28)	(5,929)
DENT		1,948	1,25	0	578	2,	669	50	00	1,009
NURS		659	(1	7)	(145)		(28)	(51	8)	596
CSOM	(	2,237)	1,73	3	960	2,	133	1,54	19	(7,000)
UGEN	1	2,416	11,74	5	17,651	9,	768	12,24	<del>1</del> 7	14,364
UNIVERSITY OPERATING MARGIN	\$ 2	2,172 \$	1,51	1 \$	7,357	\$ 8,9	915	\$ 4,88	3 \$	2,256

## **UNIVERSITY OPERATING MARGIN**

In thousands of dollars



<sup>\*</sup>Q3 Forecast

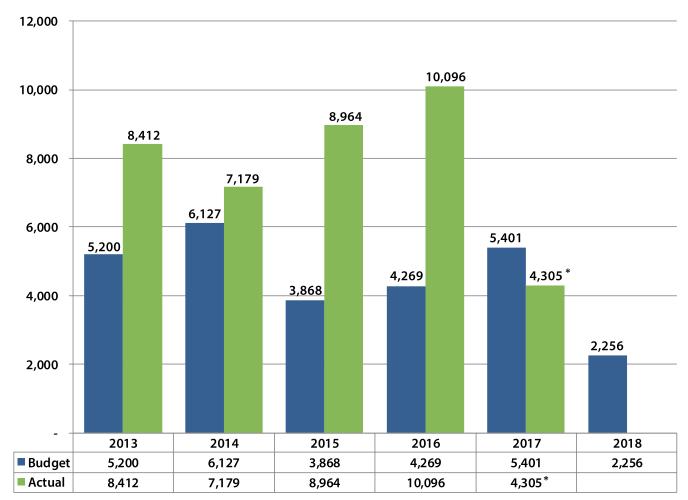
# **UNIVERSITY SURPLUS/(DEFICIT)**

## BY MANAGEMENT CENTER

In thousands of dollars	2013 Actual	2014 Actual	2015 Actual	2016 Actual	2017 Budget	2018 Budget
CAS	\$ - \$	- \$	(1,259) \$	(2,327) \$	(3,610) \$	(1,957)
CSE	(2,302)	(1,938)	(2,458)	(669)	(824)	147
WSOM	561	418	1,610	1,648	1,329	626
MSASS	-	-	(349)	689	738	400
LAW	-	(2,936)	(4,706)	(4,968)	(6,528)	(5,929)
DENT	1,953	1,253	581	2,669	500	1,009
NURS	987	156	-	-	-	596
CSOM	852	1,813	1,022	2,133	1,549	(7,000)
UGEN	6,361	8,413	14,523	10,921	12,247	14,364
UNIVERSITY SURPLUS/(DEFICIT)	\$ 8,412 \$	7,179 \$	8,964 \$	10,096 \$	5,401 \$	2,256

