

Case Western Reserve University's Professional Development Center

June 2024 Training Highlight



Hard Skill Highlight: Negotiation

LinkedIn Learning: [Negotiation Skills](#)

LinkedIn Learning: [Negotiation Foundations](#)

LinkedIn Learning: [Strategic Negotiation](#)

LinkedIn Learning: [Negotiation Professional Certificate by American Negotiation Institute](#)

LinkedIn Learning: [Mindsets and Strategies for Negotiation Success](#)

LinkedIn Learning: [Building Skills to Become a Powerhouse Negotiator](#)



Soft Skill Highlight: Active Listening

LinkedIn Learning: [Active Listening: The Secret to Effective Communication](#)

LinkedIn Learning: [Improving Your Listening Skills](#)

LinkedIn Learning: [Effective Listening](#)

LinkedIn Learning: [Active Listening for Better Leadership Communication](#)

LinkedIn Learning: [Building Better Relationships through Listening and Validation](#)

LinkedIn Learning: [How to Be a Better Listener in a Remote Workplace](#)

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Training Access Instructions

Academic Impressions

- Login to your account at [Academic Impressions](#)
- Use your CWRU credentials (abc123 and password) to access member benefits
- Type in the name of the training you are interested in from the first page of this handout in the search bar
- Browse other Academic Impressions offerings by entering your desired area in the search box

Impact Solutions

- Visit [our website](#) for detailed information on IMPACT Solutions, CWRU's Employee Assistance Program, and to learn how to create your account
- For any questions on IMPACT Solutions, their services, or your eligibility, please contact askhr@case.edu

LinkedIn Learning

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