

**Ohio**

**Department  
of Insurance**

Mike DeWine, *Governor* | Jon Husted, *Lt. Governor* | Jillian Froment, *Director*

**Welcome to  
Medicare**



- Premier, federally funded program for Medicare education in Ohio
- Provides free, unbiased, objective Medicare information and counseling services
  - Counselors available at 1-800-686-1578
  - [Oshiipmail@insurance.ohio.gov](mailto:Oshiipmail@insurance.ohio.gov)
- Partners with community groups to provide local, personalized counseling services

# What is Medicare?

Federal health insurance program administered by the Centers for Medicare and Medicaid Services (CMS) for those who are:

1. 65 and older
2. any age and Disabled
3. diagnosed with End Stage Renal Disease (ESRD)

## Option 1

### Original Medicare

Part A and Part B

+

### Secondary Insurance

GHI, MedSup, or Medicaid

+

### Rx Coverage

Part D or GHI

# OR

## Option 2

### Medicare Advantage

(Part C)

1. Hospitalization,
2. Medical
3. Rx (MA-PD)

# Applying for Medicare

- Enrollment automatic if you get Social Security or Railroad Retirement benefits prior to Medicare eligibility
- All others must apply with Social Security (or Railroad Retirement) during their **7 month Initial Enrollment Period (IEP)**
  - 3 months before your 65<sup>th</sup> birthday
  - Month of your 65<sup>th</sup> birthday
  - 3 months after your 65<sup>th</sup> birthday

# Applying for Medicare

- Apply for Part A and B at [ssa.gov/benefits/medicare](https://ssa.gov/benefits/medicare)  
OR
- Contact Social Security office and schedule an appointment

## Coronavirus (COVID-19) Update

Social Security offices are closed until further notice.

Contact Social Security at **1-800-772-1213**

Mon-Fri 8:00am to 5:30pm

Hearing impaired toll-free TTY number **1-800-325-0778**

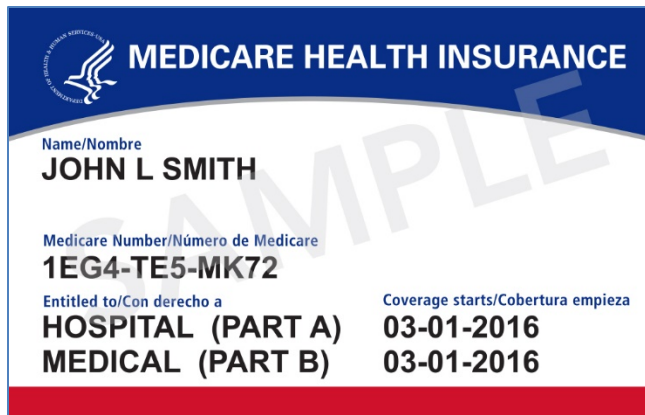


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# Special Enrollment Period

- If you are covered under your (or your spouse's) **current** employer group health plan, you may delay enrollment into Medicare Part A & B.
- You can then sign up later for Part A & B:
  - Anytime you're still covered by the group health plan
  - During the 8 month period that begins the month after employment ends or the coverage ends, whichever happens first

Read more about this SEP and other SSA updates [here](#)



## Part A- Hospital

- Inpatient Hospitalization
- Skilled Nursing Facilities
- Home Health Care
- Hospice

- ❖ Medicare was never intended to pay 100% of health care costs
- ❖ Medicare does not cover non-medically necessary services or care outside the USA in most cases

## Part B- Medical

- Outpatient services
- Doctors/Providers
- Preventive Benefits
- Durable Medical Equipment

# Medicare Preventive Benefits

- Screening tests and procedures
- No out-of-pocket costs for most preventive benefits
- Examples:
  - Flu, Pneumonia, Hepatitis B Vaccine
  - Welcome to Medicare & Annual Wellness Checks
  - Diabetes testing supplies
- Complete list at [www.medicare.gov](http://www.medicare.gov) or Medicare & You Handbook



# 2020 Medicare Amounts

## Part A

- Monthly Premium \$0 for most
- Hospital Deductible  
\$1,408/benefit period
- Hospital Copays  
\$352/day, days 61-90  
\$704/day, days 91-150  
(Lifetime Reserve Days)
- Skilled Nursing Copay  
\$176.00/day, days 21-100

## Part B

- Monthly Premium \$144.60
  - Premium may be income based
  - Late enrollees may incur a 10% penalty for each year of delay
- Annual Deductible \$198
- Copayments generally 20% of Medicare Approved Amount

Use [MyMedicare.gov](https://www.medicare.gov) to see all your Medicare claims!