# **UNIVERSITY SURPLUS/(DEFICIT)**

In thousands of dollars



<sup>\*</sup> Q3 Forecast

# SIGNIFICANT REVENUE AND EXPENSE MOVEMENTS

FISCAL YEAR 2018 BUDGET						\$ Increase/ %	
In thousands of dollars		2017				Decrease) from	to 2017
REVENUE		Budget		Budget		2017 Budget	Budget
TUITION							
	خ	212.070	Ļ	217 500	۲	E E20	2.60/
Undergraduate - 3.25% tuition rate increase  Summer - enrollment increase in MSASS & CSOM; decrease in CSE	\$	212,079	Ş	217,599	Ş	5,520	2.6%
Professional - enrollment and rate increase in all schools except CSE		17,541		17,816		275	1.6% 5.0%
Graduate - enrollment and rate increase in CAS, CSE, NURS & CSOM		153,093		160,776		7,683	
Fees - enrollment increase		58,960		65,460		6,500	11.0%
ENDOWMENT		3,677		3,811		134	3.6%
Restricted - increase in CAS, MSASS, NURS, CSOM & UGEN		E2 062		E2 20E		1 222	2.6%
		52,062		53,395		1,333	
Unrestricted - decrease in CAS, CSE & CSOM; increase in WSOM & LAW  OTHER REVENUE		35,674		35,413		(261)	-0.7%
Research and Training - increased activity in MSASS, NURS & CSOM		297,988		305,375		7,387	2.5%
Restricted Gifts - increase in CSE & CSOM; decrease in WSOM & MSASS		36,838		40,684		3,846	10.4%
Overhead Recovery - increased activity in CSE, MSASS, NURS & CSOM		72,261		74,340		2,079	2.9%
Unrestricted Gifts - increase in CAS & CSOM		3,800		4,616		2,079 816	21.5%
State Support - decrease in CSOM		2,770		1,900		(870)	-31.4%
Organized Activities - decrease in WSOM; increase in DENT & CSOM		13,233		11,932		(1,301)	-9.8%
Other Income - decrease in CSE & CSOM; increase in WSOM & UGEN		50,443		46,699		(3,744)	-7.4%
Auxiliaries - decrease in Housing, Food Service & Parking		72,658		71,494		(1,164)	-1.6%
					_		
TOTAL REVENUE	<b>\$</b> 1	,083,077	\$	1,111,310	\$	28,233	2.6%
FVDENCE							
EXPENSE DIRECT EXPENSE							
Faculty Salaries - increase in CAS, CSE, WSOM, MSASS, DENT & NURS	\$	152,946	ċ	157,235	ċ	4 200	2.8%
Other Salaries - increase in CSE, NURS & CSOM; decrease in CAS & WSOM	Ş	101,049	Ş	101,307	Ş	4,289 258	0.3%
Fringe - Federal rate increased to 30%; Non-federal rate increased to 32%		73,491		79,422		5,931	8.1%
Student Salaries - increase in CAS, CSE, MSASS & CSOM		28,990		30,777		1,787	6.2%
Student Aid - increase in enrollment and aid awarded		180,023		184,230		4,207	2.3%
Non-salary - increase in CAS, MSASS, LAW, DENT & CSOM		281,784		292,530			3.8%
INDIRECT EXPENSE AND AUXILIARIES		201,/04		292,330		10,746	3.0%
Library - increase in endowment spending for collections		15,635		16,151		516	3.3%
Student Services - \$1.0 M for new programs in Enrollment Management		25,864		27,929		2,065	3.5% 8.0%
Plant Services - elimination of Halle Building lease							
Information Services - increase for reclassification of UGEN areas		64,631		63,909		(722) 1.270	-1.1% 4.8%
University Services - increase for new programs and Student Health		28,968		30,347		1,379	4.8% 4.7%
Auxiliaries - decrease in Housing, Food Service & Parking		60,640 64,173		63,476 61,741		2,836 (2,432)	-3.8%
					_		
TOTAL EXPENSE	\$1	,078,194	\$	1,109,054	\$	30,860	2.9%
OPERATING MARGIN	\$	4,883	ċ	2,256	ċ	(2,627)	-53.8%
or Electrical mentions	۲	7,003	ب	2,230	Y	(2,027)	JJ.0 70

STUDENT ENROL	LMENT - FALI	LSEMESTER
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Case Western Reserve University students only	2015 Actual	2016 Actual	2017 Actual	2018 Budget
UNDERGRADUATE				
FULL-TIME *	4,766	5,019	4,990	4,970
PART-TIME	145	102	162	162
* Includes Cooperative Education students, whi since these students are not charged tuition w	ch are not included	in tuition calculd	itions	
PROFESSIONAL				
FULL-TIME				
CSE	33	59	70	50
WSOM	751	716	674	915
MSASS	327	440	548	259
LAW	510	481	528	550
DENT	293	292	300	303
NURS	261	213	214	214
CSOM TOTAL FULL-TIME	838 <b>3,013</b>	858 <b>3,059</b>	892 <b>3,226</b>	908 3,199
PART-TIME	3,013	3,039	3,220	3,133
CSE	1	1	2	_
WSOM	163	272	284	175
MSASS	68	67	95	479
LAW	3	5	20	1
DENT	_	-	_	-
NURS	188	219	228	228
CSOM	-	-	-	-
TOTAL PART-TIME	423	564	629	883
GRADUATE				
FULL-TIME				
CAS	515	520	501	515
CSE	502	548	554	576
WSOM	60	70	74	105
MSASS	43	42	33	14
LAW	-	-	-	16
DENT	84	60	61 53	58
NURS CSOM	36 776	42 812	52 867	57 923
Non-Degree	15	12	12	13
TOTAL FULL-TIME	2,031	2,106	2,154	2,277
PART-TIME				_,
CAS	43	41	32	55
CSE	72	63	109	122
WSOM	4	3	4	-
MSASS	1	1	-	52
LAW	-	-	-	8
DENT	35	29	17	18
NURS	5	6	5	8
CSOM	138	160	167	171
Non-Degree	95	118	119	121
TOTAL PART-TIME	393	421	453	555
TOTAL FULL-TIME STUDENTS	9,810	10,184	10,370	10,446
TOTAL PART-TIME STUDENTS	961	1,087	1,244	1,600
TOTAL STUDENT HEAD COUNT	10,771	11,271	11,614	12,046

