PURCHASING NEW COMMERCIAL FURNITURE

CONTRACT VS RETAIL

CONTRACT/ COMMERCIAL

- 12 YEAR WARRANTY TYP.
- GREATER DURABILITY MANUFACTURES OFFER CONTRACT QUALITY FABRICS AND FINISHES. INCLUDING: MOISTURE AND STAIN RESISTANT FABRICS (CRYPTON, AND RECYCLED CONTENT)
- MAY COST MORE \$ UPFRONT BUT WILL LAST LONGER
- MORE OPTIONS: FABRICS, FINISHES
- ADDITIONAL FEATURES/ACCESSORIES: HIDDEN FASTENERS TO SECURE SEAT CUSHIONS, REMOVABLE COVERS (TRINITY "FACELIFT"), BARIATRIC SEATING (STEELCASE HEATHCARE)
- LOCAL DEALERS AND REPRESENTATIVES AVAILABLE FOR SERVICE CALLS AND REPLACEMENT PARTS
- PURCHASING A MORE DURABLE PRODUCT WILL PROVIDE THE OPPORTUNITY TO RE-UPHOLSER, REFINISH BEFORE HANDING DOWN FOR RE-USE

RETAIL/ RESIDENTIAL

- LIMITED WARRANTY, ONE YEAR, IF ANY
- NOT AS DURABLE

- MAY BE MORE COST EFFECTIVE INITALLY BUT, NOT LAST AS LONG
- LIMITED OPTIONS ON FABRICS AND FINISHES
- NO ADDITIONAL FEATURES/ACCESSORIES TO PREVENT ADDITIONAL WEAR AND TEAR
- HELP OR SERVICING FURNITURE MAY BE LIMITED
- LESS OPPORTUNITY TO RE-USE. ONLY OPTION REMAINING IS TO DECOMMISSION

COMMERCIAL - TESTING AND SAFETY STANDARDS

In order for commercial furniture to receive a ANSI and BIFMA rating, it is put through a rigorous set of tests. These tests are meant to measure safety, performance and sustainability. Each piece of furniture and manufacturing facility must meet a strict set of standards before it can receive a ANSI or BIFMA rating. Testing is entirely volunteer and manufactures work very hard to meet these ratings.

OFFICE FURNITURE IS AWARDED POINTS IN FOUR CATEGORIES THAT INCLUDE: MATERIALS, ENERGY AND ATMOSPHERE, HUMAN AND ECOSYSTEM HEALTH AND SOCIAL RESPONSIBILITY.

WHAT IS ANSI?

FOUNDED IN 1918 THE AMERICAN NATIONAL STANDARDS INSTITUTE (ANSI) WORKS WITH ORGANIZATIONS TO CREATE AND MANAGE VOLUNTARY NATIONAL STANDARDS FOR PRODUCTS. THE GOAL OF ANSI IS TO ENHANCE THE GLOBAL COMPETITIVENESS OF US BUSINESS BY FACILITATING THE DEVELOPMENT OF STANDARDS.

WHAT IS BIFMA?

The mission of the Business and Institutional Furniture Manufacturer's Association (BIFMA) is to lead, advocate, inform and develop standards for the North American office and institutional furniture industry. BIFMA is a non for profit that develops voluntary product and industry standards that support safe, healthy and sustainable environments in the workplace.

CONTRACT MANUFACTURERS ON GROUP PURCHASING ORGANIZATIONS

CWRU BELONGS TO E&I, US COMMUNITIES, IUC, TCPN, NJPA, HPS

AGATI

AIS

ALLERMUIR

ALLSTEEL

AMERICAN SEATING

ANDREU WORLD

ARCADIA

CLARIDGE

CLARIN

CLARUS GLASSBOARDS

CFGROUP (FALCON, THONET, SHELBY WILLIAMS, HOWE)

Darran

DAUPHIN

DAVID EDWARD

DAVIS

FGAN

EMECO

ENWORK

EXEMPLIS (SIT ON IT &

IDEON)

GLOBAL FURNITURE

GROUP

GUNLOCKE

HAWORTH

HERMAN MILLER

HBF

HIGHTOWER

HON

HUMANSCALE

Indiana Furniture

INSCAPE

JASPER

JONTI-CRAFT

KEILHAUER

KNOLL

Kı

MAGNUSON GROUP

MARTIN BRATTRUD

MAVERICK DESK

MAYLINE GROUP

MITY-LITE

NEVINS

NUCRAFT

OFS Brands (First office, Loewnstein, Carolina)

SAFECO

SAUDER

SEDIA

SEGIS

STEELCASE

STYLEX

TEKNION

VERSTEEL

VITRA

WATSON FURNITURE

WHERE TO PURCHASE CONTRACT FURNITURE

CLEVELAND FURNITURE DEALERS

OHIO DESK - STEELCASE

AMERICAN INTERIORS - KNOLL

APG - HERMAN MILLER

RIVER CITY FURNITURE (RCF) - HAWORTH

Environments 4 Business (E4B) - Gunlocke/Allsteel

GDOT - TEKNION

NATIONAL OFFICE SERVICES - OPEN LINES

CONTRACT SOURCE - OPEN LINES

WORKSCAPE INTERIORS - OPEN LINES

Office Furniture Warehouse — Gently used contract furniture

The City Desk Company — Gently used contract furniture

EXTEND THE USEABLE LIFE OF CONTRACT FURNITURE

RE-UPHOLSTER

SCHULTZ UPHOLSTERY, WODARCZYK INTERIORS, LAUBACHER UPHOLSTERY

REFINISH

GOMILLION, HARDWOOD SOLUTIONS

RETROFIT EXISTING WORKSTATIONS WITH SIT STAND LEGS

NATIONAL OFFICE WILL RETROFIT AN EXISTING WORKSTATION WITH "GEN 2" LEGS

RELAMINATE WORK SURFACES

Wilsonart — "Re-Cover" Laminate Surface - An innovative New Option for Laminate Combining a pre-applied adhesive to HPL to quickly update a dated design. Suggested interior applications include store fixtures, cabinetry, furniture, doors, and other vertical surfaces.

REUSED FURNITURE

RE-UPHOLSTER KNOLL – PFISTER LOUNGE CHAIR

BEFORE AFTER





RE-FINISH GEIGER CONFERENCE TABLES

BEFORE







RE-FINISH GEIGER CONFERENCE TABLES

BEFORE AFTER





FURNITURE WITH RECYCLED CONTENT

LOLL DESIGNS TINK UNIVERSITY CENTER PATIO



PRODUCTS ARE MADE WITH 100% RECYCLED HIGH-DENSITY POLYETHYLENE (HDPE) PRIMARILY FROM MILK JUGS. MILK JUGS ARE USED DUE TO THEIR LACK OF PIGMENT SO LOLL'S VIBRANT COLORS CAN BE CREATED.

EMECO NAVY CHAIR





80% RECYCLED
ALUMINUM
LIGHTWEIGHT, NON
CORROSIVE, FIREPROOF,
DESIGNED IN 1944

COCA-COLA AND EMECO COLLABORATED TO SOLVE AN ENVIRONMENTAL PROBLEM: UP-CYCLING CONSUMER WASTE INTO A SUSTAINABLE, TIMELESS, CLASSIC CHAIR. MADE OF 111 RECYCLED PET BOTTLES