



# CASE

CASE WESTERN RESERVE UNIVERSITY

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## **CASE WESTERN RESERVE UNIVERSITY IS THE LEADER IN OHIO IN TECHNOLOGY TRANSFER SUCCESS, ACCORDING TO NATIONAL SURVEY**

### *Case lands in top 10 nationally*

CLEVELAND – Case Western Reserve University led Ohio universities, hospitals and research institutes by collecting \$29.4 million in licensing revenues over the last three years, almost more than all other institutions in Ohio combined, according to the recently released U.S. Licensing Survey for fiscal year 2005 by the Association of University Technology Managers (AUTM).

The 2005 results are the latest statistics available from AUTM.

According to the survey, Case ranks in the top 10 nationally with respect to the other 102 institutions whose research base is \$275 million or less:

- Number four in the number of university-based start-up companies
- Number six in gross licensing income
- Number six in invention disclosures received
- Number eight in cumulative licenses executed

And in the top 15 nationally:

- Number 11 in executed licenses
- Number 14 in licensing revenue as a percentage of research funding

Specific to Ohio colleges and universities participating in the survey, Case ranks:

- Number one in start-ups
- Number one in gross licensing revenue
- Number one in cumulative licenses executed
- Number one in executed licenses

“We are extremely proud of these results,” said Mark Coticchia, vice president for research and technology management at Case. “The university truly has world-class capability when it comes to

technology transfer. The results are also a tribute to the hard work of everyone at Case associated with the technology transfer program.”

In some additional good technology transfer news, Coticchia reports that the amount of industry-sponsored funding at Case has increased by 50 percent in the last five years. With the schools of engineering and medicine leading the way, Case received more than \$11 million out of a total of 123 awards from business and industry to conduct research in fiscal year 2006. Each industry-sponsored project is led by a university principal investigator (PI) who guides the research, shapes the resulting technology, and is responsible for the scientific coordination with the sponsoring company.

“We deliberately put in place five years ago a new strategy to attract more industry-sponsored our research,” said Coticchia, who arrived at Case in 2001. “The university has gone out of its way to be more business-friendly. Good, long-term relationships with industry results in new discoveries that benefit society. Our technology transfer efforts attract and retain faculty and help to increase our overall research funding. Our efforts are paying off.”

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#### **About Case Western Reserve University**

Case is among the nation's leading research institutions. Founded in 1826 and shaped by the unique merger of the Case Institute of Technology and Western Reserve University, Case is distinguished by its strengths in education, research, service, and experiential learning. Located in Cleveland, Case offers nationally recognized programs in the Arts and Sciences, Dental Medicine, Engineering, Law, Management, Medicine, Nursing, and Social Work. <http://www.case.edu>.