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# TUITION RATES Full-Time

2015 2017		
2015 2016 2017	2018	from 2017
Undergraduate \$42,766 \$44,156 \$45,592 <b>\$</b>	\$47,074	3.25%
Graduate 39,842 41,137 42,576	43,854	3.00%
MS Engineering Management 42,770 44,160 44,160	44,160	0.00%
Management - Full time MBA 44,950 37,500 38,250	39,390	2.98%
Management - Executive MBA 44,000 44,000 44,880	46,226	3.00%
Management - MS Management 49,000 49,980 50,970	52,500	3.00%
Management - MS Operations Research 51,870 51,870 52,923	54,522	3.02%
Management - MSM - Healthcare 28,050 28,050 28,610	33,728	17.89%
Management - MSM - Business Analytics N/A 47,500 47,500	48,924	3.00%
Management - Master of Accountancy 43,200 43,200 44,064	38,400	-12.85%
Management - MPOD 49,000 49,000 49,900	51,400	3.01%
Management - DM/PhD/DSS 50,000 50,000 50,000	50,000	0.00%
MSASS - Graduate 39,950 41,550 42,570	43,500	2.18%
Law - JD 47,600 48,600 49,500	50,500	2.02%
Law - Master in Patent Practice N/A N/A 35,000	35,500	1.43%
Law - Master in Financial Integrity N/A N/A 41,320	42,080	1.84%
Dental Medicine - DMD 59,840 62,235 64,660	67,180	3.90%
Dental Medicine - Graduate 49,540 51,275 53,070	54,930	3.50%
Nursing - Professional 43,643 45,384 46,860	48,254	2.97%
Medicine - MD 55,370 57,475 59,346	61,420	3.49%
Medicine - MS Anesthesia 42,795 44,185 45,732	47,330	3.49%
Medicine - MS Physician Assistant Studies (Summer 2016 Cohort) N/A N/A 23,428	23,428	0.00%
Medicine - MS Physician Assistant Studies (Summer 2017 Cohort) N/A N/A N/A	24,140	N/A

Part-time rates may be found on the Bursar's Office website:

http://www.case.edu/studentaccounts/

## **BOARD RATES**

Per academic year	2	015 20	16	2017	2018	% Increase from 2017
17 meal swipes + \$150 in CaseCash/week	\$ 5,6	512 \$ 5,79	2 \$	5,980	\$ 6,174	3.25%
19 meal swipes + \$75 in CaseCash/week	5,6	546 5,83	0	6,018	6,214	3.25%
Unlimited meal swipes + \$50 in CaseCash/week	1	N/A N/	Ά	N/A	6,512	N/A
200 meal swipes/semester	5,6	512 5,79	2	5,980	N/A	N/A
14 Kosher meal swipes/week	5,8	328 5,99	8	6,192	6,394	3.25%
10 Kosher meal swipes/week	5,	182 5,35	0	5,524	5,704	3.25%
14 meal swipes + \$200 CaseCash/week	5,3	390 5,56	4	5,744	5,930	3.25%
10 meal swipes + \$250 CaseCash/week	5,2	264 5,43	4	5,610	5,792	3.25%
100 meal swipes/semester	3,4	100 3,51	0	3,624	N/A	N/A
7 meal swipes/week	3,4	100 3,51	0	3,624	N/A	N/A
5 meal swipes + \$150 CaseCash/week	ſ	N/A N/	Ά	N/A	3,040	N/A
7 meal swipes + \$100 CaseCash/week	ī	N/A N/	Ά	N/A	4,280	N/A
10 meal swipes + \$50 CaseCash/week	Ī	N/A N/	Ά	N/A	5,344	N/A

