PURCHASING
NEW
COMMERCIAL
FURNITURE
CONTRACT

VS

RETAIL
**CONTRACT/ COMMERCIAL**

- 12 YEAR WARRANTY TYP.
- GREATER DURABILITY – MANUFACTURES OFFER CONTRACT QUALITY FABRICS AND FINISHES. INCLUDING: MOISTURE AND STAIN RESISTANT FABRICS (CRYPTON, AND RECYCLED CONTENT)
- MAY COST MORE $ UPFRONT BUT WILL LAST LONGER
- MORE OPTIONS: FABRICS, FINISHES
- ADDITIONAL FEATURES/ACCESSORIES: HIDDEN FASTENERS TO SECURE SEAT CUSHIONS, REMOVABLE COVERS (TRINITY “FACELIFT”), BARIATRIC SEATING (STEELCASE HEATHCARE)
- LOCAL DEALERS AND REPRESENTATIVES AVAILABLE FOR SERVICE CALLS AND REPLACEMENT PARTS
- PURCHASING A MORE DURABLE PRODUCT WILL PROVIDE THE OPPORTUNITY TO RE-UPHOLSER, REFINISH BEFORE HANDING DOWN FOR RE-USE

**RETAIL/ RESIDENTIAL**

- LIMITED WARRANTY, ONE YEAR, IF ANY
- NOT AS DURABLE
- MAY BE MORE COST EFFECTIVE INITIALLY BUT, NOT LAST AS LONG
- LIMITED OPTIONS ON FABRICS AND FINISHES
- NO ADDITIONAL FEATURES/ACCESSORIES TO PREVENT ADDITIONAL WEAR AND TEAR
- HELP OR SERVICING FURNITURE MAY BE LIMITED
- LESS OPPORTUNITY TO RE-USE. ONLY OPTION REMAINING IS TO DECOMMISSION
COMMERCIAL - TESTING AND SAFETY STANDARDS

In order for commercial furniture to receive a ANSI and BIFMA rating, it is put through a rigorous set of tests. These tests are meant to measure safety, performance and sustainability. Each piece of furniture and manufacturing facility must meet a strict set of standards before it can receive a ANSI or BIFMA rating. Testing is entirely volunteer and manufactures work very hard to meet these ratings.

Office furniture is awarded points in four categories that include: materials, energy and atmosphere, human and ecosystem health and social responsibility.

What is ANSI?

Founded in 1918 the American National Standards Institute (ANSI) works with organizations to create and manage voluntary national standards for products. The goal of ANSI is to enhance the global competitiveness of US business by facilitating the development of standards.

What is BIFMA?

The mission of the Business and Institutional Furniture Manufacturer’s Association (BIFMA) is to lead, advocate, inform and develop standards for the North American office and institutional furniture industry. BIFMA is a non for profit that develops voluntary product and industry standards that support safe, healthy and sustainable environments in the workplace.
CONTRACT MANUFACTURERS ON GROUP PURCHASING ORGANIZATIONS

CWRU BELONGS TO E&I, US COMMUNITIES, IUC, TCPN, NJPA, HPS

AGATI
Ais
Allermuir
Allsteel
American Seating
Andreu World
Arcadia
Claridge
Clarin
Clarus Glassboards
CFGroup (Falcon, Thonet, Shelby Williams, Howe)
Darran
Dauphin
David Edward

Davis
Egan
Emeco
Enwork
Exemplis (Sit on it & Ideon)
Global Furniture Group
Gunlocke
Haworth
Herman Miller
HBF
Hightower
Hon
Humanscale
Indiana Furniture

Inscape
Jasper
Jonti-Craft
Keilhauer
Knoll
Ki
Magnuson Group
Martin Brattrud
Maverick Desk
Mayline Group
Mity-lite
Nevins
Nucraft
OFIS Brands (First Office, Loewenstein, Carolina)

Safeco
Sauder
Sedia
Segis
Steelcase
Stylex
Teknion
Versteel
Vitra
Watson Furniture
WHERE TO PURCHASE CONTRACT FURNITURE

CLEVELAND FURNITURE DEALERS

Ohio Desk – Steelcase
American Interiors - Knoll
APG – Herman Miller
River City Furniture (RCF) - Haworth
Environments 4 Business (E4B) - Gunlocke/Allsteel
Gdot – Teknion
National Office Services – open lines
Contract Source – open lines
Workscapes Interiors – open lines

Office Furniture Warehouse – gently used contract furniture
The City Desk Company – gently used contract furniture
EXTEND THE USEABLE LIFE OF CONTRACT FURNITURE

• RE-UPHOLSTER
  SCHULTZ UPHOLSTERY, WODARCZYK INTERIORS, LAUBACHER UPHOLSTERY

• REFINISH
  GOMILLION, HARDWOOD SOLUTIONS

• RETROFIT EXISTING WORKSTATIONS WITH SIT STAND LEGS
  NATIONAL OFFICE WILL RETROFIT AN EXISTING WORKSTATION WITH “GEN 2” LEGS

• RELAMINATE WORK SURFACES
  WILSONART — “RE-COVER” LAMINATE SURFACE - AN INNOVATIVE NEW OPTION FOR LAMINATE COMBINING A PRE-APPLIED ADHESIVE TO HPL TO QUICKLY UPDATE A DATED DESIGN. SUGGESTED INTERIOR APPLICATIONS INCLUDE STORE FIXTURES, CABINERY, FURNITURE, DOORS, AND OTHER VERTICAL SURFACES.
REUSED FURNITURE
RE-UPHOLSTER
KNOLL – PFISTER LOUNGE CHAIR

BEFORE

AFTER
RE-FINISH
GEIGER CONFERENCE TABLES

BEFORE

AFTER
RE-FINISH
GEIGER CONFERENCE TABLES

BEFORE

AFTER
FURNITURE WITH RECYCLED CONTENT
LOLL DESIGNS
TINK UNIVERSITY CENTER PATIO

PRODUCTS ARE MADE WITH 100% RECYCLED HIGH-DENSITY POLYETHYLENE (HDPE) PRIMARILY FROM MILK JUGS. MILK JUGS ARE USED DUE TO THEIR LACK OF PIGMENT SO LOLL’S VIBRANT COLORS CAN BE CREATED.

EMECO
NAVY CHAIR

COCA-COLA AND EMECO COLLABORATED TO SOLVE AN ENVIRONMENTAL PROBLEM: UP-CYCLING CONSUMER WASTE INTO A SUSTAINABLE, TIMELESS, CLASSIC CHAIR. MADE OF 111 RECYCLED PET BOTTLES.

80% RECYCLED ALUMINUM
LIGHTWEIGHT, NON CORROSIVE, FIREPROOF, DESIGNED IN 1944