# 2020 Medicare Savings Programs (MSP)

- Pay Part B Premium
  - QMB pays Part A & B coinsurance & deductibles
- Income less than
  - \$1,456/month- single
  - \$1,960/month- married
- Resources less than
  - \$7,860- single
  - \$11,800- married

Call OSHIP or local Jobs & Family Services  
Office for application

# Secondary Insurance

**Original Medicare**

Part A and Part B

+

**Secondary Insurance**

GHI, MedSup, or Medicaid

- **Group Health Insurance (GHI)**
  - Insurance from a former employer or union that supplements Medicare
- **Medicaid**
  - Assistance for those with limited income and resources
  - Medicare Savings Programs
- **Medicare Supplemental Insurance**
  - Private insurance that coordinates with Original Medicare
  - Also called Medigap or MedSup

# Medicare Supplement Insurance

- Plans are standardized
  - All companies sell same plans (A,B,\*C,D,\*F,G,K,L,M,N)
  - Plan premiums vary between companies
- No Network
- Pay only after Original Medicare (Parts A & B)
  - Little or no out-of-pocket cost after monthly premium
- Guaranteed Issue
  - Open Enrollment- 6 months beginning with Part B effective date at age 65 or older
  - Special Circumstances- typically 63 days after loss of coverage

# Medicare Supplement Changes

- Those 65 or eligible for Medicare before January 1, 2020:
  - All Med Sup plan options available
  - If enrolled in Plans C or F, you can keep the plan
  - May purchase plan C or F (high deductible F) after 1/1/2020
- Those 65 or eligible for Medicare after January 1, 2020:
  - Cannot purchase Plans C or F (high deductible F)
  - Creates a new Plan G High Deductible
  - All other plans remain the same

# Medicare 101

**Original Medicare**  
Part A and Part B

+

**Secondary Insurance**  
GHI, MedSup, or Medicaid

+

**RX Coverage**  
Part D or GHI

**1. Primary Coverage**

**2. Secondary Coverage**

**3. Prescription Drug Coverage**

# Medicare Part D

- Medicare's Prescription Drug Coverage
  - Offered by private companies that contract with Medicare
  - Available two ways
    - Stand Alone Prescription Drug Plans (PDPs)
    - Available through Medicare Advantage Plans (MAPDs)
  - Initial enrollment is the same as Part B
- ALL people with Medicare can get Part D
  - May not need Part D if you have creditable coverage
- Open Enrollment **October 15<sup>th</sup>- December 7<sup>th</sup>**
  - Coverage begins January 1
  - Special enrollment times based on circumstance
- Review plans annually with OSHIIP or [www.medicare.gov](http://www.medicare.gov)

# Part D Costs in 2020

- **Monthly Premiums** - 28 Ohio plans from \$13 to \$81
- **Annual Deductible** - \$0-\$435
- **Copays or coinsurance** - 25% or flat amount
- **Catastrophic Coverage** - 5% coinsurance if eligible

## Things to Consider

- All 28 plans have a different cost structure and formulary
- Costs based on **your** individual drug needs and change annually
- Review the Explanation of Benefits notice you receive
- Late enrollees may incur a 1% penalty for each month of delay



# Review Drug Plans Each Year!

## (3 C's of PDPs)

- Convenience
  - Network & Preferred Pharmacies
  - Mail Order Option
- Coverage
  - All plans have a different formulary
  - Take the formulary with you when seeing your physicians
- Cost
  - Know all possible costs!

Compare annually at [www.medicare.gov](http://www.medicare.gov)

# Medicare.gov

**Medicare.gov**  
The Official U.S. Government Site for Medicare

type search term here


[Sign Up / Change Plans](#) [Your Medicare Costs](#) [What Medicare Covers](#) [Drug Coverage \(Part D\)](#) [Supplements & Other Insurance](#) [Claims & Appeals](#) [Manage Your Health](#) [Forms, Help, & Resources](#)





## Get the most from your Medicare


[Get Started with Medicare](#) [Log In/Create Account](#)

See how Medicare is responding to Coronavirus [Learn more](#)

  
2020 Costs  
See basic costs

  
Find care  
Search all providers & facilities

  
What's covered?  
Check covered items & services

  
Find plans  
Find 2020 health & drug plans

# MyMedicare.gov

Medicare.gov

Log in

## Find a Medicare plan

You can shop here for **drug plans (Part D)** and **Medicare Advantage Plans**.

[Log in or Create Account](#)

[Continue without logging in](#)

### New to Medicare?

Learn about your options & enroll in a plan.

[Learn more about options](#)

### Qualify for a Special Enrollment Period?

Log in or create account to change your 2020 coverage.