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# **ROOM RATES**

Per academic year

r er dedderme year					% Increase
	2015	2016	2017	2018	from 2018
First and Second-Year Students					
North Residential Village					
Double/Triple	\$ 7,730	\$ 8,020	\$ 8,280	\$ 8,570	3.50%
Single	8,720	9,050	9,344	9,770	4.56%
South Residential Village					
Single	8,840	9,170	9,468	9,770	3.19%
Tippit/Staley House Suites					
Single	9,340	9,680	9,994	10,100	1.06%
<u>Greek</u>					
Single	\$ 8,840	\$ 9,170	9,468	9,770	3.19%
Double/Triple/Quad	7,730	8,020	8,280	8,570	3.50%
Upper-Class Student Housing					
Village @ 115 Apartments					
1 bedroom	\$11,410	\$11,830	\$ 12,214	\$12,130	-0.70%
2 and 3 bedroom	10,930	11,330	11,698	11,940	2.07%
4 and 5 bedroom	10,650	11,050	11,410	11,730	2.81%
6 and 7 bedroom	10,310	10,700	11,048	11,010	-0.34%
9 bedroom	10,090	10,470	10,810	11,010	1.85%
The Triangle					
Studio/1 bedroom Single	\$11,410	\$11,410	\$ 11,780	\$12,130	2.97%
1 bedroom Double	9,880	9,900	10,222	10,290	0.63%
2 bedroom Double	10,930	11,330	11,968	11,940	2.07%
2 bedroom Quad	9,700	9,900	10,222	10,290	0.63%
New Residence Hall					
1 bedroom	\$ -	\$11,410	\$ 11,780	\$12,130	2.97%
2 and 3 bedroom	-	11,000	11,358	11,730	3.28%
4 bedroom	-	10,800	11,150	11,480	2.90%
2 bedroom Townhouse	-	12,000	12,390	12,760	2.99%

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# **REVENUE AND EXPENSE ALLOCATION PRACTICES**

In thousands of dollars, unless otherwise noted

Case Western Reserve University (The "University") operates under a decentralized structure with the philosophy that each management center is responsible for the planning and implementation of academic programs, revenue development and expense management. This concept is implemented with all revenue, except Undergraduate tuition revenue, and direct expense flowing to their respective management center. Because not all revenue or expense is directly developed by a school, allocation rules assign certain revenue and indirect expense for support services. The operating principle guiding these rules is that they fairly assign revenue or expense as a proxy for actual direct generation of revenue or occurrence of expense.

#### **REVENUE ASSIGNED**

#### **Tuition**

Graduate and Professional Tuition is assigned to the schools in which the student is registered as a degree student. Special joint programs among schools may have specific rules for tuition sharing, e.g. joint JD/MBA.

Undergraduate Tuition is assigned to those schools that teach undergraduates, primarily the College of Arts and Sciences, the Case School of Engineering, and Weatherhead School of Management. SAGES tuition is distributed to the schools teaching those courses. Tuition revenue, net of unfunded financial aid, is distributed among the schools as follows: 85% is assigned based upon the proportion of undergraduate student credit hours taught by each school in 2015 and 2016; the remaining 15% is assigned based upon the proportion of baccalaureate degrees awarded in 2015 and 2016.

Undergraduate tuition assignment is based on: 4,970 FTE students, average for the academic year 29.9 credit hours/student 1,300 first-year students

Total UG Tuition Distribution	\$	119,453
Degrees Granted Distribution		17,918
SAGES Credit Hour Distribution		8,689
Regular Credit Hour Distribution	\$	92,846
UG Tuition Distributed to Schools	\$ <i>'</i>	119,453
Less: Unfunded Student Aid		(98,146)
Less: Contingency		-
Undergraduate Tuition Revenue	\$	217,599

<sup>\* 100%</sup> assigned to UGEN

Undergraduate tuition revenue is distributed using the average credit hours taught by the management center in 2015 and 2016 to calculate the percentage distribution. The degrees granted percentage is an average of 2015 and 2016. The data used to generate these averages is available on the Office of Budget and Financial Planning website: case.edu/financialplanning/operating-budget

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		Regular edit Hour stribution		SAGES Credit Hour Distribution	Dis	Degrees Granted tribution	Dis	Total Tuition stribution
CAS	\$	50,644	\$	3,538	\$	8,902	\$	63,084
CSE		24,593		902		6,046		31,541
WSOM		9,831		422		1,591		11,844
MSASS		205		-		-		205
LAW		3		77		-		80
DENT		-		-		-		-
NURS		4,431		359		1,379		6,169
CSOM		3,139		38		-		3,177
UGEN		-		3,353		-		3,353
TOTAL	\$	92,846	\$	8,689	\$	17,918	\$	119,453
Unfunded Aid								98,146
Contingency								-
TOTAL UNDER	GRA	DUATE TUI	TION	REVENUE			\$	217,599

#### **Endowment**

Endowment funds are classified as belonging to a school or University General, and largely pooled for investment purposes. The amount or payout rate made available from the pool to operations each year is approved by the Trustees and considers not only current operational needs, but also long-term interests of intergenerational equity for future endowment beneficiaries. For 2018, the payout rate for the current year spending pool allocation is 4.75%. In addition, the Trustees approved a continuing supplemental distribution of \$6.0 million. Endowment revenue is allocated based on the market value of funds as of June 30, 2016. Revenue from new gifts and/or additions to existing gifts will be allocated one year after receipt. The revenue from a small number of endowment funds jointly shared by the schools teaching undergraduates is assigned based upon undergraduate credit hours taught. Funds Held by Others (FHBO) and Un-pooled funds are managed outside the University's pooled investment and are not considered in the spending allocation. Income generated by FHBO and Un-pooled funds is sent to the University, then distributed to the appropriate management center(s).

								ļ	Less	s: Unusea		
	Cur	rent Year		Prior Year					Cur	rent Year		
	Α	Illocation		Income *		FHBO	Ur	-pooled		Income		Total
CAS	\$	11,128	\$	1,638	\$	2,839	\$	-	\$	(414)	>	15,191
CSE		8,121		786		228		40		(368)		8,807
WSOM		3,106		2,626		-		1,661		(1,062)		6,331
MSASS		2,127		319		-		-		(144)		2,302
LAW		3,505		655		576		150		-		4,886
DENT		576		162		-		-		(76)		662
NURS		3,451		580		-		-		(82)		3,949
CSOM		15,784		3,194		8,903		-		(824)		27,057
UGEN		11,126		6,510		1,717		-		(5,730)		13,623
TOTAL	\$	58,924	\$	16,470	\$	14,263	\$	1,851	\$	(8,700)	\$	82,808
Suppleme	ntal D	istributio	n - C	ampaign an	d g	eneral sup	port					6,000
TOTAL EN	DOW	MENT REV	'ENU	JE	·						\$	88,808

<sup>\*</sup> Includes temporarily restricted, funds functioning as endowments and board-designated funds for LAW.

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#### **Other Revenue**

All other revenue is developed directly by the schools' efforts and the schools receive full credit for sums received. Revenue generated for the University as a whole is attributed to University General. Revenue shown as restricted is only to be used by a particular school or for a particular purpose. Restricted revenue (restricted endowment, research and training grants, and restricted gifts) supports "funded" expense. In these instances, revenue is recognized as the matching expense is incurred. All other revenue is unrestricted and flows directly to the management center that generated the revenue. This revenue is recorded when received and supports a school's unrestricted and "indirect" expense.

#### INDIRECT EXPENSE ASSIGNED

Each school incurs operating expense that appears in the budget as "Direct Expense." These expenditures include faculty, staff and student salaries, fringe benefits, graduate and professional student aid, and non-salary expense. In addition, each school is allocated a share of the expense to provide central and support services. These expenditures are categorized as Library, Student Services, Plant Services, Information Technology Services and University Services and are recorded in each budget summary as indirect expense.

## Library

Library includes the operation of the University Library, Health Science Library, Law Library, and the MSASS Library. 75% of the University Library expense is distributed to the core colleges – CAS, CSE, WSOM and a small portion to NURS to recognize support of the BSN program. The remaining 25% is distributed to the other schools. 75% of the Health Science Library expense is distributed to CSOM, DENT, and NURS, with 25% assigned to the other schools. MSASS supports 75% of its Library with the balance distributed to the other schools. LAW pays 100% of its own Library's expense; however, its share of the other Library expense is calculated without the inclusion of estimated materials expense in those Libraries because LAW covers the full expense for its own extensive materials collection. The allocation uses un-weighted student, faculty, and staff counts.