[Log in or Create Account](#)

[Continue without logging in](#)



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# 2020 Low Income Subsidy (Extra Help with Prescription Drug Costs)

- Reduced or NO Premium
- Reduced or NO Deductible
- No more than 15% copays

Income:

single- \$1,615

married- \$2,175

Resources:

single- \$14,610

married- \$29,160

# Medicare Options

## Option 1

**Original Medicare**  
Part A and Part B

+

**Secondary Insurance**  
GHI, MedSup, or Medicaid

+

**RX Coverage**  
Part D or GHI

**OR**

## Option 2

**Medicare Advantage (Part C)**  
1. Hospitalization,  
2. Medical  
3. Rx (MA-PD)

# Medicare Advantage

- Available to those
  - enrolled in Part A & B
  - That live within the plan's service area (county)
  - No age or medical restrictions
    - Except ESRD
- Alternative to Original Medicare
  - Offered by private companies to replace Original Medicare
  - Plans types
    - HMO (Health Maintenance Organization)
    - PPO (Preferred Provider Organization)
  - Most plans include Part D benefit (MAPD)
  - Enrollees pay Part B premium and any other applicable costs
  - Networks, Premiums and Copays vary by plan

# Medicare Advantage

- Initial Enrollment Period
  - 7 Months surrounding Medicare eligibility
- Open Enrollment **October 15<sup>th</sup>- December 7<sup>th</sup>**
  - Coverage begins January 1
  - Other enrollment times based on circumstances
- MA Open Enrollment Period **January 1<sup>st</sup> - March 31<sup>st</sup>**
  - Switch MA plans
  - Drop MA Plan and return to original Medicare
  - Coverage begins first of month after you enroll

\*Must be in a MA plan on Jan. 1 to use this enrollment period.

\*Can't use enrollment period to pick up Part D for the first time.

# Moving Between Options

- Supplement to Medicare Advantage
  - Guaranteed Issue anytime enrollment is open
- Supplement to Supplement
  - No Guaranteed Issue
  - Can try anytime
    - no annual open enrollment period
- Medicare Advantage to Medicare Advantage
  - Guaranteed Issue anytime enrollment is open
- Medicare Advantage to Supplement
  - No Guaranteed Issue
  - Unless in a Special Enrollment Period



# At a Glance

	Medicare Supplement	Medicare Advantage
Cost	<ul style="list-style-type: none"> <li>• Part B Premium</li> <li>• Higher plan premium</li> <li>• \$150-\$200+ monthly</li> <li>• Little or no out of pocket cost when used</li> </ul>	<ul style="list-style-type: none"> <li>• Part B Premium</li> <li>• Lower plan premium</li> <li>• \$0-\$100/month</li> <li>• Charged out of pocket cost as plan is used</li> </ul>
Provider Choice	<ul style="list-style-type: none"> <li>• Any provider that accepts Medicare</li> <li>• May have foreign travel emergency coverage</li> </ul>	<ul style="list-style-type: none"> <li>• Plan will have a provider network. Cost will be higher out of network</li> <li>• Check with plan for travel restrictions</li> </ul>
Considerations	<ul style="list-style-type: none"> <li>• Important to use any provider without network restrictions</li> <li>• Can afford higher monthly premiums</li> </ul>	<ul style="list-style-type: none"> <li>• Willing to use network of providers</li> <li>• May have added benefits (vision, dental, hearing, fitness, etc.)</li> </ul>
Drug Coverage Included?	<ul style="list-style-type: none"> <li>• No</li> <li>• Need to purchase separate Part D Plan</li> </ul>	<ul style="list-style-type: none"> <li>• Yes</li> <li>• Some plans available without drug coverage</li> </ul>

# Know Your Options!

## Option 1

### Original Medicare

Part A and Part B

+

### Secondary Insurance

GHI, MedSup, or Medicaid

+

### RX Coverage

Part D or GHI

# OR

## Option 2

### Medicare

### Advantage

(Part C)

1. Hospitalization,
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# Protect Yourself From Unscrupulous Sales Practices

- The following sales tactics are prohibited:
  - Door to Door Sales
  - Giving out cash gifts or gifts exceeding \$15
  - High Pressure Sales Tactics
  - Misrepresenting a plan or giving incomplete information
  - Representing themselves as Medicare
- If you feel you have been victimized by an agent or a company
  - Get as much information as possible
    - Agents card, including name, address, phone
    - Company and plan information
  - Report the incident to the Ohio Dept. of Insurance at:
    - **1-877-727-6427** Healthcare Exchange Reports
    - **1-800-686-1527** All Other Reports

United States<sup>®</sup>  
**Census  
2020**

**BE COUNTED**  
 **Ohio**

*The success of the Ohio 2020 Census depends on everyone's participation.*

- ***It's easy***; the census asks questions about you and your household. You can submit your form online, over the phone, or through a paper version.
- ***It's safe***; all census responses are kept confidential and cannot be shared, even with law enforcement.
- ***It's important***; the 2020 Census sets the course for how much federal money will come to Ohio and local communities.

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# Any Questions?



1-800-686-1578

[www.insurance.ohio.gov](http://www.insurance.ohio.gov)

[Oshiipmail@insurance.ohio.gov](mailto:Oshiipmail@insurance.ohio.gov)



1-800-MEDICARE

[www.medicare.gov](http://www.medicare.gov)

[www.mymedicare.gov](http://www.mymedicare.gov)



1-800-772-1213

[www.socialsecurity.gov](http://www.socialsecurity.gov)

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