The data used to determine each Library expense is available on the Office of Budget and Financial Planning website: case.edu/financialplanning/operating-budget

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	U	niversity Library		Health Science Library	MSASS Library	Law Library	A	Total Library Ilocation	,
CAS	\$		\$	249	\$ 43	\$ -	\$	3,399	_
CSE		1,961		157	27	-		2,145	
WSOM		1,439		115	20	_		1,574	
MSASS		213		38	388	_		639	
LAW		140		55	8	2,551		2,754	*
DENT		231		232	7	_		470	
NURS		478		266	11	_		755	
CSOM		1,416		1,420	43	_		2,879	
UGEN		_		-	86	_		86	
TOTAL		8,985		2,532	633	2,551	\$	14,701	_
Unallocated Librar	у Ехр	ense (100º	% to	UGEN):					_
Endowment Supp	oort							1,180	
<b>Revenue Offsets</b>								523	
UGEN Strategic S	aving:	S						(253)	)
TOTAL LIBRARY	\$	8,985	\$	2,532	\$ 633	\$ 2,551	\$	16,151	

<sup>\*</sup> Law School contribution to other libraries is calculated using the non-materials portion of library budgets.

#### **Student Services**

Student Services include the expense associated with the following operations: Enrollment Management, Undergraduate Studies, Financial Aid, Registrar, Student Affairs, Career Planning, Educational Support Services, Thwing Center, International Students, Education Abroad, Minority Programs, Physical Education and Athletics, UCITE, SOURCE and the Dean of Graduate Studies. The expense associated with the SAGES program (net of the tuition generated by non-school based lecturers) is included in this category and is allocated on the basis of SAGES credit hours taught.

Most Student Services expense is assigned on the basis of the students benefiting from the program or service. Several programs are believed to have an overall University purpose and are assigned using the two-year average direct expense methodology. The student numbers used in the assignment are an average of the 2015 and 2016 enrollment.

The Student Services expense for each management center is determined by student and faculty/staff head count. The data used to determine each Student Service expense is available on the Office of Budget and Financial Planning website: case.edu/financialplanning/operating-budget

							Total
	<b>Jndergraduate</b>	Undergraduate	Graduate	Graduate	Professional	Professional	Head
	FTE *	Headcount*	Full-Time	Part-Time	Full-Time	Part-Time	Count
CAS	2,684	2,730	511	37	_	-	3,278
CSE	1,299	1,321	546	102	64	2	2,035
WSO	M 490	499	72	4	695	278	1,548
MSA	SS 9	9	38	1	494	81	623
LAW	4	5	-	-	505	13	523
DEN	Γ 1	1	111	-	297	-	409
NUR	S 272	276	47	5	214	223	765
CSOI	M 132	134	839	163	875	-	2,011
UGE	N 158	161	-	-	-	-	161
TOT	AL 5,049	5,136	2,164	312	3,144	597	11,353

<sup>\*</sup>Percentage distribution for undergraduate full-time equivalency (FTE) and headcount uses two years' of credit hour data and is equal to the 2018 percentage distribution for net undergraduate tuition in schools. Graduate and Professional numbers are based on the Fall Semester enrollment statistics.

## 2018 Student Services Expense Assigned, by Allocation Methodology:

					Gr	aduate	Gra	duate/							١	Weighted		
			St	udent	S	tudent	Profe	ssional					Fa	culty/		Average		
Unde	rgr	aduate		Head		Head		Head	ι	<b>Jniversity</b>				Staff		Student		
-		FTE		Count		Count		Count		Services	S	AGES		Count	Н	eadcount		Total
CAS	\$	7,296	\$	929	\$	288	\$	60	ζ	\$ 41	\$	37	\$	55	\$	530	\$	9,236
CSE		3,530		567		342		74		40		9		44		304		4,910
WSOM		1,331		439		40		115		24		4		22		207		2,182
MSASS		25		121		20		46		12		=		17		50		291
LAW		12		148		-		56		16		1		13		61		307
DENT		3		115		59		45		15		=		26		48		311
NURS		739		218		28		53		11		4		20		104		1,177
CSOM		357		545		529		196		165		-		233		185		2,210
UGEN		431		46		-		-		-		35		-		28		540
TOTAL	\$ 1	13,724	\$:	3,128	\$	1,306	\$	645	Ş	\$ 324	\$	90	\$	430	\$	1,517	\$2	21,164
Unalloca	ted	Student	: Se	ervices	(10	0% to U	GEN)*											6,765
TOTAL	TOTAL STUDENT SERVICES \$27,929																	

<sup>\*</sup>Includes 100% of the UGEN Strategic Savings Plan.

Note: Graduate and Professional numbers are based on the Fall Semester enrollment statistics.

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## **Plant Services**

Plant Services include the expense for utilities (electricity, steam/gas, water/sewer, chilled water, and other services) and plant operations (custodial, building maintenance, security, and environmental health and safety). Utilities expense is assigned based on a weighted utilities rate. The rate is adjusted for the budget year to account for estimated changes in utility rates. An adjusted cost per square foot for utilities is calculated and multiplied by the gross square footage in each building.

Non-utility expense is assigned based upon the average remaining operating cost for all academic buildings in the University. The average cost per square foot is multiplied by the number of gross square feet assigned to each school or function. Utility and non-utility expense for parts of buildings used for indirect or support services (e.g. libraries, student services, or University administrative services), are first allocated to the support service and then reallocated through the appropriate basis.

## Plant Services costs are distributed using ten separate allocation methodologies:

Category	Allocation Methodology
Direct Plant	Utilities and Space Charges
Administrative Space	University Service (Two-Year Average Direct Expense)
University Library	Total University Library Allocation
Health Science Library	Total Health Science Library Allocation
Student Services	Student Service Allocation Excluding Physical Education and SAGES Allocation
University Center	Total Headcount
Athletic Space	Total Physical Education Space Allocation
Shared Classroom	Undergraduate FTE Ratio
SAGES	Two-Year Average SAGES Credit Hours Taught
Waste Removal	Fixed Amount

#### **Plant Services Allocation:**

			Total			Health
	Square	% <b>of</b>	Direct	Administrative	University	Science
	Footage	Total	Plant	Space	Library	Library
CAS	591,143	19.3% \$	8,226	\$ 750	\$ 728 \$	154
CSE	598,890	19.6%	9,020	741	396	84
WSOM	186,872	6.1%	2,470	444	292	62
MSASS	63,840	2.1%	838	222	46	22
LAW	122,013	4.0%	1,565	304	29	13
DENT	154,952	5.1%	2,490	278	51	130
NURS	81,998	2.7%	1,299	210	107	150
CSOM	1,257,158	41.1%	25,718	3,054	306	767
UGEN	<del>-</del>	0.0%	-	=	-	-
TOTAL	3,056,866	100.0% \$	51,626	\$ 6,003	\$ 1,955 \$	1,382

								Waste		
		Student	U	niversity	Athletic	Shared	SAGES	Removal	To	otal Plant
		Services		Center	Space	Classroom	Allocation	(Fixed)	Α	llocation
CAS	\$	651	\$	382	\$ 1,316	\$ 326	\$ 43	\$ 46	\$	12,622
CSE		349		241	682	163	11	46		11,733
WSOM		153		177	323	61	5	-		3,987
MSASS		20		58	50	1	-	-		1,257
LAW		20		64	52	1	1	-		2,049
DENT		21		63	51	-	-	-		3,084
NURS		81		95	178	33	4	-		2,157
CSOM		150		384	369	17	-	373		31,138
UGEN		36		16	73	17	41	(465)		(282)
TOTAL	\$	1,481	\$	1,480	\$ 3,094	\$ 619	\$ 105	\$ -	\$	67,745
Unalloca	ated	Plant (1009	% to	UGEN)*						(3,836)
TOTAL	PLA	NT							\$	63,909

<sup>\*</sup> Includes 100% of the UGEN Strategic Savings Plan.

The Plant Services expense for each school or area is determined by each building's utilities rate and square footage. Utility expense is assigned based on a weighted utilities rate. The estimated annual expense is assigned based on square footage. The cost for Plant Services other than utilities is \$9.471 per gross square foot. This expense is assigned based upon square footage. The data used to determine each total is available on the Office of Budget and Financial Planning website: case.edu/financialplanning/operating-budget

#### Information Technology Services (ITS)

Information Technology Services include the expense associated with establishing, maintaining, and providing services through the campus network, central information processing, research and academic computing, as well as the operations of the ITS division and the ERP Finance office.

ITS expense is separated into four cost pools, each with its own distribution formula. The first pool, **Core Technology**, covers core network and infrastructure equipment, wiring and maintenance. It includes the debt service related to the deployment of this technology and is distributed on a square footage allocation, including a school's share of indirect space such as Library and Student Services space.

The Instructional component of the ITS budget is allocated using the two-year average student count. It includes support for academic technologies including Blackboard and Courseware lecture capture, the Student Information System, online learning programs and MOOCs, Active Learning Faculty Fellows, instructional design and other curriculum support. This component also includes the design, upgrade and operation of Technology Enhanced Classrooms and Active Learning Spaces, as well as the related debt service.

The expense associated with **Core Administrative** systems includes providing enterprise applications such as the HCM system, ERP Financial systems, Web Content Management, Identity Management and the software center. This component is distributed using the University Services distribution (a percentage of direct expense) and also includes related debt service on ERP system upgrades.

The remaining cost pool, referred to as **Infrastructure**, covers basic technology services including security, internet, email, servers, storage, voice and video communications, Help Desk and other network services. These services also include the support of research computing systems such as the High Performance Computing Cluster and the Secured Research Environment, as well as the related debt service. This expense is distributed using a faculty/staff/student count and utilizes the same counts used for the Library distribution.

The data used to determine each component of ITS expense is available on the Office of Budget and Financial Planning website: case.edu/financialplanning/operating-budget

## Information Technology Costs Assigned, by cost pool:

		Core								Information
		Technology		Instructional	A	dministrative		Infrastructure		Services
CAS	\$	527	\$	1,259	\$	728	\$	4,221	\$	6,735
CSE		499		769		720		2,687		4,675
WSOM		181		527		431		1,754		2,893
MSASS		61		149		215		602		1,027
LAW		105		199		295		728		1,327
DENT		131		159		270		703		1,263
NURS		83		239		204		887		1,413
CSOM		1,087		749		2,965		4,437		9,238
UGEN		2		62		-		182		246
TOTAL	\$	2,676	\$	4,112	\$	5,828	\$	16,201	\$	28,817
UGEN Stra	ategio	Savings Plan	(100	0% to UGEN)						1,530
TOTAL INFORMATION TECHNOLOGY SERVICES \$										30,347

## **University Services**

University Services include the general administrative expense associated with the following operations: Office of the President, Office of the Provost, International Affairs, Division of Finance, Office of Administration, Development and University Relations, Planning and Institutional Research, General Counsel, Technology Transfer and Research Administration and the Office of Inclusion, Diversity and Equal Opportunity. In addition, insurance expense, auditing, and other expense general to the operations of the University and not related specifically to programs of a particular school or function are charged in University Services to be allocated using the percentage of direct expense methodology. A two-year average, using the second and third years preceding the budget year, is used in the calculation; e.g. for Budget 2018, the average direct expense for 2015 and 2016. It should be noted that for this calculation, R&T expenditures based in the Cleveland Clinic Lerner College of Medicine (CCLCM), tuition expenditures associated with the CCLCM and expenditures related to CSOM off-campus locations have been deducted from the CSOM expense base. In addition, the cost of Dental kits purchased and re-sold to students has been deducted from the DENT expense base.

Certain University Services expense is not allocated to the schools because there are revenue streams that support the expense. This includes the portion of Development and University Relations expense covered by the supplemental distribution for campaign support.

University Services expense is allocated based on the percentage of direct expense averaged over a two-year period. Average direct expense data is available on the Office of Budget and Financial Planning website: case.edu/financialplanning/operating-budget

	Direct Expense (adjusted)							
						Average	% of	University
		2015		2016		2015-2016	Total	Services
CAS	\$	72,128	\$	72,599	\$	72,364	12.5%	\$ 5,456
CSE		69,717		73,274		71,496	12.4%	5,391
WSOM		41,538		44,045		42,792	7.4%	3,227
MSASS		20,596		22,152		21,374	3.7%	1,612
LAW		29,049		29,568		29,309	5.1%	2,210
DENT		26,410		27,172		26,791	4.6%	2,020
NURS		19,566		20,902		20,234	3.5%	1,526
CSOM		293,871		294,978		294,425	50.9%	22,202
UGEN		-		-		=	0.0%	<del>-</del>
TOTAL	\$	572,875	\$	584,690	\$	578,783	100.0%	\$ 43,644
Unallocated University Services (100% to UGEN)*								19,832
TOTAL UNIVERSITY SERVICES								\$ 63,476

<sup>\*</sup> Includes 100% of the UGEN Strategic Savings Plan.

## **USE OF RETAINED SURPLUSES**

Schools and auxiliaries are permitted to retain the excess of revenue over expense in a reserve account. Expenditures against the reserve account require the approval of the Provost and Chief Financial Officer. As all schools and auxiliaries are expected to operate in a financial equilibrium over the long run, current year losses must be charged against the reserve account.

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